Target ZERO

Safety Campaign Development - Speeding, Distraction, Aggression



TARGET PATALITIES & SERIOUS INJURIES

Agenda

Updates

- Target Zero Efforts Around the State Districts, Partners
- Speed Campaign Launch in South Florida

New Information

- Behavior Campaigns
 - 3rd/Final Video/Audio Creative Available Aggression
 - New Tip Cards; Bookmarks
- Target Zero Card for the Holidays
- Target Zero Recipe Cards

Action Items

- South Florida
- Central and West Florida
- Statewide

Next Steps













Florida's Pedestrian and Bicycle Coalition









Florida Hosts AASHTO Annual Meeting



















Stephanie Moss

AASHTO President's Transportation

Award for Mobility



https://www.youtube.com/watch?v=2X67-jkatll

Go Red Day for Rail Safety – Central Office

GO RED FOR RAIL SAFETY DAY







Let's Get Everyone Home TargetZeroFL.com



Trunk or Treat Event in District 2!











Trunk or Treat Event in District 2!











Florida's Turnpike Annual Awards

















Veterans Day – Central Office



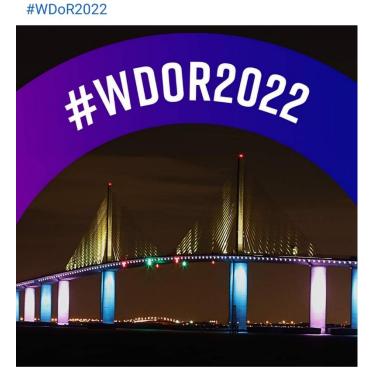




World Day of Remembrance



On World Day of Remembrance for Road Traffic Victims, we honor the over 3,000 lives lost on Florida's roadways each year. Even one victim is too many-let's get everyone home safe.





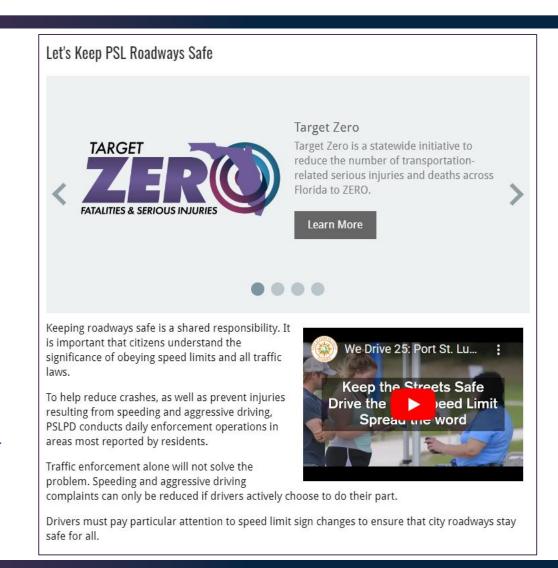




Local Government Spotlight: Port St. Lucie

Thank you for supporting Target Zero!!

Speeding Prevention | Port St. Lucie (cityofpsl.com)







Advocacy Spotlight

Thank you for supporting Target Zero!!



October is forever dedicated to this Beautiful man- Mark Wandall that should have NEVER died in a vehicle CRASH. People...pay attention. Life is precious. We are all human beings doing the best that we can every day! Do NOT create more heartache by being a risky driver. It's Not worth it. #TargetZeroFl #VisionZero #StopOnRed Melissa Wandall, Speaker, Advocate Consultant, Spokesperson







Safety Coalition Spotlight – Teen Driver Safety



- injured on the road.
- · Acknowledge the incredible work of emergency services.
- · Advocate for better support for road traffic victims and
- · Promote evidence-based actions to prevent and

















- · Remember those who have been killed or seriously
- their families.
- eventually stop further road traffic deaths and injuries.











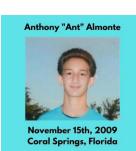


















Safety Coalition Spotlight – Teen Driver Safety









District 7 Spotlight – Social Media

Thank you for supporting Target Zero!!







District 6 Spotlight – Pre-Thanksgiving Promotion

Thank you for supporting Target Zero!!











