# Target ZERO

Safety Campaign Development - Speeding, Distraction, Aggression



March 29, 2023: Monthly Statewide Partner Update



## Agenda – March 2023 Statewide Meeting

#### Safety Outreach Focus - Sharing

- Statewide Updates
- District Highlights
- Team Member Highlights

#### Campaign Development

Speeding, Distracted, and Aggressive Driving

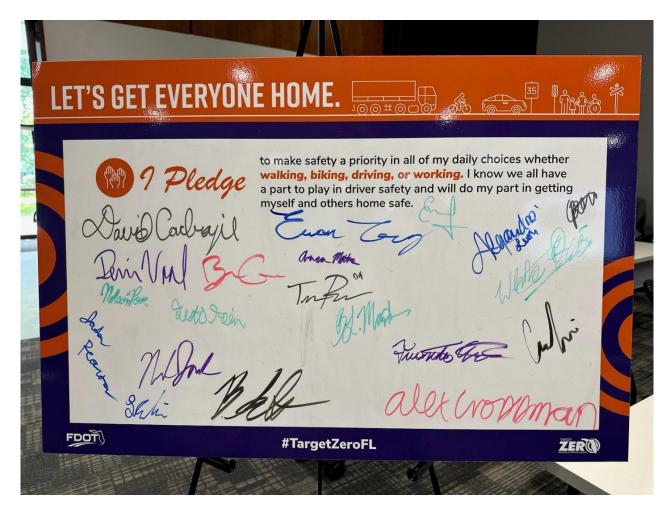
- New Information
- Action Items
- Next Steps







## FDOT's PE Trainees Pledge for Safety!









## **FDOT Professional Engineer Trainees – Central Office Phase**

Music trivia
(from FDOT playlists)
and corn hole





Grand prizes – custom tablets, t-shirts







## Department of Agriculture Partnership – Summer Recipes

RECIPES FOR THE ROAD — SUMMER SERIES

#### INGREDIENTS (SERVES 4)

1 pound Florida snapper fillet, skin on and bones removed 1/2 cup Florida avocado, diced

2 teaspoons taco seasoning blend, divided 1 lime, juiced (plus more wedged for garnish)

Florida-made hot sauce, to taste

1 fresh Florida chili pepper, thinly sliced (if desired for heat)

2 tablespoons fresh cilantro (plus more for garnish) 1 head Florida romaine lettuce, shredded

Olive oil for cooking

1 cup fresh salsa

Sea salt and fresh ground pepper, to taste



#### PREPARATION

Preheat the oven to 375 degrees. With a sharp knife, make some cross hatches in the skin of the snapper without cutting through the meat of the fish fillet; this will keep the snapper fillet from curling up during the cooking process. Season both sides of the snapper fillet with 1 teaspoon of the taco seasoning blend. Lightly cover a sheet pan with olive oil. Place the fillet skin side down on the oiled sheet pan. Add a few chili pepper slices to the top of the snapper fillet for extra heat if desired. Place the snapper in the preheated oven and cook for 5 to 8 minutes until thoroughly cooked in the thickest part. Remove from the oven and let cool. When the snapper fillet is

While the snapper is cooking, add sour cream, avocado, the remaining 1 desired and half the lime juice to a blender or food processor and blend until smooth. Taste the avocado crema sauce and adjust the seasoning with salt and pepper. Remove the avocado crema from the food processor and store it in the refrigerator until ready to use.

cooled slightly, use 2 forks to flake the snapper into chunks.

