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Frank Morgan, Sr. VP Trading/Risk, and Tad Templeton, EVP

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A photograph of a yellow snowplow clearing a residential street in winter. The snowplow is moving from left to right, pushing a large pile of snow. The street is lined with snow-covered evergreen trees and houses. The sky is overcast.

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CONTENTS

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COLUMNS

President's Perspective p7

Kevin Wall

Warren Report p9

Jim Warren

Capitol Report p13

Jim Cordero

FEATURES

Celebrating the 60th Annual ACAF Convention p16

Florida Asphalt Scholarship Program Announces Record-Breaking Five Awards p21

Congratulations to the 2017 ACAF Pavement Award Winners p22

Florida Work Zone Safety Coalition Gains Momentum Group Works to Enhance Safety for the Traveling Public and Valued Employees p26

DEPARTMENTS

Calendar of Events p30

ACAF Members p31

Contractors Marketplace p32

Index of Advertisers p34



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Relationships

Kevin Wall, Executive Vice President, Anderson Columbia Co., Inc.
2016-2017 ACAF President

Most of us in this industry take pride in our work and want to produce and place the best asphalt possible. Having good relationships is key to this taking place.

Everyone knows how easy it is to work out a problem with someone when you already have a relationship. The longer I am in the asphalt business, the more I see the Florida Department of Transportation (FDOT) lose good long-term people because those FDOT workers can't get a raise. We all get out of bed and put on our boots to provide a living for our families and our employees.

As we move into the future of road building in Florida, we need to keep striving and working with the FDOT to ensure that we all have good competent people who understand the asphalt business. I still see turnover inside the FDOT that affects our industry. One thing that is positive for this problem is that the



government is trying to get a raise for our FDOT employees. It's hard to believe that we as an industry have been sitting around while the FDOT has *not* given some employees a raise in almost 10 years.

The reason there is turnover at the FDOT is that these governmental job positions have salary caps, and the only way to get a raise is to move to a new position every couple of years, allowing a person to move up in salary. The downside of checking the box at different positions is that by the time someone is starting to really understand their position – they move on. We have seen this with bituminous engineers across the state. It takes three to five years to start to understand asphalt. In addition, private sector firms offer significantly higher salaries. The only way I see to fix this is to raise the FDOT salaries to be more competitive to allow a person to stay in a position, take pride in it and master it (while making a decent living). All I am saying is that bituminous engineers, who are responsible for a significant amount of the DOT budget, should be appropriately paid. I doubt we will ever again see 40-plus-year employees like bituminous engineers Gene Pettyjohn or Scott Cushing. It would be nice to know

some want to make a long-term career at it, though, instead of using it as a stepping stone because of the system.

I cannot imagine any of us contractors who have good employees could keep them and not have a cost of living increase. With this being said, we need to look harder at the next race for governor of Florida and see who will best help with this problem. I will try not to get too political, but if we all pull in the same direction and vote for who is best for our industry, then we have a chance to make it better for our industry and easier for our employees to do their job.

We also need to invite politicians to wear our boots for a week and see how hard it is to be a contractor – maybe we should do the same with them to understand their jobs. It will help build relationships when we understand each other's priorities and challenges. In the meantime, let's make sure everyone understands our commitment to safety on the job and around the plant. That includes our employees, the FDOT, CEIs and other contractors on the job.

Be safe!
Kevin Wall



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Continuous Improvement

Jim Warren, ACAF Executive Director

Atending a meeting a couple months back, there was a discussion about our product in Florida. The general gist was we are doing pretty well... so why make any changes? Really? Are we there yet? Have we completely arrived at making asphalt the best it can be? Have contractors reached zero waste and maximum pay factor on each ton? No, not yet. Complacency can lead to laziness, and can result in you losing your edge. You can't just sharpen a knife one time and expect it to stay sharp – it takes frequent tune-ups to maintain a razor edge. What are *you* doing to keep *your* edge sharp? Are you taking any time to feed yourself with things that will help you grow? Have you read a good book lately? Have you been to a conference? Have you listened to a challenging speaker? What are you intentionally doing to make yourself a better employee, leader, dad/mom, husband/wife, boss, citizen?



Quick Quiz. 20 points per question. Be honest and read the descriptions below, then enter your score.

- ___ Punctuality
- ___ Smart Phone Etiquette
- ___ Attention to Detail
- ___ Grace and Mercy
- ___ Follow-up

Total = ___

Punctuality: How many people do you know that are always early for an appointment or meeting? More than likely, they were raised with the idea that “on time is 10 minutes late” or “5 minutes early is on time” or something similar. The idea that other people’s time is more important than your own is one way of practicing more respect and humility. How many points, out of 20, do you give yourself for being early? ___

Smart Phone Etiquette: This is becoming an epidemic. Remember when we didn’t have smart phones and just cell phones? Remember way back when you didn’t even have a cell phone? Even before pagers and we still survived? The use of smart phones during meetings or meals is getting stupid, and yes I am guilty of this as well. Are we bored? Are we just disinterested in the topic? Are we being disrespectful? Do we think ourselves so important that we believe we are indispensable (*or are we just incapable of delegation*)? Have we lost our ability for interpersonal communication? Many have become slaves to “The Phone” and we need to break that cycle. Leave the phone in your vehicle, silence it, don’t set it on the table. Give the person

your undivided attention. If the meeting is getting boring, was there an agenda? Is anyone actually running the meeting? Fix that first as it is wasting time for everyone else. How many points, out of 20, do you give yourself for using good smart phone etiquette? ___