Community Traffic Safety Team Spotlight









Florida Department of Highway Safety and Motor Vehicles



Ahead Of Florida's Busy Holiday Travel Season, FLHSMV Launches Driver Safety **Education Campaign**

November 15, 2022

~ Statewide campaign to target Florida drivers, visitors during the busiest long-distance travel period of the year ~ TALLAHASSEE, Fla. – Today, the Florida Department of Highway Safety and Motor Vehicles (FLHSMV) and its division of the Florida Highway Patrol (FHP) launched the <u>Safe Holiday Travel campaign</u> to ensure the safety of all road users this

holiday season on all aspects

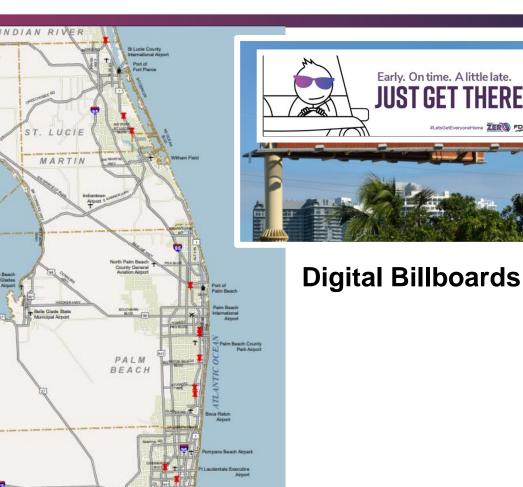
The multi-phased safety mess having a <u>road-ready vehicle</u>. T hitting the road. In 2021, there fatalities.

holiday season. Millions of Flo "The holidays are a joyful time of year, and many Floridians and visitors will be traveling and celebrating the season with family and friends," said Florida Department of Transportation Secretary Jared W. Perdue, P.E. "We encourage everyone to be mindful of safety and to realize the holidays bring a surge of people and vehicles to Florida's roadways. An increase in traffic means we need to have more patience while behind the wheel, buckle up, and watch our speed. Good driving behaviors help ensure we can all reach our destinations safely this holiday season."





Speeding Campaign LAUNCH in South Florida – Paid Media



BROWARD

Video for YouTube, Streaming, Targeted Social (Facebook, Instagram, Snapchat)



Audio for Radio and Streaming Platforms (Pandora, Spotify)

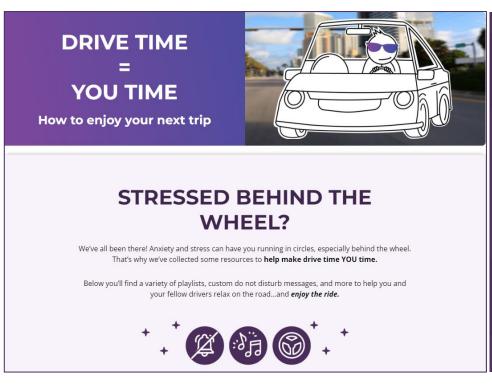






Speeding Campaign LAUNCH in South Florida - Tools

'Click Through' from Paid Media: www.TargetZeroFL.com/speeding
Designed for specific target audience interests, to support safe driving











Speeding Campaign LAUNCH in South Florida - Outreach



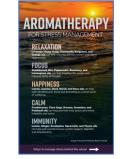


Early. On time. A little late.

JUST GET THERE.

















FL VIBE GUY'S

COOL AS A CUKE

didiimilliitid

Calming tunes to relax Featuring artists such as Jack

Johnson, Khalid, John Mayer









Featuring artists such as The Beatles, Bob Marley, The Beach

FL VIBE GUY'S FEEL THE

Upbeat and positive

Coldplay, Harry Styles, Post

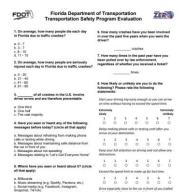
Malone, and Ed Sheerar

FL VIBE GUY'S

VIBE GUY

CLASSICS

TargetZeroFL.com







Expanding the Safety Narrative

Beyond education of laws... "Obey the speed limit, it's the law"

Now also addressing life challenges that lead to driving behaviors - time management and stress management to prevent rushing

- Simple call to action leave early, or arrive late
- Practical tools calming playlists, do not disturb messages, and tip cards aimed to manage time and stress





1. City of Port St Lucie Pop Up Community Event

- Located in the parking lot at City of PSL
- City hosted a free bbq event for the community
- Speakers Councilman Bonna and Katie Kehres, D4 Safety Administrator
- Earned Media social media by City of PSL and FDOT, plus St. Lucie Voice print/digital article

2. Speed Enforcement Event

- Located at FHP Troop L Davie, followed by enforcement detail
- FHP classroom utilized for a mini press conference, provided breakfast for officers
- Speakers Lt. Miranda and Katie Kehres
- Earned Media various news agencies, plus FDOT social media































Target Zero Outreach at Community Events

- Miami-Dade Mobility Week
- National Night Out
- Miami-Dade College Safety Day
- North American Vehicle Rescue Association Challenge
- Food Truck Event Haulover Park























Targeted Behaviors Paid Media Schedule

	July	August	September	October	November	December	January	February	March	April	Мау
Speeding - South Florida	Speeding Production/Approvals			Media Runs		Evaluation					
Distraction - Central Florida		Distraction Production/Approvals					Media Runs	Evaluation			
Aggressive - West Florida		Aggressive Produ		uction/Approvals				Media Runs	Evaluation		
NHTSA Media	Speeding	Impaired							RAIL + Impaired	Distracted + Work Zone	Click it or Ticket