Add the shredded romaine lettuce, remaining lime juice and a pinch of the taco seasoning blend to a small mixing bowl and stir lightly to coat. To assemble the tacos, place an even amount of the shredded lettuce on top of each toasted tortilla and top with the snapper. Add fresh salsa and avocado rema. Finally, garnish with lime wedges. Florida hot sauce and extra fresh

CHOOSE LOCAL AND LOOK FOR THE FRESH FROM FLORIDA LOGO



#### INGREDIENTS (SERVES 4)

4 (6-ounce) Florida grouper fillets

3 Florida oranges, peeled, seeded and segmented 2 Florida grapefruits, peeled, seeded and

1 tablespoon rice wine vinegar

1/4 cup fresh flat leaf parsley, chopped

1 fennel bulb, thinly sliced

1/2 cup iicama, peeled and julienned 4 tablespoons olive oil, divided

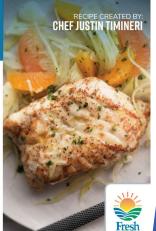
Sea salt and fresh ground pepper, to taste



#### PREPARATION

Combine the fennel iicama citrus segments, 2 tablespoons of olive oil, vinegar and parsley in a large bowl. Season with salt and pepper and mix thoroughly. Store in the refrigerator until ready to serve.

Preheat 2 tablespoons of oil in a large skillet over medium-high heat. Season grouper fillets with salt and pepper. Carefully place the fillets into pan and sear for two to three minutes per side or until completely done. Serve over chilled citrus salad.



Ordered for Districts and Turnpike for Summer Outreach **Events** 

**RECIPE FOR SAFE DRIV** 

#### INGREDIENTS

1 whole, undivided calm mind 1 well-maintained vehicle with

functioning lights and signals 1 seatbelt per person, buckled

A dash of "Do Not Disturb"

Sprinkle of your favorite playlist

4. Start your favorite playlist before you start Give other drivers space. 6. Allow your drive to simmer under the speed

limit while continually staying attentive to 7. Allow yourself to cool and arrive at your

2. Fasten your seatbelt.

3. Set your phone on "do not disturb" mode.

8. Serve with sides of compassion for others

LET'S GET EVERYONE HOME.



Back

## FLORIDA SHRIMP CITRUS SAUTÉ

#### INGREDIENTS (SERVES 4)

1 pound Florida shrimp (peeled or unpeeled) 1/4 cup Florida white wine (optional)

1 cup seafood, chicken, or vegetable stock 1 lemon thinly sliced

1 tablespoon garlic, minced

2 teaspoons smoked paprika

1 teaspoon cumin

2 tablespoons fresh parsley, roughly chopped

4 tablespoons butter

2 tablespoons vegetable oil

Sea salt and fresh ground pepper, to taste



#### PREPARATION

Preheat a large skillet over low heat. Do not add any butter. Add spices to dry pan and toast for 2-3 minutes or until you begin to smell the spices. Do not leave pan unattended if you opt to perform this step, certain spices are prone to burn quicker than others Remove spice mixture from pan and set aside

Preheat a large sauté pan over medium-high heat. Add butter and oil and allow to melt. Now add shrimp, garlic, and toasted spices; pepper. Carefully add white wine and stock. Bring to a boil and reduce heat to low and simmer for 1-2 minutes. Finish with lemon slices and fresh parsley, serve with crusty bread for dipping.

Fresh tip: Feel free to sauté fresh seasonal vegetables using same pan to make a complete meal.

CHOOSE LOCAL AND LOOK FOR THE FRESH FROM FLORIDA LOGO ■





INGREDIENTS (SERVES 4) 1 cup Florida avocado, diced large 1/4 red onion, peeled and sliced as thin as possible

1 cup Florida mango, diced large 1 cup Florida cucumber, sliced larg 8 ounces Florida bib lettuce, hand torn

1 teaspoon fresh garlic, minced

1 pinch crushed red pepper flakes (if desired for heat) 1 teaspoon sesame seed mix (black, white and toasted),

plus more for garnish 1 teaspoon chili-garlic sauce (if desired for heat)

1/4 cup rice wine vinegar 1 teaspoon fresh ginger, minced

2 tablespoons low sodium soy sauce 1/3 cup vegetable or avocado oil



Florida

Sea salt and fresh ground peoper to taste

PREPARATION In a small mixing bowl, combine the lime juice, rlic, red pepper flakes, sesame seed mix,

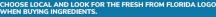
chili-garlic sauce, ginger, soy sauce and vinegar Use a whisk to mix ingredients thoroughly, Slowl whisk the vegetable or avocado oil into the rest of the sauce. Taste and adjust the seasoning with salt and pepper. In a medium-sized mixing bowl, add the avocado, mango and cucumber. Add half of the sauce to the fruit and vegetable mixture and around the edge of a large serving bowl and add the dressed avocado mixture to the middle. Lightly Iress the lettuce leaves with some of the rese sauce. Garnish the salad with some extra sesame seed mix and pickled red onions. Serve cold.

