## Appendices A and B: Route Maps

For more details on our fares please visit our web site at Broward.org/BCT or call customer service: 954.357.8400.

## Reading a Timetable - It's Easy

1. The map shows the exact bus route.
2. Major route intersections are called time points. Time points are shown with the symbol $\longrightarrow$.
3. The timetable lists major time points for bus route. Listed under time points are scheduled departure times.
4. Reading from left to right, indicates the time for each bus trip.
5. The bus picks up and drops off riders at BCT "Breeze" bus stop signs along the route.
6. Arrive at the bus stop five minutes early. Buses operate as close to published timetables as traffic conditions allow.

Information: 954.357.8400
Hearing-speech impaired/TTY: 954.357.8302

This publication can be made available in large print, tape cassette, or Braille, by request.


This symbol is used on bus stop signs to indicate accessible bus stops.


BROWARD COUNTY
BOARD OF COUNTY COMMISSIONERS An equal opportunity employer and provider of services.

26,000 copies of this public document were promulgated at a gross cost of $\$ 988$., or $\$ .038$ per copy to inform the public about the Transit Division's schedule and route information. 10/15


NORTHBOUND

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| MORNING SERVICE |  |  |  |  |  |  |
| 5:30a | 5:43a | 5:55a | 6:07a | 6:21a | 6:33a | 6:44a |
| 6:00a | 6:13a | 6:25a | 6:39a | 6:55a | 7:10a | 7:23a |
| 6:30a | 6:43a | 6:56a | 7:11a | 7:30a | 7:46a | 8:01a |
| 7:05a | 7:21a | 7:35a | 7:56a | 8:15a | 8:30a | 8:44aG |
| 7:40a | 7:57a | 8:11a | 8:29a | 8:46a | 9:00a | 9:14aG |
| 8:20a | 8:38a | 8:52a | 9:09a | 9:27a | 9:41a | 9:52aG |
| AFTERNOON SERVICE |  |  |  |  |  |  |
| 3:30p | 3:48p | 4:03p | 4:21p | 4:50p | 5:07p | 5:21p |
| 4:10p | 4:29p | 4:45p | 5:04p | 5:35p | 5:54p | 6:06p |
| 4:50p | 5:08p | 5:22p | 5:42p | 6:09p | 6:25p | 6:37p |
| 5:30p | 5:52p | 6:10p | 6:27p | 6:49p | 7:05p | 7:17pG |
| 6:10p | 6:32p | 6:50p | 7:07p | 7:29p | 7:43p | 7:56pG |
| 6:50p | 7:12p | 7:30p | 7:45p | 8:07p | 8:18p | 8:29pG |

## SOUTHBOUND To Golden Glades Park \& Ride

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7 | 6 | 5 | 4 | 3 | 2 | 1 |
| MORNING SERVICE |  |  |  |  |  |  |
| 5:30a | 5:40a | 5:53a | 6:07a | 6:18a | 6:30a | 6:42a |
| 6:00a | 6:10a | 6:23a | 6:38a | 6:52a | 7:07a | 7:25a |
| 6:30a | 6:41a | 6:54a | 7:11a | 7:23a | 7:41a | 7:59a |
| 7:05a | 7:19a | 7:33a | 7:51a | 8:03a | 8:20a | 8:34aG |
| 7:40a | 7:54a | 8:10a | 8:29a | 8:41a | 8:55a | 9:09aG |
| 8:20a | 8:31a | 8:49a | 9:08a | 9:20a | 9:34a | 9:48aG |
| AFTERNOON SERVICE |  |  |  |  |  |  |
| 3:30p | 3:46p | 4:02p | 4:25p | 4:42p | 4:58p | 5:14p |
| 4:10p | 4:26p | 4:43p | 5:05p | 5:22p | 5:37p | 5:51p |
| 4:50p | 5:06p | 5:23p | 5:53p | 6:11p | 6:28p | 6:42p |
| 5:30p | 5:45p | 6:01p | 6:22p | 6:41p | 6:57p | 7:09pG |
| 6:10p | 6:26p | 6:42p | 7:00p | 7:14p | 7:28p | 7:40pG |
| 6:50p | 7:06p | 7:21p | 7:40p | 7:54p | 8:08p | 8:20pG |



## University Breeze

Monday - Friday Limited -Stop Service
Golden Glades Tri-Rail Park \& Ride to Westview Drive via University Drive

| POINTS OF INTEREST | LEGEND |
| :---: | :---: |
| - Coral Square Mall | CONNECTING ROUTES |
| - University Hospital | $\mathbf{O}^{\text {MAIN }}$ |
| - Westfield Mall | TIMEPOINTS |
| - NSU/SFEC Campus |  |
| - Memorial Pembroke Hospital | The Breeze stop location |



## Customer Service

Monday - Friday...............................................7am-7:45 pm
Saturday, Sunday and Holidays...........8:30 $\mathrm{am}-4: 45 \mathrm{pm}$
Transit Operations Agents help with:

- Trip planning
- Routes, times and transfer information
- Identifying bus pass sales locations
- Special event information

Lost and Found: 954-357-8400, Monday, Tuesday, Thursday and Friday, 9:00 am - 4:00 pm

## Holiday Bus Service

Sunday bus service is provided on the following observed holidays:

| New Year's Day | Labor Day | Memorial Day |
| :--- | :--- | :--- |
| Independence Day | Thanksgiving Day | Christmas Day |

## Fares

Exact fare, dollar bill or coins required. Operators do not carry change.
Fares are: Regular, Premium Express, Senior/Youth/Disabled/ Medicare.* Children (under 40 inches ride FREE)

## Fare Deals

All Day Bus Pass offers unlimited rides on all routes. On sale aboard all BCT buses.
NOTE: Other cost saving passes cannot be purchased on BCT buses, but are available at the Central Bus Terminal and at authorized distributors.
10 Ride Pass: 10 Rides any time, any day. Expires after the tenth ride is taken.

7 Day Pass: Unlimited rides for seven consecutive days. Starts on the first day card is used. Expires after the seventh day.
31 Day Adult Pass: Unlimited rides for 31 consecutive days. Starts on the first day card is used.
31 Day Reduced Pass: Youth*, Seniors*, Disabled*, Medicare*, College Student*. Unlimited rides for 31 consecutive days. Starts on the first day card is used.
**Premium Express 10 Ride Pass: 10 rides any time, any day. Expires after tenth ride is taken.
**Premium Express 31 Day Pass: Unlimited rides for 31 consecutive days. Starts on the first day card is used.
Bus passes are not exchangeable, refundable or transferrable. Damaged cards are invalid. Lost, stolen or damaged cards will not be replaced.
*NOTICE: Proof of age is required for Youth fare (18 years or younger) and for Senior fare ( 65 years or older). For College Student Bus Pass, a college photo ID card is required. For Disabled and Medicare fare, proof of disability (Medicare card) and photo I.D. is required. Eligible Senior fare patrons are encouraged to acquire their BCT Reduced Fare Photo ID cards.
** Premium Bus Pass can be purchased online at Broward. org/BCT and at select Broward County library locations.

WHEN IT COMES TO OUR SAFETY, WE CAN ALWAYS USE AN EXTRA PAIR OF EYES AND EARS. BE ALERT. CALL 954-357-LOOK (5665). TELL US.

## TRANSFER POLICY 7/10/11

## TRANSFERS BETWEEN REGULAR BUS ROUTE SERVICE AND PREMIUM EXPRESS BUS SERVICE

A BCT 31-Day Premium Express Bus Pass is acceptable on all BCT regular bus service. Passengers transferring from regular route bus service to express bus service with an All Day, 7-Day or 31-Day bus pass, must pay a premium upgrade fee of $\$ 1.00$. Passengers with a regular 10 -Ride bus pass or paying by cash on regular service will not be able to transfer between bus services and must pay the full premium fare when boarding the Express bus.