Audience: Males 22 – 27

Speeding Media Locations: Broward, Miami-Dade, Palm Beach, and St. Lucie Counties (D1 counties on hold)

Distraction Media Locations: Brevard, Lake, Marion, Orange, Osceola, Seminole, and Volusia

Aggressive Media Locations: Citrus, Hernando, Hillsborough, Manatee, Pasco, Pinellas, Polk, Sarasota

All behaviors will be statewide in the future





Paid, Earned, Shared, Owned Media

Earned, Shared, and Owned media opportunities to compliment Paid

 C.O. Safety and Communications Offices in coordination with District Safety and Public Information Offices to strategize in advance for each region

Campaign resources available to all Districts statewide





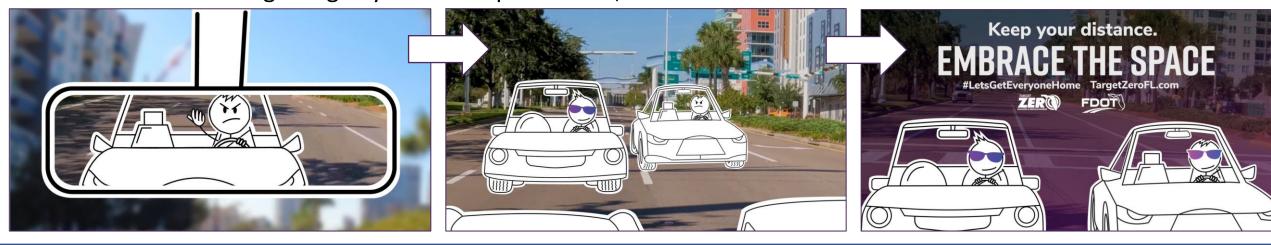


Aggressive Behavior Campaign Paid Media

Targeted Social (Facebook, Instagram, Snapchat, TikTok); Video and Audio Streaming

Aggressive driver tailgates chill driver, abruptly changes lanes, swerving, Realizes he is not getting anywhere despite efforts, eases back

Measurable call to action; leverages desire to be in control



Key Features:

- Depicts West Florida landscape; uses simplified human imagery that is universally-relatable
- Short animation with audio element captures and keeps attention; avoids appearance of being an ad
- Shows safe behavior contrasting with tailgating; indirectly makes aggressive driving look undesirable and leverages desire to be admired





Video and Audio – Aggressive Driving

Audio for Radio and Streaming Platforms (Pandora, Spotify)



Video for YouTube, Streaming, Targeted Social (Facebook, Instagram, Snapchat)



FDOT_TZ_Aggressive_MediaBuy_Youtube_HQ_30s - HDR





Aggressive Paid Media

Billboards (will format to 3x5 banners also)







NEW Tip Cards

Fun Ways to Connect with Friends and Family



In Life



In Driving Safely

Top 10 Excuses for Why You're Late



In Life



In Driving Safely





NEW Tip Cards

Target Zero Playlists









NEW Bookmarks

Front:
Each features
one playlist

Back: Safety Tips







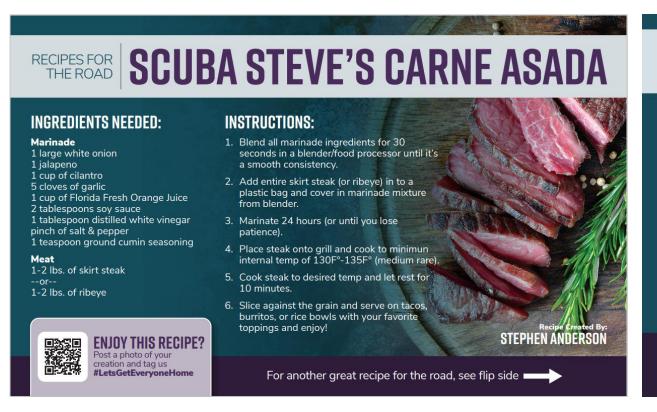








NEW 'Recipes for the Road' and Driving Safety



8 people die on Florida's roads **EVERY DAY** due to common mistakes behind the wheel. **YOU** can make a difference!

RECIPE FOR SAFE DRIVING

INGREDIENTS NEEDED:

- 1 whole, undivided calm mind
- 1 well-maintained vehicle with functioning lights and signals
- 1 seatbelt per person, buckled
- A dash of "Do Not Disturb" auto replies
- Sprinkle of your favorite playlist

INSTRUCTIONS:

- 1. Preheat by allowing **extra time** for your trip.
- 2. Fasten your seatbelt.
- Set your phone on "do not disturb" mode.
- Start your favorite playlist before you start your drive.
- 5. Give other drivers space.
- Allow your drive to simmer under the speed limit while continually staying attentive to other road users.
- 7. Allow yourself to cool and arrive at your destination safely.
- Serve with sides of compassion for others.