Attention to Detail: My Spring 2017 article, “The quality is in the details,” applies to much more than just asphalt. It applies to everything. As busy as everyone gets, it’s easy to drop the ball, or the spinning plate, and completely forget about it – until it is too late to make an impact or difference. Do what you have to do to keep your attention to detail level high. For me, writing it down is a first step. The app EverNote, runs on my phone, tablet and computers. It is a lifesaver for me. Wherever I am, I can make a note and it is automatically sync’d across all my platforms. There are others out there, and you can always go “old school” with



just a small notebook that fits in your pocket. How many points, out of 20, do you give yourself for having a high attention to detail? —

Grace and Mercy: People only truly learn by failure. They also learn persistence in trying until the skill is mastered. Continuous improvement and persistence should be rewarded, not squashed. It's easy to be hard and come down with the full force of a Cat 5 hurricane when someone makes a mistake, but is it worth

it? *Grace is where we get what we do not deserve. Mercy is where we don't get what we truly do deserve.* Do we all mess up? Yep! Daily? Yep! Will you get the best out of your people and your family when you exercise a little more grace and mercy? Yes, you will. Give it a try. How many points, out of 20, do you give yourself for exhibiting grace and mercy? —

Follow-Up: How good are you at following up on a delegated task or item? Follow-up is another word for

accountability – and we all need accountability. Follow-up says this was important, and builds responsibility. Accountability and responsibility are excellent traits to develop. How many points, out of 20, do you give yourself for following up? —

How did you do? Add up your points and give yourself a grade: If you scored a 100 you are giving yourself way too much grace. A = 90+, B = 80–89, C = 70–79, D = 60–69. Your score today is just a benchmark. Here is the deal, no one is perfect and you have the choice today to change. Change comes in an instant, but is worked out through positive action. Strive to improve in one area, then the next. Add these five characteristics to your list and *look at them daily, reflect on them weekly, and reevaluate your progress monthly.*

Continuous improvement is *continuous* and should become a way of life. Never stop learning, ever. We all must strive to continuously improve ourselves – as we do that, others will see our change and hopefully be inspired to improve themselves. In doing that we create a force of change. Reflect on the theory of *The Butterfly Effect*, which essentially states that seemingly small decisions can create a ripple effect that creates major changes that can affect the world. Google it, and then buy *The Butterfly Effect* by Andy Andrews for a good summer read. Share it with your friends and co-workers.

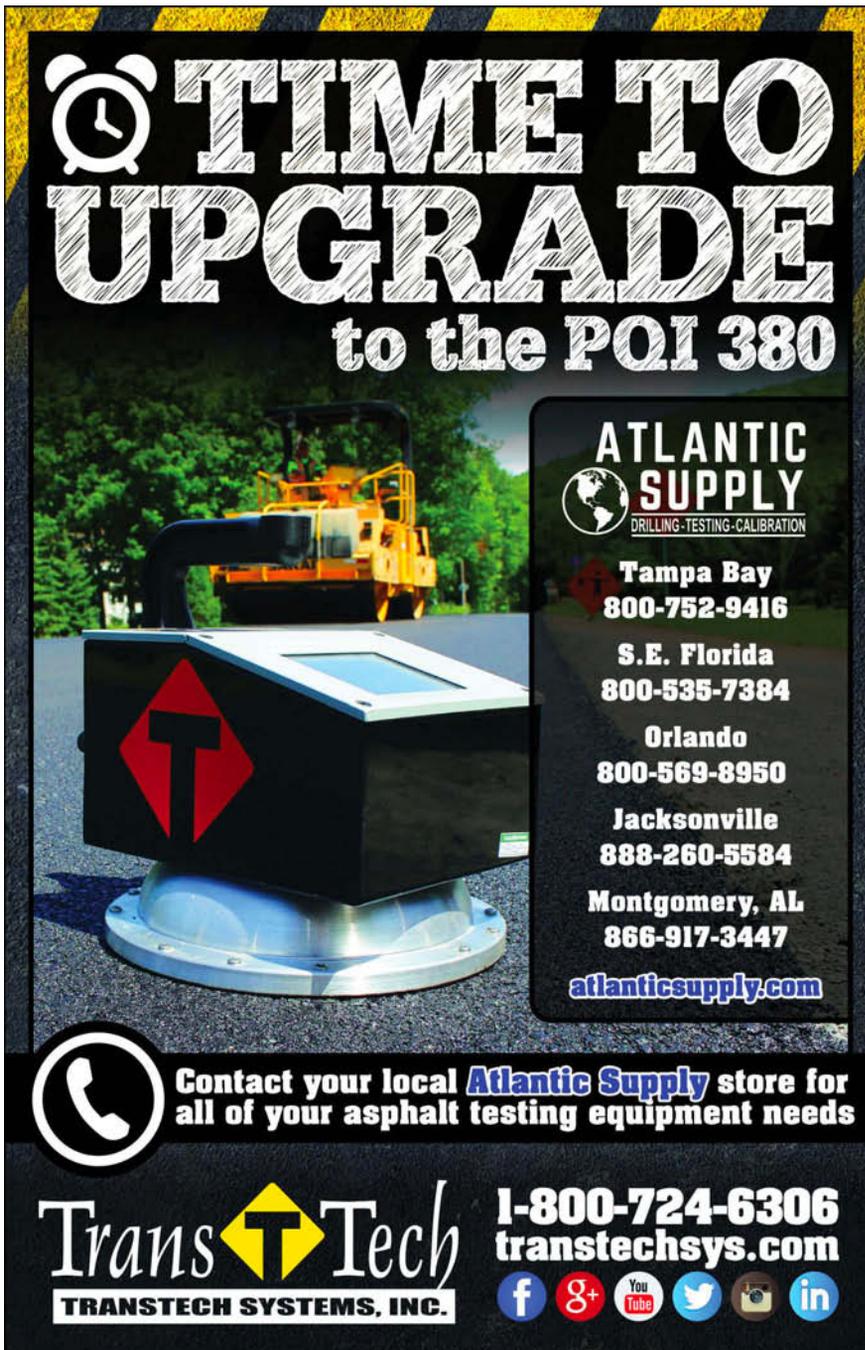
Just a follow up on last month's article. How are you doing on your safety and quality goals? It is not too late to get started. Each day counts. Start today. Safety Matters – Lives depend on it.