## TRANSFERS FROM BCT TO OTHER SOUTH FLORIDA TRANSIT SYSTEMS

When boarding a BCT bus, passenger pays the appropriate BCT fare and may request a transfer from the bus operator if transferring to Miami-Dade Transit (MDT), Palm Tran or Tri-Rail.

## TRANSFERS TO BCT FROM OTHER SOUTH FLORIDA TRANSIT SYSTEMS

When transferring from MDT, Palm Tran and Tri-Rail to BCT regular fixed-route bus service, passenger pays $\$ .50$ with a transfer issued by MDT or Palm Tran and proof of fare payment such as Easy Card and receipt issued by Tri-Rail. Tri-Rail passengers boarding BCT at any locations other than at a Tri-Rail station will be required to pay the full fare.

## TRANSFERS BETWEEN OTHER SOUTH FLORIDA TRANSIT SYSTEMS AND PREMIUM EXPRESS BUS SERVICE

Transfers to MDT or Tri-Rail from Express, a transfer is issued and passenger must pay appropriate MDT or Tri-Rail fare.
Transfer from MDT or Tri-Rail to Express, a \$ .50 transfer fee is required with the appropriate transfer from MDT or Tri-Rail.
The Express does not connect with Palm Tran.
The Easy Card issued by MDT and Tri-Rail is not accepted as paymenton any BCT bus.

[^0]For more details on our fares please visit our web site at broward.org/bct/faresandpasses.htm or call customer service: 954.357.8400.

Reading A Timetable - It's Easy

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2. Major route intersections are called time points. Time points are shown with the symbol $\square$.
3. The timetable lists major time points for bus route. Listed under time points are scheduled departure times.
4. Reading from left to right, indicates the time for each bus trip.
5. The bus picks up and drops off riders at all BCT bus stop signs along the route where there is a Broward County bus stop sign.
6. Arrive at the bus stop five minutes early. Buses operate as close to published timetables as traffic conditions allow.
Not paying your fare is a crime per Florida Statute 812.015.
Violation constitutes a misdemeanor, punishable by jail time and/or a fine.

Information: 954.357.8400
Hearing-speech impaired/TTY: 954.357.8302

This publication can be made available in large print, tape cassette, or Braille, by request.


This symbol is used on bus stop signs to indicate accessible bus stops.


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This public document was promulgated at a cost of $\$ 988$., or $\$ .038$ per copy, to inform the public about the Transit Division's schedule and route information. 1/19/14


NORTHBOUND
To Lauderhill Mall

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 |
|  |  | 4:43a | 4:53a | 5:04a | 5:15a |
|  |  | 5:03a | 5:13a | 5:24a | 5:35a |
| 5:00a | 5:12a | 5:23a | 5:33a | 5:44a | 5:55a |
| 5:20a | 5:32a | 5:43a | 5:53a | 6:04a | 6:16a |
| 5:40a | 5:52a | 6:03a | 6:14a | 6:26a | 6:38a |
| 6:00a | 6:13a | 6:25a | 6:36a | 6:48a | 7:00a |
| 6:20a | 6:33a | 6:45a | 6:56a | 7:09a | 7:22a |
| 6:35a | 6:48a | 7:00a | 7:12a | 7:25a | 7:39a |
| 6:50a | 7:03a | 7:16a | 7:28a | 7:42a | 7:56a |
| 7:10a | 7:24a | 7:38a | 7:51a | 8:05a | 8:19a |
| 7:30a | 7:45a | 7:59a | 8:12a | 8:26a | 8:40a |
| 7:50a | 8:05a | 8:19a | 8:32a | 8:46a | 9:00a |
| 8:10a | 8:25a | 8:39a | 8:52a | 9:06a | 9:19a |
| 8:30a | 8:45a | 8:59a | 9:11a | 9:24a | 9:37a |
| 8:50a | 9:05a | 9:18a | 9:30a | 9:43a | 9:56a |
| 9:10a | 9:24a | 9:37a | 9:49a | 10:02a | 10:15a |
| 9:30a | 9:44a | 9:57a | 10:09a | 10:22a | 10:35a |
| 9:50a | 10:04a | 10:17a | 10:29a | 10:42a | 10:55a |
| 10:10a | 10:24a | 10:37a | 10:49a | 11:02a | 11:15a |
| 10:30a | 10:44a | 10:57a | 11:09a | 11:22a | 11:35a |
| 10:50a | 11:04a | 11:17a | 11:29a | 11:42a | 11:55a |
| 11:10a | 11:24a | 11:37a | 11:49a | 12:02p | 12:15p |
| 11:30a | 11:44a | 11:57a | 12:09p | 12:22p | 12:35p |
| 11:50a | 12:04p | 12:17p | 12:29p | 12:42p | 12:55p |
| 12:10p | 12:24p | 12:37p | 12:49p | 1:02p | 1:15p |
| 12:30p | 12:44p | 12:57p | 1:09p | 1:22p | 1:35p |
| 12:50p | 1:04p | 1:17p | 1:29p | 1:42p | 1:55p |
| 1:10p | 1:24p | 1:37p | 1:49p | 2:02p | 2:15p |
| 1:30p | 1:44p | 1:57p | 2:09p | 2:22p | 2:35p |
| 1:50p | 2:04p | 2:17p | 2:29p | 2:42p | 2:55p |
| 2:10p | 2:24p | 2:37p | 2:49p | 3:02p | 3:16p |
| 2:30p | 2:44p | 2:57p | 3:10p | 3:24p | 3:38p |
| 2:50p | 3:04p | 3:18p | 3:31p | 3:45p | 3:59p |
| 3:10p | 3:25p | 3:39p | 3:52p | 4:06p | 4:20p |
| 3:30p | 3:45p | 3:59p | 4:12p | 4:26p | 4:40p |
| 3:50p | 4:05p | 4:19p | 4:32p | 4:46p | 5:00p |
| 4:10p | 4:25p | 4:39p | 4:52p | 5:06p | 5:20p |
| 4:30p | 4:45p | 4:59p | 5:12p | 5:26p | 5:40p |
| 4:50p | 5:05p | 5:19p | 5:32p | 5:46p | 6:00p |
| 5:10p | 5:25p | 5:39p | 5:52p | 6:06p | 6:19p |
| 5:30p | 5:45p | 5:59p | 6:11p | 6:24p | 6:37p |
| 5:50p | 6:05p | 6:18p | 6:30p | 6:43p | 6:56p |
| 6:10p | 6:24p | 6:37p | 6:49p | 7:02p | 7:15p |
| 6:30p | 6:44p | 6:57p | 7:09p | 7:22p | 7:35p |
| 6:50p | 7:04p | 7:17p | 7:29p | 7:42p | 7:55p |
| 7:10p | 7:24p | 7:37p | 7:49p | 8:02p | 8:15p |
| 7:30p | 7:44p | 7:57p | 8:09p | 8:22p | 8:35p |
| 7:50p | 8:04p | 8:17p | 8:29p | 8:42p | 8:55pG |
| 8:10p | 8:24p | 8:37p | 8:48p | 9:00p | 9:12p |
| 8:30p | 8:44p | 8:57p | 9:08p | 9:20p | 9:32p |
| 9:00p | 9:13p | 9:25p | 9:36p | 9:48p | 10:00p |
| 9:30p | 9:43p | 9:55p | 10:06p | 10:18p | 10:30p |
| 10:00p | 10:13p | 10:25p | 10:36p | 10:48p | 11:00p |
| 10:30p | 10:43p | 10:55p | 11:06p | 11:18p | 11:30p |
| 11:00p | 11:12p | 11:23p | 11:33p | 11:44p | 11:55pG |
| 11:30p | 11:42p | 11:53p | 12:03a | 12:14a | 12:25aG |