CHOOSE LOCAL AND LOOK FOR THE FRESH FROM FLORIDA LOGO

CHOOSE LOCAL AND LOOK FOR THE FRESH FROM FLORIDA LOGO ⇒



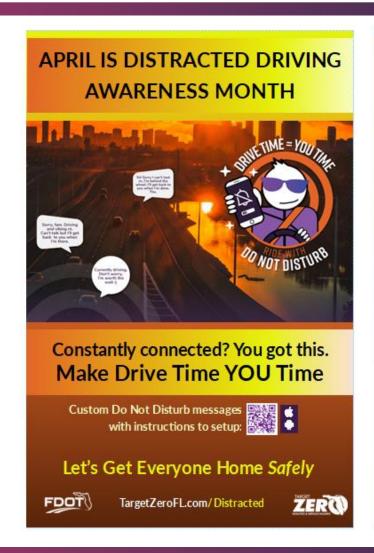




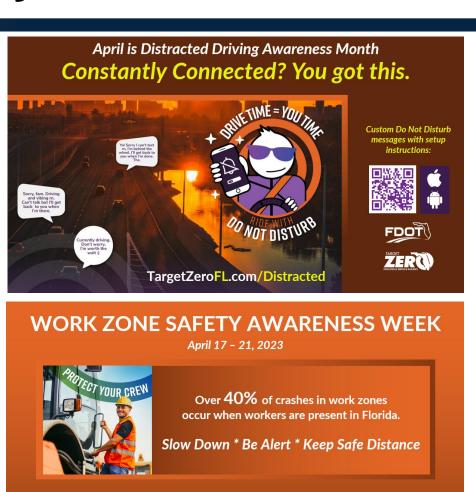




## **April Safety Posters and Safety Moment Slides**







Let's Get Everyone Home Safely.