Start Flapping Your Wings today!



Ever Forward,
Jim

P.S. John C. Maxwell is a renowned leadership developer who I have been studying of late. His book, *Intentional Living*, has challenged me to be more action oriented (intentional) instead of just thinking about it. A recommended read. **A**



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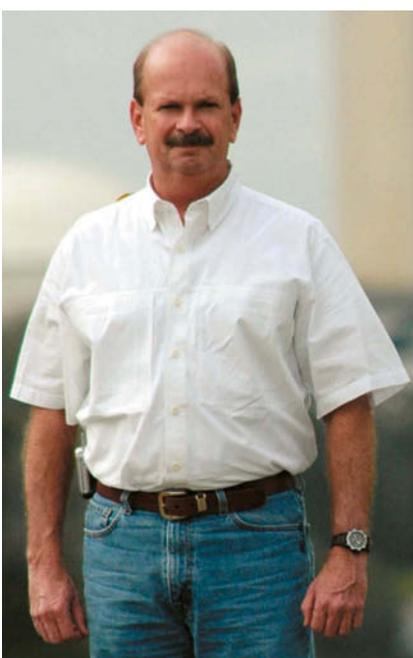
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Jim Cordero, ACAF Director of Governmental Affairs



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The routine is the Legislature is required to meet annually, late winter into the spring, and their only requirement constitutionally is to pass a balanced budget for the start of the new fiscal year, which begins on July 1st.

At the time of the writing of this article, the Legislature had just finished the 2017 Legislative Session and passed the new State Budget for Fiscal Year 2017-18. The governor had yet to receive the Appropriation bill, which the budget

is formerly called so he had not taken action on it. His options are approving it in total, approving it and deleting specific things which is called "line item vetoes" (rejecting items within the appropriations bill) or completely vetoing the entire bill, bringing things back to square one. Thus the Legislature would have to go back into a Special Session to enact a new budget and get it to him by June 30, 2017.

The FDOT budget for the new fiscal year is a healthy budget and was removed from battles going on during the Session,

having to start over from scratch to create a new budget again leaves everything potentially on the table.

While this sounds simple and straightforward, it's the many other issues that come before the Legislature each year that complicate the process. This year they dealt with the governor's economic development programs, which include attracting new business to the state as well as tourism. Other contentious issues included gaming regulation, implementation of medical marijuana for debilitating

conditions, updating various liquor industry laws, higher education funding, and water regulations surrounding Lake Okeechobee and the Everglades. These are but a few of the issues of the +3,000 bills files this year, 1,210 of them specifically dealing with appropriation projects. And that's just the number of bills filed in their original form, most of which are amended (or changed) in the course of the legislative process along with their detailed staff analysis's of each bill that are updated whenever the bill is scheduled to be discussed either in committee(s) or on the floor of the Senate or House.

On top of that there are a series of special elections for the Legislature this summer created by a vacancy in the Florida Senate triggering several House of Representatives vacancies who are running for the Senate seat.

Now you say this is just the routine business of the Legislature and to most it is. However, even if the governor approves all or most of the Appropriation bill and they don't have to return to Tallahassee for a Special Session to address one of the many unresolved issues, the 2018 Session will start earlier next year with pre-session meetings starting in September to deal with a new budget for the following fiscal year. Many of the previous unresolved issues will return and others unknown at this time will surface. It will be anything but routine year. 2018 will be the final year of the Governor Scott's term in office. There will be open statewide seats on Florida Cabinet, many members of the Legislature running for reelection, an open gubernatorial office and numerous other state and local offices on the ballot, too. And that's just in the State of Florida; we haven't even started discussing what's routine in Washington; save that for another article.