## SOUTHBOUND

To Golden Glades Interchange

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | 5 | 4 | 3 | 2 | 1 |
|  |  | 4:52a | 5:02a | 5:13a | 5:25a |
| 4:50a | 5:01a | 5:12a | 5:22a | 5:33a | 5:46a |
| 5:10a | 5:21a | 5:32a | 5:43a | 5:55a | 6:08a |
| 5:30a | 5:42a | 5:54a | 6:05a | 6:17a | 6:30a |
| 5:50a | 6:02a | 6:14a | 6:25a | 6:37a | 6:50a |
| 6:10a | 6:22a | 6:34a | 6:45a | 6:57a | 7:11a |
| 6:30a | 6:42a | 6:54a | 7:05a | 7:18a | 7:32a |
| 6:50a | 7:02a | 7:15a | 7:27a | 7:41a | 7:56a |
| 7:10a | 7:23a | 7:36a | 7:49a | 8:03a | 8:18a |
| 7:30a | 7:44a | 7:58a | 8:11a | 8:25a | 8:40a |
| 7:50a | 8:04a | 8:18a | 8:31a | 8:45a | 9:00a |
| 8:10a | 8:24a | 8:38a | 8:51a | 9:05a | 9:19a |
| 8:30a | 8:44a | 8:58a | 9:10a | 9:23a | 9:37a |
| 8:50a | 9:04a | 9:17a | 9:29a | 9:42a | 9:56a |
| 9:10a | 9:23a | 9:36a | 9:48a | 10:01a | 10:15a |
| 9:30a | 9:43a | 9:56a | 10:08a | 10:21a | 10:35a |
| 9:50a | 10:03a | 10:16a | 10:28a | 10:41a | 10:55a |
| 10:10a | 10:23a | 10:36a | 10:48a | 11:01a | 11:15a |
| 10:30a | 10:43a | 10:56a | 11:08a | 11:21a | 11:35a |
| 10:50a | 11:03a | 11:16a | 11:28a | 11:41a | 11:55a |
| 11:10a | 11:23a | 11:36a | 11:48a | 12:01p | 12:15p |
| 11:30a | 11:43a | 11:56a | 12:08p | 12:21p | 12:35p |
| 11:50a | 12:03p | 12:16p | 12:28p | 12:41p | 12:55p |
| 12:10p | 12:23p | 12:36p | 12:48p | 1:01p | 1:15p |
| 12:30p | 12:43p | 12:56p | 1:08p | 1:21p | 1:35p |
| 12:50p | 1:03p | 1:16p | 1:28p | 1:41p | 1:55p |
| 1:10p | 1:23p | 1:36p | 1:48p | 2:01p | 2:15p |
| 1:30p | 1:43p | 1:56p | 2:08p | 2:21p | 2:35p |
| 1:50p | 2:03p | 2:16p | 2:28p | 2:41p | 2:55p |
| 2:10p | 2:23p | 2:36p | 2:48p | 3:01p | 3:16p |
| 2:30p | 2:43p | 2:56p | 3:09p | 3:23p | 3:38p |
| 2:50p | 3:03p | 3:17p | 3:30p | $3: 44 p$ | 3:59p |
| 3:10p | 3:24p | 3:38p | 3:51p | 4:05p | 4:20p |
| 3:30p | 3:44p | 3:58p | 4:11p | 4:25p | 4:40p |
| 3:50p | 4:04p | 4:18p | 4:31p | 4:45p | 5:00p |
| 4:10p | 4:24p | 4:38p | 4:51p | 5:05p | 5:20p |
| 4:30p | 4:44p | 4:58p | 5:11p | 5:25p | 5:40p |
| 4:50p | 5:04p | 5:18p | 5:31p | 5:45p | 6:00p |
| 5:10p | 5:24p | 5:38p | 5:51p | 6:05p | 6:19p |
| 5:30p | 5:44p | 5:58p | 6:10p | 6:23p | 6:37p |
| 5:50p | 6:04p | 6:17p | 6:29p | 6:42p | 6:56p |
| 6:10p | 6:23p | 6:36p | 6:48p | 7:01p | 7:15p |
| 6:30p | 6:43p | 6:56p | 7:08p | 7:21p | 7:35p |
| 6:50p | 7:03p | 7:16p | 7:28p | 7:41p | 7:55p |
| 7:10p | 7:23p | 7:36p | 7:48p | 8:01p | 8:15p |
| 7:30p | 7:43p | 7:56p | 8:08p | 8:21p | 8:35pG |
| 7:50p | 8:03p | 8:16p | 8:28p | 8:41p | 8:55p |
| 8:10p | 8:23p | 8:36p | 8:48p | 9:01p | 9:14p |
| 8:30p | 8:43p | 8:56p | 9:07p | 9:19p | 9:32pG |
| 8:50p | 9:03p | 9:15p | 9:26p | 9:38p | 9:51p |
| 9:20p | 9:32p | 9:44p | 9:55p | 10:07p | 10:20p |
| 9:50p | 10:02p | 10:14p | 10:25p | 10:37p | 10:50p |
| 10:20p | 10:32p | 10:44p | 10:55p | 11:06p | 11:18p |
| 10:50p | 11:02p | 11:13p | 11:23p | 11:34p | 11:46pG |
| 11:20p | 11:31p | 11:42p | 11:52p | 12:03a | 12:15aG |
| 11:50p | 12:01a | 12:12a | 12:22a | 12:33a | 12:45aG |