TargetZeroFL.com

FDOT





ZERO

## Internal Annual Safety Calendar! Digital and Print

Ordering for Target Zero Team Members,
District and Turnpike Safety Offices

Clickable links, scannable QR codes

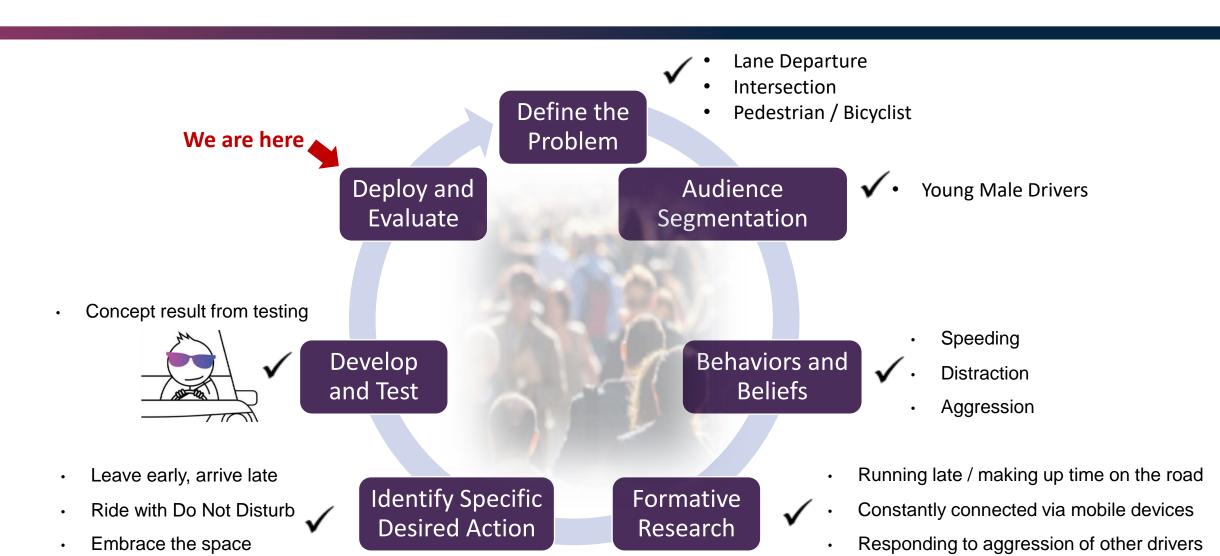
Florida themed imagery







## New Campaign Development – Social Marketing





## Speeding, Distraction, and Aggressive Campaigns



Paid Media: Targeted social, digital billboards, gas pump videos, audio and video streaming, web, radio



**Earned Media:** Launch/press events, articles in news platforms, partner agency publications/platforms



Owned and Shared Media: FDOT website, publications, offices, rest areas, signs, and social media



Community Outreach:
Outreach at local events
where members of audience
and influencers gather

\*Separated by geographic region for independent evaluation; all campaigns to be statewide next fiscal year

Male Drivers Aged 22-27:

Managing time, stress, overcommitments, need for constant connection, staying in control, admired.

Behavior Messages / Calls to Action

#### \*Speeding Campaign - D4, D6

Time Management: Leave Early For Your Trip Or Arrive Late







#### \*Distracted Campaign - D5

Addressing constant connection and multi—tasking: Set 'Do Not Disturb' Before Your Trip







#### \*Aggressive Campaign - D1, D7

Stress Management:
Leave Space Between You and The Driver Ahead











# Communication Plans for Campaigns' PESO Media: Speeding, Distracted, Aggressive

Goal: Comprehensive package with everything needed for paid, earned, shared, owned media

Plans' Approval Forthcoming!

Next Step: Meetings with Districts

#### **Contents:**

- Situational Analysis / Problem Statement
- Campaign Goals
- Strategies to Achieve Goals
- Target Audiences
- Key Messages
- Tactics for Paid, Earned, Shared Media
- Implementation CO/District Roles
- Evaluation Plan
- Timeline

#### **Attachments:**

- Paid media purchases/locations/content
- Earned media releases
- Shared media posts

#### Distracted Driving Campaign Communication Plan

District 5 (Brevard, Lake, Marion, Orange, Osceola, Seminole, and Volusia Counties)

#### Situational Analysis

Nationally, the majority of crashes involve driver errors as a contributing factor. Every day in Florida, eight people die and 49 more are seriously injured on public roadways in preventable traffic crashes.

In Florida, 9 out of 10 fatalities and 3 out of 4 injuries are due to lane departure, intersection, and pedestrian- and bicyclist-involved crashes. The majority of these crashes involve Florida residents and over 50% of the fatalities and serious injuries involve a young male driver. While our crash data is limited in its ability to quantify distracted driving-involved crashes, young male drivers in focus groups around the state shared they regularly drive distracted due to feeling a need to be constantly connected to their families, friends, and employers on their mobile devices, and using them while driving because they are overcommitted and multitasking.

Over 20% of lane departure, intersection, and pedestrian and bicyclist fatalities and serious injuries in Florida occur in Central Florida (over 15,000 between 2015-2020), which is also one of the top regions of the state where young males live that are involved in fatal and serious injury crashes. Brevard, Lake, Marion. Orange, Osceola, Seminole, and Volusia counties specifically are the highest.