I guess the point I'm trying to make is our "routine" is not routine. It might look repetitive to outsiders but involves continuous monitoring and involvement in the process. With the expert assistance of Stephen Shiver and The Advocacy Group, we are able to make "our routine," look routine. **A**

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Celebrating the 60th Annual ACAF Convention



ACAF celebrated its 60th Anniversary with a top hat time at the Sanibel Harbour Resort and Spa in Fort Myers on June 23-25, 2017. With more than 200 registered, our biggest group since the recession, association members enjoyed the sun and fun of south Florida while honing their knowledge about asphalt.

Guest speakers included: Mark Marine updated on Florida Workzone Safety Coalition efforts; NAPA's Howard Marks updated on the Silica Rule; a panel discussion "Collective Wisdom and Advice from ACAF's Elders" with Mike Slade, Jon Chellgren, Don Sollie; and keynote speaker Navy Seal Mark Donald, who wowed the audience with his stories and leadership message.

On the first afternoon, the FDOT roundtable discussed hot topics, and NAPA Chairman Dan Gallagher (Gallagher Asphalt) discussed NAPA and Asphalt Pavement Alliance activities. Gallagher was presented a check for the NAPA-PAC in the amount of \$19,000 from ACAF.

Members had a great time at the Whitehurst Golf tournament and Scholarship Fishing tournament, and helped raise money for future scholarships.

Saturday night was action-packed with the presentation of the Annual Pavement Awards, the presentation of a record five scholarship checks, and the presentation of ACAF Lifetime Achievement Awards to Dave Drehmer and Mike Slade.

Mark your calendar for next year's 61st ACAF Convention, which will be held June 14-17, 2018 at the World Golf Resort in St. Augustine, FL. **A**







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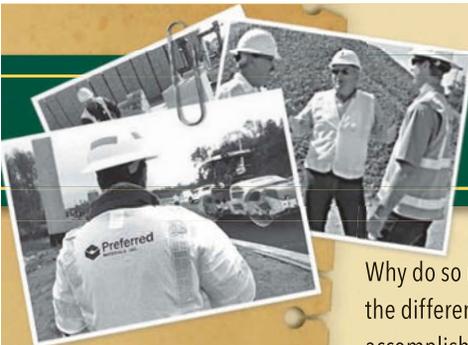


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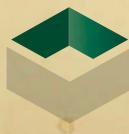


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Florida Asphalt Scholarship Program Announces Record-Breaking Five Awards

2017 was a great year for the Florida Asphalt Scholarship program, with a record number of applicants and a record number of scholarship winners.

This year we are proud to announce the following scholarship recipients:

Carroll Lance Memorial Scholarship Winners: \$1,500

- Matthew Dunn



Matthew, from Inverness, graduated from Citrus High School in 2017 and is planning to major in Finance. His father works for D.A.B. Constructors.

- Logan Hill



Logan graduated from Bartow Senior High School and is pursuing a degree in Civil Engineering. His father works for Gardner Asphalt.

- Brett Pfeiffer



Brett graduated from Wiregrass Ranch High School in Wesley Chapel and will be pursuing a Mechanical Engineering degree this fall. His father works for Preferred Materials.

Florida Asphalt College Scholarship Winner \$1,500

- Scott Jacobs



Scott is from West Palm Beach, graduated from Cardinal Newman High School, and is planning to major in Computer Sciences at Florida State University. His father works for Cemex.

Florida Asphalt Trade School Scholarship Winner \$1,500

- Andrew McCall



Andrew graduated from Mulberry Senior High School and his mother works for Lane Construction Company. Andrew is planning to attend Midlands Tech focusing on electronics and electricity.



Congratulations to the **ACAF Pavement** *Award Winners*

2017

In 2017, we have a great set of award-winning pavements. Congratulations to all the hardworking crews that made these jobs and many more pavements in Florida top quality, smooth and good looking.

The **A.P. Bolton Award**, named in honor of one of the charter members who has done so much for the industry and whose reputation for quality work is his hallmark, is the association's highest award.

ACAF's Resurfacing Award is the association's next-highest award, with both an urban and rural category.

Through its **Roads and Streets Award**, the ACAF also recognizes quality on lower tonnage state, city or county roads and streets construction.

Special Projects Awards are given to customer-nominated projects not meeting previous categories.

Projects submitted for consideration must have been completed within the previous calendar year of 2016.

Here are the District and Statewide winners for 2017.

A.P. Bolton Award



District 5: Preferred Materials, Inc. for their project on SR 417 from SR 50 to Orange/Seminole County Line in Orange County.
Tonnage: 32925, Lane Miles: 20.27



District 6 and Statewide Winner: General Asphalt Co. for their project on SR 5 US-1/Overseas Hwy from South Roosevelt Blvd to Big Coppit in Monroe County.
Tonnage: 35601, Lane Miles: 23.52



District 7: D.A.B. Constructors for their project on SR 55 from SR 52 to Pasco Hernando County Line in Pasco County.
Tonnage: 86215, Lane Miles: 63.2

Resurfacing Rural Award



District 1 and Statewide Winner:
 Ajax Paving Industries for their project on SR 31, from Lee County/Charlotte County Line, North to CR 74 (Bermont Rd.) in Charlotte County.
Tonnage: 34605, Lane Miles: 24.04



District 3: C.W. Roberts Contracting for their project on SR 59 From US 27 N. to Wacissa Springs in Jefferson County.
Tonnage: 8851, Lane Miles: 7.75