## SATURDAY

NORTHBOUND
To Lauderhill Mall

|  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 6 | 5 | 4 | 3 | 2 | 1 |
|  |  |  |  |  |  | 5:10a | 5:21a | 5:32a | 5:42a | 5:53a | 6:05a |
| 5:10a | 5:22a | 5:33a | 5:43a | 5:54a | 6:05a | 5:30a | 5:41a | 5:52a | 6:02a | 6:14a | 6:27a |
| 5:30a | 5:42a | 5:53a | 6:03a | 6:15a | 6:27a | 6:00a | 6:12a | 6:24a | 6:35a | 6:47a | 7:00a |
| 6:00a | 6:13a | 6:25a | 6:36a | 6:48a | 7:00a | 6:20a | 6:32a | 6:44a | 6:55a | 7:08a | 7:22a |
| 6:20a | 6:33a | 6:45a | 6:56a | 7:09a | 7:22a | 6:40a | 6:52a | 7:04a | 7:16a | 7:29a | 7:43a |
| 6:40a | 6:53a | 7:05a | 7:17a | 7:30a | 7:43a | 7:00a | 7:13a | 7:26a | 7:38a | 7:51a | 8:05a |
| 7:00a | 7:14a | 7:27a | 7:39a | 7:52a | 8:05a | 7:15a | 7:28a | 7:41a | 7:53a | 8:06a | 8:20a |
| 7:15a | 7:29a | 7:42a | 7:54a | 8:07a | 8:20a | 7:30a | 7:43a | 7:56a | 8:08a | 8:21a | 8:35a |
| 7:30a | 7:44a | 7:57a | 8:09a | 8:22a | 8:35a | 7:45a | 7:58a | 8:11a | 8:23a | 8:36a | 8:50a |
| 7:45a | 7:59a | 8:12a | 8:24a | 8:37a | 8:50a | 8:00a | 8:13a | 8:26a | 8:38a | 8:51a | 9:05a |
| 8:00a | 8:14a | 8:27a | 8:39a | 8:52a | 9:05a | 8:15a | 8:28a | 8:41a | 8:53a | 9:06a | 9:20a |
| 8:15a | 8:29a | 8:42a | 8:54a | 9:07a | 9:20a | 8:30a | 8:43a | 8:56a | 9:08a | 9:21a | 9:35a |
| 8:30a | 8:44a | 8:57a | 9:09a | 9:22a | 9:35a | 8:45a | 8:58a | 9:11a | 9:23a | 9:36a | 9:50a |
| 8:45a | 8:59a | 9:12a | 9:24a | 9:37a | 9:50a | 9:00a | 9:13a | 9:26a | 9:38a | 9:51a | 10:05a |
| 9:00a | 9:14a | 9:27a | 9:39a | 9:52a | 10:05a | 9:15a | 9:28a | 9:41a | 9:53a | 10:06a | 10:20a |
| 9:15a | 9:29a | 9:42a | 9:54a | 10:07a | 10:20a | 9:30a | 9:43a | 9:56a | 10:08a | 10:21a | 10:35a |
| 9:30a | 9:44a | 9:57a | 10:09a | 10:22a | 10:35a | 9:45a | 9:58a | 10:11a | 10:23a | 10:36a | 10:50a |
| 9:45a | 9:59a | 10:12a | 10:24a | 10:37a | 10:50a | 10:00a | 10:13a | 10:26a | 10:38a | 10:51a | 11:05a |
| 10:00a | 10:14a | 10:27a | 10:39a | 10:52a | 11:05a | 10:15a | 10:28a | 10:41a | 10:53a | 11:06a | 11:20a |
| 10:15a | 10:29a | 10:42a | 10:54a | 11:07a | 11:20a | 10:30a | 10:43a | 10:56a | 11:08a | 11:21a | 11:35a |
| 10:30a | 10:44a | 10:57a | 11:09a | 11:22a | 11:35a | 10:45a | 10:58a | 11:11a | 11:23a | 11:36a | 11:50a |
| 10:45a | 10:59a | 11:12a | 11:24a | 11:37a | 11:50a | 11:00a | 11:13a | 11:26a | 11:38a | 11:51a | 12:05p |
| 11:00a | 11:14a | 11:27a | 11:39a | 11:52a | 12:05p | 11:15a | 11:28a | 11:41a | 11:53a | 12:06p | 12:20p |
| 11:15a | 11:29a | 11:42a | 11:54a | 12:07p | 12:20p | 11:30a | 11:43a | 11:56a | 12:08p | 12:21p | 12:35p |
| 11:30a | 11:44a | 11:57a | 12:09p | 12:22p | 12:35p | 11:45a | 11:58a | 12:11p | 12:23p | 12:36p | 12:50p |
| 11:45a | 11:59a | 12:12p | 12:24p | 12:37p | 12:50p | 12:00p | 12:13p | 12:26p | 12:38p | 12:51p | 1:05p |
| 12:00p | $12: 14 \mathrm{p}$ | 12:27p | 12:39p | 12:52p | 1:05p | 12:15p | 12:28p | 12:41p | 12:53p | 1:06p | 1:20p |
| 12:15p | 12:29p | 12:42p | 12:54p | 1:07p | 1:20p | 12:30p | 12:43p | 12:56p | 1:08p | 1:21p | 1:35p |
| 12:30p | 12:44p | 12:57p | 1:09p | 1:22p | 1:35p | 12:45p | 12:58p | 1:11p | 1:23p | 1:36p | 1:50p |
| 12:45p | 12:59p | 1:12p | $1: 24 p$ | 1:37p | 1:50p | 1:00p | 1:13p | 1:26p | 1:38p | 1:51p | 2:05p |
| 1:00p | 1:14p | 1:27p | 1:39p | 1:52p | 2:05p | 1:15p | 1:28p | 1:41p | 1:53p | 2:06p | 2:20p |
| 1:15p | 1:29p | 1:42p | 1:54p | 2:07p | 2:20p | 1:30p | 1:43p | 1:56p | 2:08p | 2:21p | 2:35p |
| 1:30p | 1:44p | 1:57p | 2:09p | 2:22p | 2:35p | 1:45p | 1:58p | 2:11p | 2:23p | 2:36p | 2:50p |
| 1:45p | 1:59p | 2:12p | 2:24p | 2:37p | 2:50p | 2:00p | 2:13p | 2:26p | 2:38p | 2:51p | 3:05p |
| 2:00p | $2: 14 \mathrm{p}$ | 2:27p | 2:39p | 2:52p | 3:05p | 2:15p | 2:28p | 2:41p | 2:53p | 3:06p | 3:20p |
| 2:15p | 2:29p | 2:42p | 2:54p | 3:07p | 3:20p | 2:30p | 2:43p | 2:56p | 3:08p | 3:21p | 3:35p |
| 2:30p | 2:44p | 2:57p | 3:09p | 3:22p | 3:35p | 2:45p | 2:58p | 3:11p | 3:23p | 3:36p | 3:50p |
| 2:45p | 2:59p | $3: 12 \mathrm{p}$ | $3: 24 \mathrm{p}$ | 3:37p | 3:50p | 3:00p | $3: 13 p$ | $3: 26 p$ | 3:38p | 3:51p | 4:05p |
| 3:00p | $3: 14 \mathrm{p}$ | 3:27p | 3:39p | 3:52p | 4:05p | 3:15p | 3:28p | 3:41p | 3:53p | 4:06p | 4:20p |
| 3:15p | 3:29p | 3:42p | 3:54p | 4:07p | 4:20p | 3:30p | 3:43p | 3:56p | 4:08p | 4:21p | 4:35p |
| 3:30p | 3:44p | 3:57p | 4:09p | 4:22p | 4:35p | 3:45p | 3:58p | 4:11p | 4:23p | 4:36p | 4:50p |
| 3:45p | 3:59p | 4:12p | $4: 24 p$ | 4:37p | 4:50p | 4:00p | 4:13p | 4:26p | 4:38p | 4:51p | 5:05p |
| 4:00p | 4:14p | 4:27p | 4:39p | 4:52p | 5:05p | 4:15p | 4:28p | 4:41p | 4:53p | 5:06p | 5:20p |
| 4:15p | 4:29p | 4:42p | 4:54p | 5:07p | 5:20p | 4:30p | 4:43p | 4:56p | 5:08p | 5:21p | 5:35p |
| 4:30p | 4:44p | 4:57p | 5:09p | 5:22p | 5:35p | 4:45p | 4:58p | 5:11p | 5:23p | 5:36p | 5:50p |
| 4:45p | 4:59p | 5:12p | $5: 24 p$ | 5:37p | 5:50p | 5:00p | 5:13p | 5:26p | 5:38p | 5:51p | 6:05p |
| 5:00p | 5:14p | 5:27p | 5:39p | 5:52p | 6:05p | 5:15p | 5:28p | 5:41p | 5:53p | 6:06p | 6:20p |
| 5:15p | 5:29p | 5:42p | 5:54p | 6:07p | 6:20p | 5:30p | 5:43p | 5:56p | 6:08p | 6:21p | 6:35p |
| 5:30p | 5:44p | 5:57p | 6:09p | 6:22p | 6:35p | 5:45p | 5:58p | 6:11p | 6:23p | 6:36p | 6:50p |
| 5:45p | 5:59p | 6:12p | 6:24p | 6:37p | 6:50p | 6:00p | 6:13p | 6:26p | 6:38p | 6:51p | 7:05p |
| 6:00p | 6:14p | 6:27p | 6:39p | 6:52p | 7:05p | 6:15p | 6:28p | 6:41p | 6:53p | 7:06p | 7:19pG |
| 6:15p | 6:29p | 6:42p | 6:54p | 7:06p | 7:18pG | 6:30p | 6:43p | 6:56p | 7:07p | 7:19p | 7:32p |
| 6:30p | 6:44p | 6:57p | 7:08p | 7:20p | 7:32p | 6:45p | 6:58p | 7:10p | 7:21p | 7:33p | 7:46p |
| 6:45p | 6:59p | 7:11p | 7:22p | 7:34p | 7:46p | 7:00p | 7:12p | 7:24p | 7:35p | 7:47p | 8:00pG |
| 7:00p | 7:13p | 7:25p | 7:36p | 7:48p | 8:00p | 7:20p | 7:32p | 7:44p | 7:55p | 8:07p | 8:20p |
| 7:20p | 7:33p | 7:45p | 7:56p | 8:08p | 8:20pG | 7:40p | 7:52p | 8:04p | 8:15p | 8:27p | 8:40p |
| 7:40p | 7:53p | 8:05p | 8:16p | 8:28p | 8:40p | 8:00p | 8:12p | 8:24p | 8:35p | 8:47p | 9:00pG |
| 8:00p | 8:13p | 8:25p | 8:36p | 8:48p | 9:00p | 8:20p | 8:32p | 8:44p | 8:55p | 9:06p | 9:18p |
| 8:30p | 8:43p | 8:55p | 9:05p | 9:16p | 9:27p | 8:45p | 8:57p | 9:08p | 9:18p | 9:29p | 9:41p |
| 9:00p | 9:12p | 9:23p | 9:33p | 9:44p | 9:55p | 9:15p | 9:26p | 9:37p | 9:47p | 9:58p | 10:10p |
| 9:30p | 9:42p | 9:53p | 10:03p | 10:14p | 10:25p | 9:45p | 9:56p | 10:07p | 10:17p | 10:28p | 10:40p |
| 10:00p | 10:12p | 10:23p | 10:33p | 10:44p | 10:55p | 10:15p | 10:26p | 10:37p | 10:47p | 10:58p | 11:10p |
| 10:30p | 10:42p | 10:53p | 11:03p | 11:14p | 11:25p | 10:45p | 10:56p | 11:07p | 11:17p | 11:28p | 11:40pG |
| 11:00p | 11:12p | 11:23p | 11:33p | 11:44p | 11:55pG | 11:15p | 11:26p | 11:37p | 11:47p | 11:58p | 12:10aG |
| 11:30p | 11:42p | 11:53p | 12:03a | 12:14a | 12:25aG | 11:45p | 11:56p | 12:07a | 12:17a | 12:28a | 12:40aG |