Deaths and injuries due to distraction are preventable. Young males in focus groups shared they know all our safety laws but still behave otherwise, they are very confident in their driving skills, they want to be in control and admired, and they do not want to be told what to do. They also shared they continue to be influenced by their parents and grandparents. Messaging that showcases confidence, humor and control resonates with this audience. Messaging that connects with their desire to be admired by peers resonates well with this audience, as opposed to punitive messaging that focuses on consequences on consequences.

#### Goals

- Influence young male behavior to prevent distracted driving by addressing their challenges that lead to distraction.
- Engage young males in Central Florida counties over 2 one-month time periods (April and June 2023)
- Engage parents, grandparents, and other community adults to indirectly influence young males in their lives over a 1-month time period concurrently with young male engagement (June 2023)
- Evaluate effectiveness before and after, make any needed adjustments to improve effectiveness, and deploy statewide in highest priority Districts/counties FY 23/24

#### Strategie

- Go beyond education of the laws and more effectively influence safe driving behavior by relating to what young men value and their life challenges that lead to distracted driving
- Provide a specific call to action that is measurable via before and after surveys about what they
  know, feel, and self-report they do regarding distracted driving
- Provide tools to help young men address their common life challenges:
  - Custom do not disturb messages with instructions to prevent distraction









## Media and Community Engagement Schedule\*



Paid Media: Targeted social, digital billboards, gas pump videos, audio and video streaming, web, radio



**Earned Media:** Launch/press events, articles in news platforms, partner agency publications/platforms



Owned and Shared Media: FDOT website, publications, offices, rest areas, signs, and social media



Community Outreach:
Outreach at local events
where members of audience
and influencers gather

\*Separated by geographic region for independent evaluation; all campaigns to be statewide next fiscal year

#### **Current Fiscal Year:**



### Next Fiscal Year: All 3 campaigns statewide

- FHWA funded campaigns still in review
- NHTSA funded Distracted campaign still a 'go' to align with National Distracted Driving Month





## FHWA and NHTSA Funded Campaigns

#### NHTSA Funded:

#### Distracted Paid Media Campaign

- National NHTSA paid media (radio, digital tv, billboards) targeting young males will run starting Monday, April 3, through Monday, April 10, 2023. "U Drive. U Text. U Pay."
- Florida NHTSA paid media will use Target Zero campaign targeting young males during April (billboards, radio, digital tv, targeted social) "Make Drive Time YOU Time – Ride with DO NOT DISTURB"

#### FHWA Funded:

Florida FHWA paid media, WITH full PESO: Paid, Earned, Shared, Owned Media:

- Speeding Campaign: D4, D6 (Oct/Nov. 2022)
- Distracted Campaign: D5 (TBD)
- Aggressive Campaign: D1, D7 (TBD)







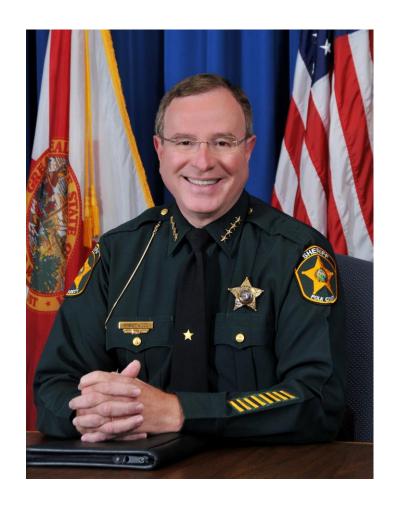


## **Polk County Partnership**

Sheriff Grady Judd / Target Zero billboards

- Speeding focus
- 3 digital billboards in Polk County
- April 3 30

Other D1 County Sheriffs will be featured in June for Operation Southern Shield!





















FDOT District Two always enjoys being on the University of Florida campus! We loved partnering with UFPD at the Spring Safety Fair on March 8! D2 Communications spoke to students about the dangers of texting and driving.







# DON'T TEXT AND DRIVE

FDOT D2 Chief Counsel David Robertson's daughters Arianna Robertson, Vitoria Rose and Alanna Robertson support the Don't Text and Drive Initiative.