District 7: The Lane Construction Corp. for their project on SR 687 (4th St. N.) from 106th Ave. N. to North of Big Island Gap in Pinellas County.
Tonnage: 8604, Lane Miles: 7.56



District 2: V.E. Whitehurst & Sons, Inc. for their project on SR 121 from Alachua County Line to the Beginning of the Curb & Gutter section in Lake Butler in Union County.
Tonnage: 26744, Lane Miles: 17.14



District 5: D.A.B. Constructors for their project on SR 50 from SR 33 to 12th Street in Lake County.
Tonnage: 29411, Lane Miles: 17.96

Resurfacing Urban Award



District 6 and Statewide Winner:
 General Asphalt Co. for their project on SR 969/NW 72nd Ave. from NW 25th Street to NW 74th Street in Miami-Dade County.
Tonnage: 13525, Lane Miles: 16.21

Roads & Streets – FDOT Award



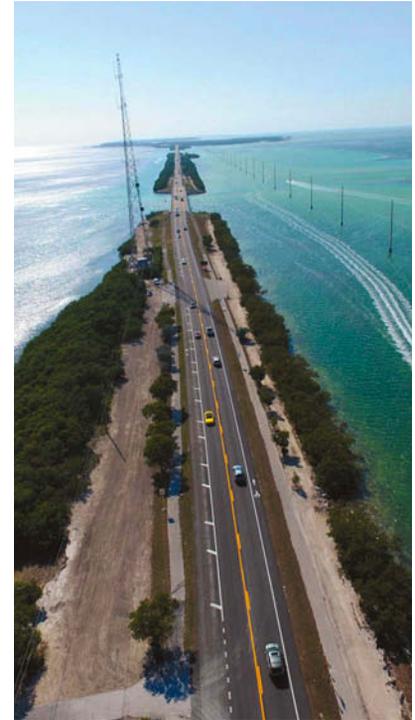
District 1: Preferred Materials, Inc. for their project on SR 35/SR 555 From Bartow Road to Bear Creek Apartments in Polk County.
Tonnage: 15060, Lane Miles: 10.3



District 3: C.W. Roberts Contracting for their project on SR 30 (US 98) Franklin/ Gulf County Line to Station 697+58.96 in Gulf County.
Tonnage: 24564, Lane Miles: 18.40



District 7: Preferred Materials, Inc. for their project on SR 55 (US 19) from N. of Gandy Blvd. to 49th St. North in Pinellas County.
Tonnage: 19721, Lane Miles: 10.57



District 6: General Asphalt Company for their project on SR5 US-1/Overseas Hwy from S of Lignumvitae Channel MM 77.47 to N of Jerome Ave. MM 81.44 in Monroe County.
Tonnage: 10061, Lane Miles: 7.93

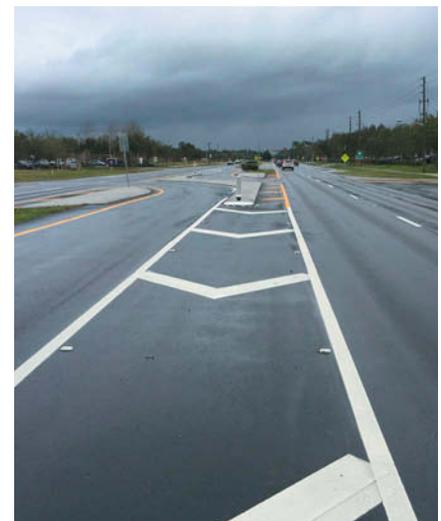
Roads & Streets – Non-FDOT Award



District 1: Preferred Materials Inc. for their project on Laurel Rd (US 41 to Albee Farm Rd) and (from Bayshore Rd to US 41) and at Ancora Blvd. Mission Valley (from Laurel Rd to McIntosh Rd) in Sarasota County.
Tonnage: 12747, Lane Miles: 13.68



District 2: V.E. Whitehurst & Sons, Inc. for their project on CR 231 in Brooker, FL from SR 18 to Bradford/Union County Line in Bradford County.
Tonnage: 7290



District 5: Preferred Materials, Inc. for their project on East Broadway/CR 419 from Snow Hill Road to Geneva Drive in Seminole County.
Tonnage: 12148, Lane Miles: 19.2



District 1: Ajax Paving Industries for their project at Punta Gorda Airport, Taxiway “A” Extension in Charlotte County.
Tonnage: 4525, Lane Miles: 1.6



District 2: V.E. Whitehurst & Sons, Inc. for their project on Williston Municipal Airport Runway 14-32 and Taxiway F Rehabilitation & Lighting and New Apron Pavement in Levy County.
Tonnage: 6853



District 2: Preferred Materials, Inc. for their project at Dames Point Intermodal Transfer Container Facility in Duval County.
Tonnage: 9665



District 5: Middlesex Corporation for their project on Buena Vista Drive from Hotel Plaza Blvd to Bonnet Creek Parkway in Orange/Osceola County.
Tonnage: 30271, Lane Miles: 9.7



District 6: General Asphalt Co., Inc. for their project on Crandon Blvd. from Marina to Calusa Circle in Miami-Dade County.
Tonnage: 9262, Lane Miles: 7.79



District 7: Ajax Paving Industries for their project at Saint Petersburg/Clearwater Airport, Taxiway Rehabilitation Phase 1 in Pinellas County.
Tonnage: 43,000

Florida Work Zone Safety Coalition Gains Momentum

Group Works to Enhance Safety for the Traveling Public and Valued Employees

Mark Marine, Florida Work Zone Safety Coalition Chairman



The Florida Work Zone Safety Coalition has been busy looking for opportunities to improve Florida's construction work zones. A good cross-section of some of Florida's best industry leaders have dedicated their time and attention to providing feedback in changing the driving habits and overall culture of motorists traveling in Florida's "active" work zones.