## SOUTHBOUND

## To Golden Glades Interchange <br> Golden Glades

## SUNDAY

## NORTHBOUND

To Lauderhill Mall

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 |
| 6:00a | 6:12a | 6:23a | 6:33a | 6:44a | 6:55a |
| 6:30a | 6:42a | 6:53a | 7:03a | 7:15a | 7:27a |
| 7:00a | 7:13a | 7:25a | 7:36a | 7:48a | 8:00a |
| 7:30a | 7:43a | 7:55a | 8:06a | 8:18a | 8:30a |
| 8:00a | 8:13a | 8:25a | 8:36a | 8:48a | 9:00a |
| 8:30a | 8:43a | 8:55a | 9:06a | 9:18a | 9:30a |
| 9:00a | 9:13a | 9:25a | 9:36a | 9:48a | 10:00a |
| 9:30a | 9:43a | 9:55a | 10:06a | 10:18a | 10:30a |
| 10:00a | 10:13a | 10:25a | 10:36a | 10:48a | 11:00a |
| 10:20a | 10:33a | 10:45a | 10:56a | 11:08a | 11:20a |
| 10:40a | 10:53a | 11:05a | 11:16a | 11:28a | 11:40a |
| 11:00a | 11:13a | 11:25a | 11:36a | 11:48a | 12:00p |
| 11:20a | 11:33a | 11:45a | 11:56a | 12:08p | 12:20p |
| 11:40a | 11:53a | 12:05p | 12:16p | 12:28p | 12:40p |
| 12:00p | 12:13p | 12:25p | 12:36p | 12:48p | 1:00p |
| 12:20p | 12:33p | 12:45p | 12:56p | 1:08p | 1:20p |
| 12:40p | 12:53p | 1:05p | 1:16p | 1:28p | 1:40p |
| 1:00p | 1:13p | 1:25p | 1:36p | 1:48p | 2:00p |
| 1:20p | 1:33p | 1:45p | 1:56p | 2:08p | 2:20p |
| 1:40p | 1:53p | 2:05p | 2:16p | 2:28p | 2:40p |
| 2:00p | 2:13p | 2:25p | 2:36p | 2:48p | 3:00p |
| 2:20p | 2:33p | 2:45p | 2:56p | 3:08p | 3:20p |
| 2:40p | 2:53p | 3:05p | 3:16p | 3:28p | 3:40p |
| 3:00p | 3:13p | 3:25p | 3:36p | 3:48p | 4:00p |
| 3:20p | 3:33p | 3:45p | 3:56p | 4:08p | 4:20p |
| 3:40p | 3:53p | 4:05p | 4:16p | 4:28p | 4:40p |
| 4:00p | 4:13p | 4:25p | 4:36p | 4:48p | 5:00p |
| 4:20p | 4:33p | 4:45p | 4:56p | 5:08p | 5:20p |
| 4:40p | 4:53p | 5:05p | 5:16p | 5:28p | 5:40p |
| 5:00p | 5:13p | 5:25p | 5:36p | 5:48p | 6:00p |
| 5:20p | 5:33p | 5:45p | 5:56p | 6:08p | 6:20pG |
| 5:40p | 5:53p | 6:05p | 6:16p | 6:28p | 6:40p |
| 6:00p | 6:13p | 6:25p | 6:36p | 6:48p | 7:00p |
| 6:30p | 6:43p | 6:55p | 7:05p | 7:16p | 7:27p |
| 7:00p | 7:12p | 7:23p | 7:33p | 7:44p | 7:55p |
| 7:30p | 7:42p | 7:53p | 8:03p | 8:14p | 8:25p |
| 8:00p | 8:12p | 8:23p | 8:33p | 8:44p | 8:55p |
| 8:30p | 8:42p | 8:53p | 9:03p | 9:14p | 9:25p |
| 9:00p | 9:12p | 9:23p | 9:33p | 9:44p | 9:55p |
| 9:30p | 9:42p | 9:53p | 10:03p | 10:14p | 10:25p |
| 10:00p | 10:12p | 10:23p | 10:33p | 10:44p | 10:55pG |