DISTRICT TWO
COMMUNICATIONS
OFFICE

CONSTRUCTION
CAREER DAYS
LEARNING LAB
FEB. 28 – MARCH 2











David Tyler, and his children at the University of Florida Bike Rodeo





## 'Owned Media' - Rest Areas/Welcome Centers

- Optimizing static safety messaging for travelers
- Coordinating with Rest Area Manager in D3
- D3 is a great place to start 12 total locations
  - Rest areas: 5 pairs, 2 singles
  - Welcome centers: 2
- Innovative concepts custom banners, kiosks
- Identify opportunities for statewide deployment
- Target Zero creative team supporting



Thank you to Gretchen Peoples and Mike Lewis for taking the lead!







## Target Zero – D4 Highlights

- 3/6 3/10/2023 Week of Awareness Speaker: Kevin Brooks. 7,875 high school students at 10 high schools within Broward and Palm Beach. D4 attended 7 of the 10 school events. (Working with Florida Teen Safe Driver Coalition to arrange same in Martin St. Lucie).
- 3/11/2023 St. Patrick's Day Festival & Parade Collaboration with D6 - Las Olas, Fort Lauderdale
- 3/17/2023 Safety Fair Forest Hill Community High School, Palm Beach
- 3/24/2023 Bike Rodeo Spring Break, Fort Lauderdale over 150 students reached.





## Target Zero – D4 Highlights/Pics

3/6 - 3/10 Week of Awareness – Over 7,875 students reached – Broward and Palm Beach







3/11 – St. Pat's Day Festival-Las Olas, Ft. Lauderdale



3/17 - Forest Hill Comm. High School Safety Fair





3/24 – Spring Break Bike Rodeo - Fort Lauderdale









## **Eventbrite Event Participant Organizer**

FDOT D5 Office of Safety Outreach Events | Eventbrite



#### Collection

#### FDOT D5 Office of Safety Outreach Events

FDOT District Five Office of Safety

The Office of Safety frequently hosts & attends events in the community, providing safety outreach. This is rewarding work. We need your help! Please consider joining us to work one (or more) of these events.

#### Events in this collection

Upcoming (11) Past (11)

Look Right!



The Children's Cabinet of Seminole County Bike to Work Day 2023 Fri, Mar 31, 7:00 AM

Family Friendly Resource Fair Sat, Apr 15, 11:00 AM

Wed, Mar 29, 7:30 AM

US192 in Brevard County . West Melbourne, FL

Bike Safety Pilot Project Outreach

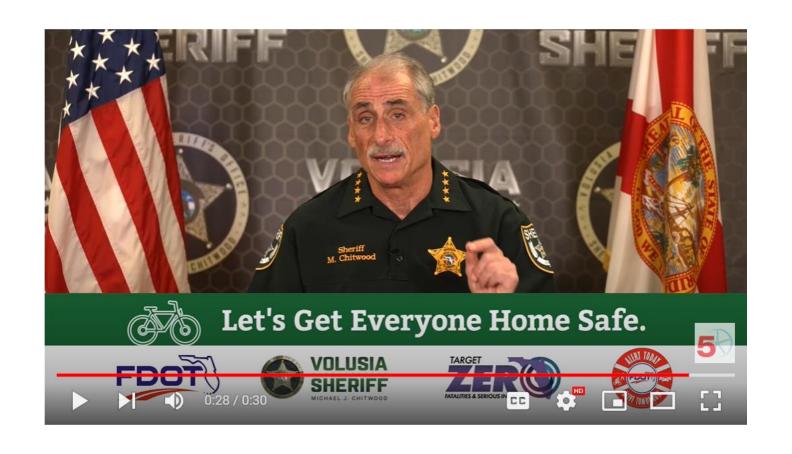
Lake Lorna Doone Park · Orlando, FL

Altamonte Mall - Altamonte Springs, FL

## **Volusia County Sheriff Chitwood PSA**

:30 with music version

2: <a href="https://link.edgepilot.com/s/b81b9979/2fZafK0lcUGkeg7hhlt">https://link.edgepilot.com/s/b81b9979/2fZafK0lcUGkeg7hhlt</a>
<a href="mailto:a0g?u=https://youtu.be/lYhFv\_z">a0g?u=https://youtu.be/lYhFv\_z</a>
<a href="mailto:Je5w">Je5w</a>