Members from Asphalt Contractors Association of Florida, Florida Transportation Builders' Association, Florida Department of Transportation, Express Carriers Association, American Traffic Safety Services Association, Florida Highway Patrol and the Florida Sheriff's Association have provided vital input in developing a long-term collective strategy in ensuring our workers will make it home safely after every shift.

It became readily apparent early in the process that changing the culture of Florida driver habits was going to be a huge undertaking. Therefore, the coalition has been subdivided into four key subcommittees to address all facets of work zone safety. Each subcommittee has been challenged with defining specific initiatives, actionable items toward those initiatives and assigning stakeholders with tasks in making significant improvements.

The four subcommittees, chairpersons and company affiliations are:

- **Advanced Technologies**
(Tom Brady, ACME Barricades)
- **Education and Promotion**
(Angela Porter, Shell Oil)
- **Improve Contracting Methods**
(Scott Pittman, Ajax Industries)
- **Enforcement**
(Joe Restino, Wright Construction)

The Advanced Technologies subcommittee is focused on greater use of advanced informational warning devices and displaying speeding fine amounts in active work zones. They have beta tested devices that communicate relative fines on a select few projects in South Florida. Next steps are to work with FDOT to select a few test projects and monitor before and after speed results within the work zones.



The Education and Promotion subcommittee has generated a cohesive presentation to be utilized as an educational tool in discussions with select groups on the history, membership and strategies of the coalition. This presentation was recently used at a dedicated learning lab at the Tampa Construction Career Days in March. The subcommittee is now looking to determine how to leverage social media, group forums and other media outlets to educate Floridians in safety while traveling in our construction work zones.

The Improved Contracting Efforts subcommittee has completed new agreed-upon contract language to be utilized during with the FDOT-FHP “hire back” program. Hourly rates will also be increased to entice officers to actively participate in the program. FDOT has contracted with Florida International University to conduct a traffic study on the effects of blue lights in our work zones. The blind studies will determine the blue light impacts on speeds with the results anticipated to be shared at the FDOT Convention in August. Additionally, the subcommittee is looking at opportunities



to effectively communicate and share with the entire road construction industry Internal Traffic Control Plan (ITCP) “best practices.” Proactive and effective ITCPs will only ensure safer work zones for our employees.

The Enforcement subcommittee is looking for solutions in distinguishing “active” from non-active work zones. There is consensus addressing “active” work zone areas as key to enhancing safety. This subcommittee also is suggesting the feasibility of promoting statutory change of the very successful “Move Over Everyone” campaign for FHP officers. It would be great to include active construction work zones in that campaign, but everyone in the coalition acknowledges it

would take legislative change to become a viable reality. ACAF will address the potential strategies in making the current laws a reality for our work zones.

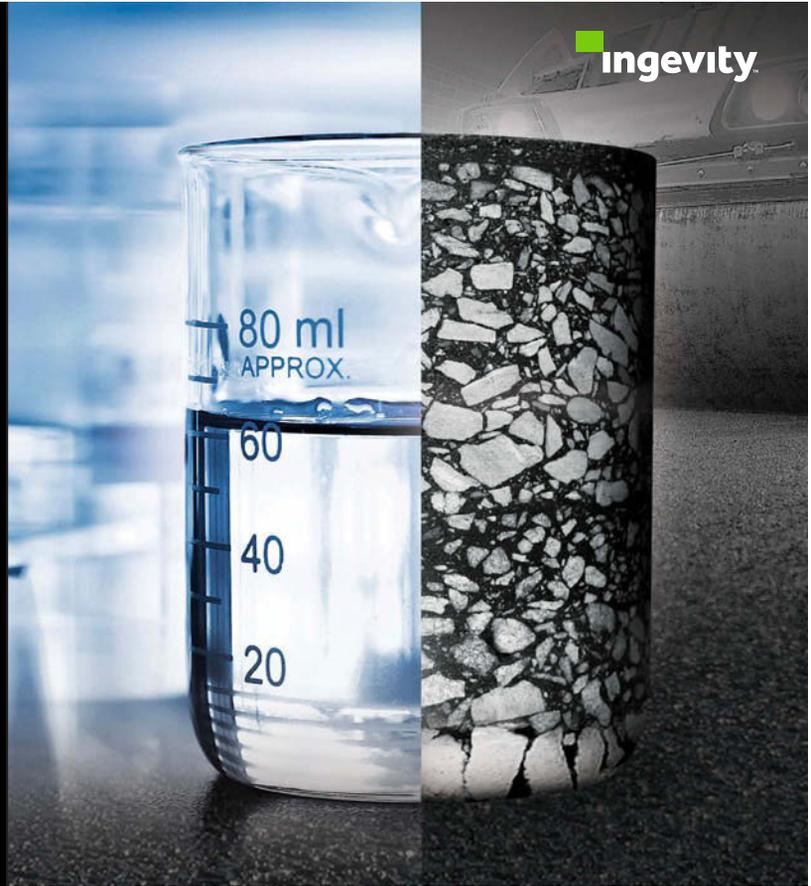
Ultimately, success for the coalition will be in keeping the safety focus and momentum moving forward and pulling all four subcommittee initiatives into one cohesive cultural movement. The key initiatives put forth will ultimately make Florida construction active work zones safer for the traveling public *and* our valued employees. Patience will be required as this cultural change will take time, focus and effort. We have the right mix of industry professionals working on complex issues and we are confident this coalition will provide the solutions. **A**