## SOUTHBOUND

## To Golden Glades Interchange

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | 5 | 4 | 3 | 2 | 1 |
| 6:45a | 6:56a | 7:08a | 7:19a | 7:31a | 7:44a |
| 7:15a | 7:27a | 7:39a | 7:50a | 8:02a | 8:15a |
| 7:45a | 7:57a | 8:09a | 8:20a | 8:32a | 8:45a |
| 8:15a | 8:27a | 8:39a | 8:50a | 9:02a | 9:15a |
| 8:45a | 8:57a | 9:09a | 9:20a | 9:32a | 9:45a |
| 9:15a | 9:27a | 9:39a | 9:50a | 10:02a | 10:15a |
| 9:45a | 9:57a | 10:09a | 10:20a | 10:32a | 10:45a |
| 10:10a | 10:22a | 10:34a | 10:45a | 10:57a | 11:10a |
| 10:30a | 10:42a | 10:54a | 11:05a | 11:17a | 11:30a |
| 10:50a | 11:02a | 11:14a | 11:25a | 11:37a | 11:50a |
| 11:10a | 11:22a | 11:34a | 11:45a | 11:57a | 12:10p |
| 11:30a | 11:42a | 11:54a | 12:05p | 12:17p | 12:30p |
| 11:50a | 12:02p | 12:14p | 12:25p | 12:37p | 12:50p |
| 12:10p | 12:22p | 12:34p | 12:45p | 12:57p | 1:10p |
| 12:30p | 12:42p | 12:54p | 1:05p | 1:17p | 1:30p |
| 12:50p | 1:02p | 1:14p | 1:25p | 1:37p | 1:50p |
| 1:10p | 1:22p | 1:34p | 1:45p | 1:57p | 2:10p |
| 1:30p | 1:42p | 1:54p | 2:05p | 2:17p | 2:30p |
| 1:50p | 2:02p | 2:14p | 2:25p | 2:37p | 2:50p |
| 2:10p | 2:22p | 2:34p | 2:45p | 2:57p | 3:10p |
| 2:30p | 2:42p | 2:54p | 3:05p | 3:17p | 3:30p |
| 2:50p | 3:02p | 3:14p | 3:25p | 3:37p | 3:50p |
| 3:10p | 3:22p | 3:34p | 3:45p | 3:57p | 4:10p |
| 3:30p | 3:42p | 3:54p | 4:05p | 4:17p | 4:30p |
| 3:50p | 4:02p | 4:14p | 4:25p | 4:37p | 4:50p |
| 4:10p | 4:22p | 4:34p | 4:45p | 4:57p | 5:10p |
| 4:30p | 4:42p | 4:54p | 5:05p | 5:17p | 5:30p |
| 4:50p | 5:02p | 5:14p | 5:25p | 5:37p | 5:50p |
| 5:10p | 5:22p | 5:34p | 5:45p | 5:57p | 6:10p |
| 5:30p | 5:42p | 5:54p | 6:05p | 6:17p | 6:30pG |
| 5:50p | 6:02p | 6:14p | 6:25p | 6:37p | 6:50p |
| 6:15p | 6:27p | 6:39p | 6:50p | 7:02p | 7:14p |
| 6:45p | 6:57p | 7:08p | 7:18p | 7:29p | 7:41p |
| 7:15p | 7:26p | 7:37p | 7:47p | 7:58p | 8:10p |
| 7:45p | 7:56p | 8:07p | 8:17p | 8:28p | 8:40p |
| 8:15p | 8:26p | 8:37p | 8:47p | 8:58p | 9:10p |
| 8:45p | 8:56p | 9:07p | 9:17p | 9:28p | 9:40p |
| 9:15p | 9:26p | 9:37p | 9:47p | 9:58p | 10:10pG |
| 9:45p | 9:56p | 10:07p | 10:17p | 10:28p | 10:40pG |
| 10:15p | 10:26p | 10:37p | 10:47p | 10:58p | 11:10pG |
| 10:45p | 10:56p | 11:07p | 11:17p | 11:28p | 11:40pG |



## Customer Service

Monday-Friday $\qquad$ $.7 \mathrm{am}-7: 45 \mathrm{pm}$
Saturday, Sunday and Holidays $\qquad$ 8:30 am - 4:45 pm
Transit Operations Agents help with:

- Trip planning
- Routes, times and transfer information
- Identifying Bus Pass sales locations
- Special event information

Lost and Found: 954-357-6414, Monday - Friday, 9:00 am - 4:00 pm

## Holiday Bus Service

Sunday bus service is provided on the following observed holidays:

| New Year's Day | Labor Day | Memorial Day |
| :--- | :--- | :--- |
| Independence Day | Thanksgiving Day | Christmas Day |

## Fares

Exact fare, dollar bill or coins required. Operators do not carry change.
Fares are: Regular, Premium Express, Senior/Youth/Disabled/ Medicare. ${ }^{*}$ Children (under 40 inches ride FREE)

## Fare Deals

All Day Bus Pass offers unlimited rides on all routes. On sale aboard all BCT buses.
NOTE: Other cost saving passes cannot be purchased on BCT buses, but are available at the Central Bus Terminal and at authorized distributors.
10 Ride Pass: 10 Rides any time, any day. Expires after the tenth ride is taken.
7 Day Pass: Unlimited rides for seven consecutive days. Starts on the first day card is used. Expires after the seventh day.
31 Day Adult Pass: Unlimited rides for 31 consecutive days. Starts on the first day card is used.
31 Day Reduced Pass: Youth*, Seniors*, Disabled*, Medicare*, College Student*. Unlimited rides for 31 consecutive days. Starts on the first day card is used.
**Premium Express 10 Ride Pass: 10 rides any time, any day. Expires after tenth ride is taken.
**Premium Express 31 Day Pass: Unlimited rides for 31 consecutive days. Starts on the first day card is used.
Bus Passes are not redeemable, refundable or transferrable. Damaged cards are invalid. Lost, stolen or damaged cards will not be replaced.
*NOTICE: Proof of age is required for Youth fare (18 years or younger) and for Senior fare ( 65 years or older). For College Student Bus Pass, a college photo ID card is required. For Disabled and Medicare fare, proof of disability (Medicare card) and photo I.D. is required. Eligible Senior fare patrons are encouraged to acquire their BCT Reduced Fare Photo ID cards.
** Premium Bus Pass can be purchased online at broward. org/bct and at select Broward County library locations.

## TRANSFER POLICY 7/10/11

## TRANSFERS BETWEEN REGULAR BUS ROUTE.

## SERVICE AND PREMIUM EXPRESS bUS SERVICE

A BCT 31-Day Premium Express Bus Pass is acceptable on all BCT regular bus service. Passengers transferring from regular route bus service to express bus service with an All Day, 7-Day or 31-Day bus pass, must pay a premium upgrade fee of $\$ 1.00$. Passengers with a regular 10 -Ride bus pass or paying by cash on regular service will not be able to transfer between bus services and must pay the full premium fare when boarding the Express bus.

## TRANSFERS FROM BCT TO OTHER SOUTH FLORIDA TRANSIT SYSTEMS

When boarding a BCT bus, passenger pays the appropriate BCT fare and may request a transfer from the bus operator if transferring to Miami-Dade Transit (MDT), Palm Tran or Tri-Rail.

## TRANSFERS TO BCT FROM OTHER SOUTH FLORIDA TRANSIT SYSTEMS

When transferring from MDT, Palm Tran and Tri-Rail to BCT regular fixed-route bus service, passenger pays $\$ .50$ with a transfer issued by MDT or Palm Tran and proof of fare payment such as Easy Card and receipt issued by Tri-Rail. Tri-Rail passengers boarding BCT at any locations other than at a Tri-Rail station will be required to pay the full fare.

TRANSFERS BETWEEN OTHER SOUTH FLORIDA TRANSIT SYSTEMS AND PREMIUM EXPRESS BUS SERVICE
Transfers to MDT or Tri-Rail from Express, a transfer is issued and passenger must pay appropriate MDT or Tri-Rail fare.
Transfer from MDT or Tri-Rail to Express, a \$ . 50 transfer fee is required with the appropriate transfer from MDT or Tri-Rail.
The Express does not connect with Palm Tran.
The Easy Card issued by MDT and Tri-Rail is not accepted as payment on any BCT bus.