## Miami Dade College Health Fair











## Celebrating 2023 Florida Bike Month











## Temple Terrace Bike with The Mayor Event

- On March 17<sup>th</sup> Temple Terrace held their 9<sup>th</sup> annual Bike with the Mayor event with Mayor Andy Ross.
- The event featured representation from FDOT, Temple Terrace and the Center for Urban Transportation Research (CUTR), as well as local partners and Temple Terrace citizens.
- Participants joined the mayor for a 3.9 mile ride through Temple Terrace in honor of Florida Bike Month.







## Skyway 10K Race Expo

- District 7 Safety attended the Race Expo for the Skyway 10K race on March 11<sup>th</sup>.
- The event included race participants as well as members of the public and presented an opportunity to share safety education materials and information.









## Mocktail Tip Cards

Marwelous Marwel

#### **INGREDIENTS**

- 1/3 cup lemon jui
- 1/3 cup sugar
- · 2 cups cubed seed
- 2 cups fresh strav
- 2 cups ice cubes

#### **PREPARATION**

Place first 4 ingredie until smooth. Add ic immediately.

#### **MORE INFO**

https://www.tasteofhon

Marvelous Mo

## SPARKLIN HONEY LIN

#### **INGREDIENTS**

- . 1 liter club soda or s
- · 1 cup fresh lime juic
- 1/2 cup cold water
- 1/2 cup granulated s
- · 1/2 cup honey (prefe
- · Fresh mint (optional
- Ice

#### **PREPARATION**

In a pitcher whisk toge until sugar has dissolve

Pour in honey and mix

Stir in lime juice. Pour water and stir once. Ad

#### **MORE INFO**

https://www.cookingclassy.cor

manyelous mocktails

## SPARKLING BLUEBERRY LEMONADE

#### **INGREDIENTS**

- 2/3 cup white sugar (superfine is best)
- 2/3 cup water
- 1 and 1/2 cups fresh blueberries
- 1 teaspoon lemon zest
- 1 cup freshly squeezed lemon juice (~4-5 whole lemons)
- · 2 cups ice cubes
- · 3 cups sparkling water or club soda

#### **PREPARATION**

Combine the sugar, water, blueberries, and lemon zest in a saucepan.

Bring to a boil over medium heat and then simmer for 5-10 minutes or until the sugar is melted and blueberries are starting to burst.

Remove from the heat and pass through a fine sieve. Let this blueberry syrup completely cool.

Meanwhile, juice the lemons to get 1 cup lemon juice. In a large pitcher, add the blueberry syrup, lemon juice, and ice. Stir together. Stir in the sparkling water or club soda RIGHT before enjoying

#### **MORE INFO**

https://www.chelseasmessyapron.com/sparkling-blueberry-lemonade/











# SIDNE Cart Demonstration

- District 7 Debuted their new Simulated Impaired Driving Experience (SIDNE) at the 2023 District 7 Safety Road-eo in Brooksville.
- The SIDNE Cart is a small battery powered cart that allows users to experience how impaired driving can affect a person's ability to drive safely.
- Electronics in the vehicle cause the driver to experience a loss of control, erratic acceleration, and delayed braking response, mimicking the effects of impaired, distracted, and drowsy driving.











# Deborah Gray D6 – Budget Specialist

The Target Zero initiative is important to me because I want my loved ones to arrive when on the roadways; whether they're in a vehicle, a pedestrian, cyclist, or a stranded motorist. Ensuring we always arrive happy and safely to our journey's end.





## Holli Linck

D1 – Program Management Local Programs Coordinator

Any opportunity to help save lives is something I want to be a part of.