LET'S GET EVERYONE HOME.

TargetZeroFL.com









NEW Holiday Card for Holiday Community Events









Tip Cards: Statewide Orders

Order 1 (Complete):

Random Acts of Roadway Kindness Encouraging Empathy on the Road
Time Management to Prevent Distraction Speeding and Aggression
Stress Management to Prevent Distraction Speeding and Aggression
Florida Thrill Seeking to Prevent Speeding
Ways to Say No to Avoid Overcommitment, Prevent Speeding and Aggression
Florida Native Flowers to Reduce Stress and Prevent Speeding and Aggression
Top Qualities Employers Want – Promotes Safety at Recruitment Events
Strategies to Ace Tests – Promotes Safety in High Schools
Target Zero Thank You Cards, Post Cards

Order 2:

Florida Road Trips to Prevent Speeding Aggression and Distraction
Top Excuses for Being Late to Prevent Distraction Speeding and Aggression
Fun Ways to Connect with Family and Friends to Prevent Distraction
Target Zero Playlists to Prevent Speeding and Aggression
Target Zero Playlist Bookmarks
Target Zero Holiday Cards





Branded Tangible Items: Statewide Orders

Order 1 (Complete):

- Water Bottles
- Floating Boat Keychain
- Cooling Towel
- Plastic 'Goody' Bags and String Bags (D4 and D6)

Order 2:

- More Plastic 'Goody' Bags
- More String Bags
- Purple Sunglasses
- USB Drives









South Florida Central and West Florida Statewide

South Florida

Congratulate Yourselves – Job Well Done!

 Continue Community Outreach and Promote Speeding Messaging





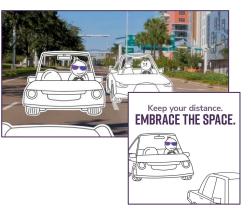


Central and West Florida

- Prepare for Distraction and Aggression Behavior Campaign Launch
- Consider Assets Available, Opportunities to Reach Young Males

Paid Media Video, Audio, Billboards



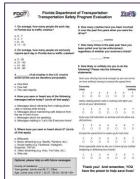






Community Outreach Materials











Statewide

- Submit 'Florida' Recipes for next batch of tip cards, any additional artist/song suggestions for playlists – <u>TargetZeroAmbassadors@dot.state.fl.us</u>
- Remember All Behavior Campaign Assets Are Yours Too
- In the Community Promote Playlists, DND Messages, Videos PSAs, Audio PSAs, Social Media
- Share your great work with us in next month's meeting! Contact Brenda.young@dot.state.fl.us and we'll add you to the agenda

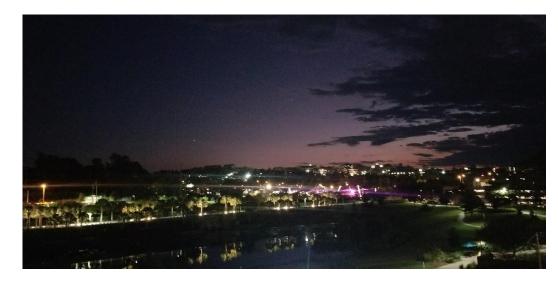






Next Steps

- Behavior Campaigns Paid Media
 - D5 Distraction Campaign in January
 - D1/D7 Aggressive Campaign in February
- Post-Evaluation of Effectiveness
- Cultural Messaging Development
 - Latin-American
- Additional 'Owned' Media Assets
 - Rest Areas, Dynamic Message Signs
- Reviewing Partnership Opportunities
 - Melissa Wandall M3 Motivational Concepts, Jaguars, Bike Walk Central Florida, MADD



Purple Sunset in Cascades Park - Tallahassee, FL





DRIVE TIME = YOU TIME

Music playlists designed to support calm, happy, and SAFE driving





Scan and start your playlist **before** you start your drive

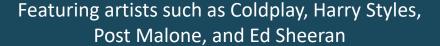


Hits from every era - a compilation of some of the most happy, relaxing, and positive tunes of all time.

Featuring artists such as The Beatles, Bob Marley,
The Beach Boys, Toto, and Elton John



A pop-centric playlist full of upbeat, positive songs to wash away stress and fatigue when you're behind the wheel.



Let's Get Everyone Home

TargetZeroFL.com







Thank You!

Brenda Young, P.E.
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For more information, visit:

www.TargetZeroFL.com