## PROTECTIONS OF TITLE VI OF THE CIVIL RIGHTS ACT OF 1964 AS

 AMENDEDAny person(s) or group(s) who believes that they have been subjected to discrimination because of race, color, or national origin, under any transit program or activity provided by Broward County Transit (BCT), may call 954-357-8481 to file a Title VI discrimination complaint or write to Broward County Transit Division, Compliance Manager, 1 N. University Drive, Suite 3100A, Plantation, FL 33324.

## CUSTOMER SERVICE

Monday - Friday. $\qquad$ .. 7 am - 7:45 pm Saturday, Sunday and Holidays 8:30 am - 4:45 pm
TRANSIT OPERATIONS AGENTS HELP WITH:

- Trip planning
- Routes, times and transfer information
- Identifying Bus Pass
sales locations
- Special event information

LOST AND FOUND: 954-357-6414, Monday - Friday, 9:00 am - 4:00 pm

## HOLIDAY BUS SERVICE

There is no service on the following observed holidays:

| New Year's Day | Labor Day | Memorial Day |
| :--- | :--- | :--- |
| Independence Day | Thanksgiving Day | Christmas Day |

## FARES

Exact fare, dollar bill or coins required. Operators do not carry change.
Fares are: Regular, Premium Express, Senior/Youth/Disabled/Medicare.* Children (under 40 inches ride FREE)

## FARE DEALS

All Day Bus Pass offers unlimited rides on all routes. On sale aboard all BCT buses.

NOTE: Other cost saving passes cannot be purchased on BCT buses, but are available at the Central Bus Terminal and at authorized distributors.

10 Ride Pass: 10 Rides any time, any day. Expires after the tenth ride is taken.
7 Day Pass: Unlimited rides for seven consecutive days. Starts on the first day card is used. Expires after the seventh day.

31 Day Adult Pass: Unlimited rides for 31 consecutive days. Starts on the first day card is used.

31 Day Reduced Pass: Youth ${ }^{*}$, Seniors*, Disabled*, Medicare*, College Student*. Unlimited rides for 31 consecutive days. Starts on the first day card is used.
**Premium Express 10 Ride Pass: 10 rides any time, any day. Expires after tenth ride is taken.
**Premium Express 31 Day Pass: Unlimited rides for 31 consecutive days. Starts on the first day card is used.
Bus Passes are not redeemable, refundable or transferrable. Damaged cards are invalid. Lost, stolen or damaged cards will not be replaced.
*NOTICE: Proof of age is required for Youth fare (18 years or younger) and for Senior fare ( 65 years or older). For College Student Bus Pass, a college photo ID card is required. For Disabled and Medicare fare, proof of disability (Medicare card) and photo I.D. is required. Eligible Senior fare patrons are encouraged to acquire their BCT Reduced Fare Photo ID cards.
** Premium Bus Pass can be purchased online at Broward.org/BCT and at select Broward County library locations.


Monday - Friday Limited Service

Golden Glades/Tri-Rail Park and Ride
to Turtle Creek Drive and Highway 441
via Highway 441

Effective 1/19/15


Download \& Print at Broward.org/Bct
Wheelchair Accessible
Bike Racks

BREEZE

## Monday - Friday Limited Service Stops at Highway 441 and these intersections ONLY.

-TURTLE CREEK DR.

- SAMPLE RD.
- COPANS RD./ROYAL PALM BLVD.
- COCONUT CREEK PKWY.
-ATLANTIC BLVD.
- SOUTHGATE BLVD.
- KIMBERLY BLVD.
- COMMERCIAL BLVD.
- N.W. 41 ST.
- OAKLAND PARK BLVD.
- N.W. 26 ST.
- N.W. 19 ST.
- LAUDERHILL MALL STOP ON
U.S. 441 AT N.W. 12 ST.
- BROWARD BLVD.
- DAVIE BLVD.
- RIVERLAND RD./SW 20 ST.
- GRIFFIN RD.
- STIRLING RD.
- SHERIDAN ST.
- JOHNSON ST.
-HOLLYWOOD/PINES BLVD.
- PEMBROKE RD.
- HALLANDALE BEACH BLVD. Eastbound MIRAMAR PKWY. Westbound
- 215 ST./ COUNTY LINE ROAD
- 199 ST./IVES DAIRY RD.
- 183 ST./MIAMI GARDENS DR.
- GOLDEN GLADES PARK \& RIDE/TRI-RAIL

NORTHBOUND

| GOLDEN GLADES INTERCHANGE |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 5:15a | 5:30a | 5:45a | 5:58a | 6:08a | 6:26a | 6:39a |
| 5:35a | 5:50a | 6:05a | 6:18a | 6:28a | 6:50a | 7:03a |
| 5:55a | 6:10a | 6:25a | 6:39a | 6:49a | 7:11a | 7:24a |
| 6:15a | 6:30a | 6:46a | 7:00a | 7:10a | 7:32a | 7:47a |
| 6:30a | 6:45a | 7:01a | 7:15a | 7:25a | 7:47a | 8:02a |
| 6:50a | 7:05a | 7:21a | 7:35a | 7:47a | 8:09a | 8:24a |
| 7:10a | 7:25a | 7:42a | 7:57a | 8:09a | 8:31a | 8:44a |
| 7:30a | 7:47a | 8:04a | 8:19a | 8:31a | 8:51a | 9:04a |
| 7:50a | 8:07a | 8:24a | 8:38a | 8:49a | 9:09a | 9:22a |
| 8:10a | 8:27a | 8:44a | 8:58a | 9:09a | 9:29a | 9:40a |
| 8:30a | 8:45a | 9:02a | 9:16a | 9:27a | 9:45a | 9:56a |
| 8:50a | 9:05a | 9:22a | 9:35a | 9:46a | 10:04a | 10:15a |
| 9:10a | 9:25a | 9:41a | 9:53a | 10:04a | 10:22a | 10:33a |
| 9:30a | 9:45a | 10:00a | 10:12a | 10:23a | 10:41a | 10:52a |
| 9:50a | 10:05a | 10:20a | 10:32a | 10:43a | 11:01a | 11:12a |
| 10:10a | 10:25a | 10:41a | 10:55a | 11:06a | 11:24a | 11:35a |
| 10:30a | 10:45a | 11:01a | 11:15a | 11:26a | 11:44a | 11:55a |
| 10:50a | 11:05a | 11:21a | 11:35a | 11:46a | 12:04p | 12:15p |
| 11:10a | 11:25a | 11:41a | 11:55a | 12:06p | 12:24p | 12:35p |
| 11:30a | 11:45a | 12:01p | 12:15p | 12:26p | 12:44p | 12:56p |
| 11:50a | 12:05p | 12:21p | 12:35p | 12:47p | 1:05p | 1:17p |
| 12:10p | 12:25p | 12:42p | 12:57p | 1:09p | 1:27p | 1:39p |
| 12:30p | 12:46p | 1:03p | 1:18p | 1:30p | 1:48p | 2:00p |
| 12:50p | 1:06p | 1:23p | 1:38p | 1:50p | 2:08p | 2:20p |
| 1:10p | 1:26p | 1:43p | 1:58p | 2:10p | 2:28p | 2:40p |
| 1:30p | 1:46p | 2:03p | 2:19p | 2:31p | 2:49p | 3:01p |
| 1:50p | 2:06p | 2:23p | 2:39p | 2:51p | 3:09p | 3:22p |
| 2:10p | 2:25p | 2:42p | 2:58p | 3:11p | 3:29p | 3:42p |
| 2:30p | 2:45p | 3:02p | 3:18p | 3:31p | 3:49p | 4:02p |
| 2:50p | 3:05p | 3:22p | 3:38p | 3:51p | 4:10p | 4:23p |
| 3:15p | 3:31p | 3:48p | 4:04p | 4:18p | 4:37p | 4:50p |
| 3:35p | 3:51p | 4:08p | 4:24p | 4:38p | 4:57p | 5:10p |
| 3:55p | 4:13p | 4:31p | 4:47p | 5:01p | 5:20p | 5:33p |
| 4:15p | 4:34p | 4:52p | 5:08p | 5:22p | 5:41p | 5:54p |
| 4:35p | 4:54p | 5:12p | 5:28p | 5:42p | 6:01p | 6:14p |
| 5:00p | 5:19p | 5:37p | 5:53p | 6:07p | 6:26p | 6:39p G |
| 5:20p | 5:39p | 5:57p | 6:13p | 6:27p | 6:46p | 6:59p G |
| 5:40p | 5:59p | 6:17p | 6:33p | 6:47p | 7:05p | 7:16p G |
| 6:00p | 6:19p | 6:37p | 6:53p | 7:07p | 7:24p | 7:35p G |
| 6:30p | 6:49p | 7:06p | 7:20p | 7:33p | 7:50p | 8:01p G |