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MONDAY, SEPTEMBER 11, 2017

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- 1:00 to 5:00 p.m. Special Educational Opportunity – Work Zone Safety
- 3:00 to 7:30 p.m. Trade Show Exhibits
- 5:30 to 7:30 p.m. Reception in Trade Show Area

TUESDAY, SEPTEMBER 12, 2017

- 7:30 to 8:30 a.m. Buffet Breakfast (Trade Show Open)
- 8:30 to 12:00 p.m. Asphalt Conference
- 10:00 to 10:30 a.m. Morning Break (Trade Show Open)
- Noon to 1:00 p.m. Buffet Lunch (Trade Show Open)
- 1:00 p.m. Trade Show break down
- 1:00 p.m. to 4:00 p.m. (or till end) Asphalt Conference

For more information, visit <http://floridaridesonus.org/events/asphalt-conference/>.



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ACAF Calendar 2017

JULY

- 11-14 ARTBA Conference, *Washington, DC*
- 16-19 NAPA Midyear Meeting, *Orlando, FL*
- 26 FDOT Central Letting

AUGUST

- 2-5 FES/FICE 101st Annual Summer Conference, *Palm Beach, FL*
- 10-13 FTBA Annual Convention, *Amelia Island, FL*
- 11-16 SASHTO Conference, *Norfolk, VA*
- 30 FDOT Central Letting

SEPTEMBER

- 11-12 41st Annual Asphalt Conference/Tradeshaw, *Orlando, FL*
- 17-20 ARTBA National Convention, *Fernandina Beach, FL*
- 27 FDOT Central Letting

OCTOBER

- 3 District 4, 6 & Turnpike Contractors Meeting
- 4 District 1 Contractors Meeting
- 5 District 5 Contractors Meeting
- 10 District 2 Contractors Meeting
- 11 District 3 Contractors Meeting
- 14 FASP Sporting Clays Fundraiser, *Fishhawk Sporting Clays, Lithia, FL*
- 15-18 ACEC Fall Conference, *Orlando, FL*
- 24 District 7 Contractors Meeting
- 25 FDOT Central Letting

NOVEMBER

- 13-16 SEAUPG Annual Meeting, *Jacksonville, FL*

DECEMBER

- 6 FDOT Central Letting

2017 ACAF Member Companies

ACAF is the voice of the hot mix asphalt industry before the Florida Legislature and state government, where it advocates the efficient spending of transportation revenue and quality construction that promotes motorist safety, relieves congestion and improves traffic flow. ACAF also provides its members with new and innovative information relating to asphalt and construction specifications. Along with technical assistance, trained staff provides quality construction training. Thank you for your membership!