I have been a victim of careless driving and would like to stop it from happening to others.





## Cristina Morales

Traffic Specialist IV

The Target Zero initiative is important to me because of its mission statement to ensure serious injuries and fatalities are at zero.

To me, the program seems to be focused on the "bigger picture" of how to accomplish lowering these types of crashes, and personally I am drawn to program/coalitions/initiatives that was to utilize people from different professional backgrounds to achieve the same goal.



# 2023 Employee Appreciation Day

Thank you for continuing to share your stories and photos with us. Here is a slideshow video we created to showcase some of your great work!

Target Zero Team Saving Lives.mp4









## **New Materials in Development**

### Internal

- Employee computer lock screens
- 5 to 7-minute video: Target Zero overview for staff
- New and improved process to join the Target Zero team!

### External

- Fact sheet updates
- Brand guide updates
- Law enforcement tear sheets
- Pledge board designs:
  - Safety Pledge Safety Promise
- Website building out more, adding 'Florida' feel





# **Website – Behavior Pages**

Linking to playlists and Do Not Disturb messages for paid media click-through, QR codes at events and on tip cards, active:

www.TargetZeroFL.com/Speeding

### Next:

www.TargetZeroFL.com/Distracted

www.TargetZeroFL.com/Aggressive







South Florida Central and West Florida Statewide

## South Florida

- Continue Community Outreach and Promote Speeding Messaging
- Prepare for June ways to engage young males in the community
- We'll send Communication Plan and meet!







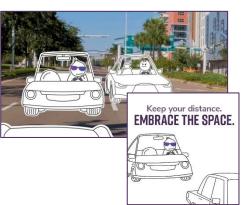
## **Central and West Florida**

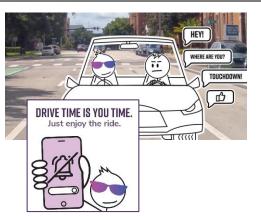
- Prepare for Distraction and Aggression Behavior Campaign Launch
- Consider Assets Available, Opportunities to Reach Young Males
  - District meetings to be scheduled to go over communication plans

#### Paid Media Video, Audio, Billboards









#### **Community Outreach Materials**











#### **DRIVE TIME = YOU TIME**

Do Not Disturb messages designed to manage your replies so you can focus on SAFE driving

> Find your new DND messages and activate or customize your autoreply messages here









Currently driving. Don't worry. I'm worth the wait:)

Thanks for your text. I'm driving

right now though, so I'll get back

to you when I get there.

Yo! Sorry I can't text rn, I'm behind the wheel. I'll get back to

you when I'm done. Thx.

Sorry, fam. Driving and vibing rn. Can't talk but I'll get back to you when I'm there.

This is my phone autoreplying. I'm driving and I'll hit you back once I'm at my destination. Sorry for the inconvenience!

**FDOT** 

TargetZeroFL.com



## **Statewide**

- Remember All Behavior Campaign Assets Are Yours Too
  - Materials on website
  - Once final approved, all digital audio and video assets will be uploaded to website
- Promote behavior calls to action and tools - playlists, DND messages - to support campaign calls to action









# **Next Steps**

- Behavior Campaigns
  - D4/D6 Speeding Campaign in Oct/Nov Complete
  - D5 Distraction Campaign Launch TBD, again in June
  - D1/D7 Aggressive Campaign Launch TBD, again in June
  - D4/D6 Speeding Campaign again in June

Communication Plans
Pending Approval

- Post-Evaluation of Effectiveness in July, Compare to Baseline
- Latin-American Messaging Development
- Partner Agency Strategy





# April is Distracted Driving Awareness Month Constantly Connected? You got this.



Custom Do Not Disturb messages with setup instructions:







# Thank You!

Brenda Young, P.E.
State Safety Engineer
<a href="mailto:brenda.young@dot.state.fl.us">brenda.young@dot.state.fl.us</a>

For more information, visit:

www.TargetZeroFL.com