Regular Members

Ajax Paving Industries of Florida, LLC (1994)
North Venice, FL

Anderson Columbia Company, Inc. (1978)
Lake City, FL

Asphaltbabe, LLC (2016)
Gibsonston, FL

C.W. Roberts Contracting, Inc. (2000)
Hosford, FL

Community Asphalt Corporation (1986)
Hiialeah, FL

D.A.B. Constructors, Inc. (1995)
Inglis, FL

Duval Asphalt Products, Inc. (1984)
Jacksonville, FL

GAC Contractors (1983)
Panama City, FL

General Asphalt Company, Inc. (1967)
Miami, FL

Halley Engineering Contractors, Inc. (2012)
Miami, FL

Hubbard Construction Company (1957)
Orlando, FL

The Middlesex Corporation (2000)
Orlando, FL

MidSouth Paving (2010)
Andalusia, AL

Okeechobee Asphalt &
Ready Mixed Concrete (2009)
Okeechobee, FL

P&S Paving, Inc. (2015)
Daytona Beach, FL

Peavy & Son Construction Co., Inc. (2015)
Havana, FL

Preferred Materials, Inc. (1957)
Wesley Chapel, FL

Ranger Construction Industries, Inc. (1957)
West Palm Beach, FL

The de Moya Group, (2007)
Miami, FL

The Lane Construction Corporation (2007)
Eaton Park, FL

V.A. Paving, Inc. (2008)
Cocoa, FL

V.E. Whitehurst & Sons, Inc. (1969)
Williston, FL

Weekley Asphalt Paving, Inc. (2014)
Pembroke Pines, FL

Associate Members

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Gulfport, MS

BlackRock Milling (2015)
Tampa, FL

Bonness Inc. (2015)
Naples, FL

CEMEX (1988/2008)
Orlando, FL

Crush-It, Inc. (2017)
Osprey, FL

Dickerson Florida, Inc. (1957)
Ft. Pierce, FL

E.R. Jahna Industries, Inc. (1988)
Lake Wales, FL

Ergon Asphalt & Emulsions, Inc. (1993)
Birmingham, AL

Gator Grading & Paving, LLC (2010)
Palmetto, FL

Gardner Asphalt Supply (2012)
Tampa, FL

Hunt Refining Company (2013)
Tuscaloosa, AL

Ingevity (2010)
North Charleston, SC

Lhoist North America (2002)
Birmingham, AL

Marathon Petroleum Company, LP (1985)
Tampa, FL

Mariani Asphalt Company (1967)
Tampa, FL

Martin Marietta Materials (1995)
Augusta, GA

Mill-it Corporation (1995)
Altamonte Springs, FL

Owens Corning Trumbull (2016)
Jacksonville, FL

Road Science (2014)
Tulsa, OK

Roberts and Roberts, Inc. (2014)
Tallahassee, FL

SealMaster of Florida (2016)
Tampa, Florida

Shell Bitumen (2011)
Houston, Texas

SMSil - Zydex, Inc. (2013)
Atlanta, GA

South Florida Materials Corporation (2012)
Ft. Lauderdale, FL

TCPU Inc. (2015)
Houston, TX

Vulcan Materials Company (1983)
Jacksonville, FL

White Rock Quarries (1989)
West Palm Beach, FL

Affiliate Members

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Jacksonville, FL

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Ft. Myers, FL

Asphalt Testing Solutions, Inc. (2015)
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Atlantic Supply (2016)
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Gencor Industries, Inc. (2006)
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GS Equipment (2014)
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Gulf Terminal Corporation (2013)
Panama City, FL

Interconn Resources, LLC (2014)
Saint Johns, FL

InstroTek, Inc. (2015)
Raleigh, NC

Kelly Tractor Co. (2007)
Miami, FL

Linder Industrial Machinery Company (2006)
Plant City, FL

Maxam Equipment, Inc. (2009)
Kansas City, MO

New Fortress Energy (2016)
Doral, FL

Nortrax Inc. (2007)
Tampa, FL

PRI Asphalt Technologies, Inc. (2017)
Tampa, FL

Ring Power Corporation (2007)
St. Augustine, FL

Roadtec, Inc. (2006)
Chattanooga, TN

Sakai America (2014)
Adairsville, GA

Thompson Tractor Co., Inc. (2017)
Spanish Fort, AL

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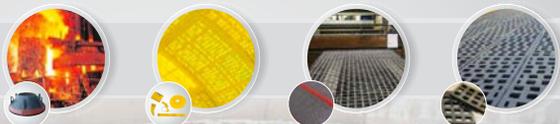
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www.jahna.com	
Martin Marietta Aggregates	28
www.martinmarietta.com	
White Rock Quarries.....	12
www.WRQuarries.com	

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Hunt Refining Co.....	14
www.huntasphalt.com	

ASPHALT ADDITIVES & MODIFIERS

Ingevity	28
www.ingevity.com	
Road Science, Division of ArrMaz	18, 34
www.roadscience.net	

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www.MarianiAsphalt.com	

ASPHALT CONTRACTORS

AJAX Paving Industries	14
www.AjaxPaving.com	
Anderson Columbia Co., Inc.....	32
www.andersoncolumbia.com	
D.A.B Constructors, Inc.....	32
www.DABcon.com	
Hubbard Construction Company	33
www.hubbard.com	
The Lane Construction Corporation	12
www.laneconstruct.com	
Lawrence - Lynch Corp.	33
www.lynchpaving.com	
Preferred Materials, Inc.....	20
www.preferredmaterials.com	
Ranger Construction Industries.....	33
www.RangerConstruction.com	
V. E. Whitehurst & Sons, Inc.....	34

ASPHALT EMULSIONS/ EMULSIFYING AGENTS

Ergon Asphalt & Emulsions, Inc.....	4
www.ergonasphalt.com	
Mariani Asphalt Company	Inside Back Cover
www.MarianiAsphalt.com	

ASPHALT PAVERS

Ring Power Corporation	6
www.ringpower.com/paving	
Roadtec, Inc.....	Outside Back Cover
www.roadtec.com	

ASPHALT PAVING EQUIPMENT

Flagler Construction Equipment	8
www.flaglerce.com	
Linder Industrial Machinery Co.	3
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Asphalt Testing Solutions	8
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COMPACTORS, TAMPERS & ROLLERS

Beard Equipment Company	15
www.beardequipment.com	
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www.bomag.com	
Nortrax Inc.....	15
www.nortrax.com	

CRUSHERS

Unified Screening & Crushing.....	33
www.unifiedscreening.com	

EQUIPMENT SALES, SERVICE, RENTALS

Flagler Construction Equipment	8
www.flaglerce.com	
Kelly Tractor Company.....	11
www.kellytractor.com	
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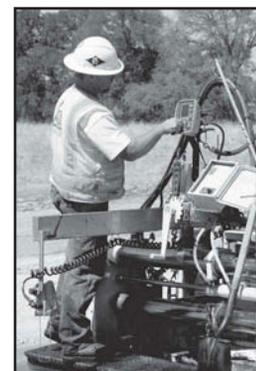
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