Times with the letter " $G$ " before them indicate bus returns to garage.

## SOUTHBOUND

To Golden Glades Interchange

|  |  |  |  |  |  | GOLDEN GLADES INTERCHANGE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7 | 6 | 5 | 4 | 3 | 2 | 1 |
| 5:15a | 5:26a | 5:43a | 5:55a | 6:09a | 6:22a | 6:36a |
| 5:35a | 5:46a | 6:03a | 6:15a | 6:29a | 6:43a | 6:58a |
| 5:55a | 6:06a | 6:23a | 6:35a | 6:49a | 7:03a | 7:18a |
| 6:15a | 6:26a | 6:45a | 6:57a | 7:11a | 7:25a | 7:41a |
| 6:30a | 6:42a | 7:01a | 7:13a | 7:27a | 7:41a | 7:57a |
| 6:50a | 7:02a | 7:21a | 7:34a | 7:52a | 8:06a | 8:22a |
| 7:10a | 7:22a | 7:42a | 7:56a | 8:14a | 8:28a | 8:48a |
| 7:30a | 7:45a | 8:06a | 8:20a | 8:36a | 8:52a | 9:08a |
| 7:50a | 8:05a | 8:26a | 8:39a | 8:53a | 9:09a | 9:23a |
| 8:10a | 8:25a | 8:44a | 8:56a | 9:10a | 9:26a | 9:40a |
| 8:30a | 8:43a | 9:01a | 9:13a | 9:27a | 9:43a | 9:57a |
| 8:50a | 9:03a | 9:21a | 9:33a | 9:47a | 10:03a | 10:17a |
| 9:10a | 9:23a | 9:41a | 9:53a | 10:07a | 10:23a | 10:37a |
| 9:30a | 9:43a | 10:01a | 10:13a | 10:27a | 10:42a | 10:56a |
| 9:50a | 10:03a | 10:21a | 10:33a | 10:46a | 11:01a | 11:15a |
| 10:10a | 10:23a | 10:40a | 10:52a | 11:05a | 11:20a | 11:34a |
| 10:30a | 10:42a | 10:59a | 11:11a | 11:24a | 11:39a | 11:53a |
| 10:50a | 11:02a | 11:19a | 11:31a | 11:44a | 11:59a | 12:13p |
| 11:10a | 11:22a | 11:39a | 11:52a | 12:05p | 12:20p | 12:34p |
| 11:30a | 11:45a | 12:02p | 12:15p | 12:28p | 12:43p | 12:58p |
| 11:50a | 12:05p | 12:22p | 12:35p | 12:49p | 1:04p | 1:19p |
| 12:10p | 12:25p | 12:44p | 12:57p | 1:11p | 1:26p | 1:41p |
| 12:30p | 12:44p | 1:04p | 1:17p | 1:31p | 1:46p | 2:01p |
| 12:50p | 1:04p | 1:24p | 1:37p | 1:51p | 2:07p | 2:22p |
| 1:10p | 1:24p | 1:44p | 1:57p | 2:12p | 2:29p | 2:44p |
| 1:30p | 1:44p | 2:04p | 2:17p | 2:32p | 2:49p | 3:04p |
| 1:50p | 2:04p | 2:22p | 2:35p | 2:50p | 3:09p | 3:25p |
| 2:10p | 2:25p | 2:43p | 2:56p | 3:12p | 3:33p | 3:49p |
| 2:30p | 2:45p | 3:04p | 3:17p | 3:33p | 3:54p | 4:09p |
| 2:50p | 3:06p | 3:27p | 3:40p | 3:56p | 4:17p | 4:32p |
| 3:10p | 3:27p | 3:48p | 4:01p | 4:18p | 4:39p | 4:54p |
| 3:30p | 3:47p | 4:08p | 4:21p | 4:38p | 4:59p | 5:16p |
| 3:50p | 4:07p | 4:28p | 4:41p | 4:58p | 5:19p | 5:36p |
| 4:10p | 4:26p | 4:47p | 5:00p | 5:18p | 5:39p | 5:56p |
| 4:35p | 4:51p | 5:14p | 5:27p | 5:45p | 6:05p | 6:19p |
| 5:00p | 5:16p | 5:40p | 5:53p | 6:10p | 6:28p | 6:42p G |
| 5:20p | 5:36p | 6:00p | 6:13p | 6:29p | 6:47p | 7:01p G |
| 5:40p | 5:56p | 6:18p | 6:31p | 6:47p | 7:05p | 7:19p G |
| 6:00p | 6:15p | 6:36p | 6:49p | 7:05p | 7:23p | 7:37p G |
| 6:30p | 6:45p | 7:06p | 7:19p | 7:35p | 7:53p | 8:07p G |



BCT 18, UNIVERSITY BREEZE, 441 BREEZE
MDT E, 22, 77, 95, 246, 277

## For more details on our fares please visit our web site at Broward.org/BCT/faresandpasses.htm or call customer service: 954.357.8400.

## Reading A Timetable - It's Easy

1. The map shows the exact bus route.
2. Major route intersections are called time points. Time points are shown with the symbol $\longrightarrow$.
3. The timetable lists major time points for bus route. Listed under time points are scheduled departure times.
4. Reading from left to right, indicates the time for each bus trip.
5. Arrive at the bus stop five minutes early. Buses operate as close to published timetables as traffic conditions allow.

## Not paying your fare is a crime per Florida Statute 812.015. Violation constitutes a misdemeanor, punishable by jail time and/or a fine.

Information: 954.357.8400
Hearing-speech impaired/TTY: 954.357.8302

This publication can be made available in large print, tape cassette, or Braille, by request.


This symbol is used on bus stop signs to indicate accessible bus stops.


BROWARD COUNTY
BOARD OF COUNTY COMMISSIONERS
An equal opportunity employer and provider of services.
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TRANSIT WATCH
WHEN IT COMES TO OUR SAFETY, WE CAN ALWAYS USE AN EXTRA PAIR
OF EYES AND EARS.
BE ALERT.
CALL 954-357-LOOK (5665).
TELL US.

## PROTECTIONS OF TITLE VI OF THE CIVIL RIGHTS ACT OF 1964 AS AMENDED

Any person(s) or group(s) who believes that they have been subjected to discrimination because of race, color, or national origin, under any transit program or activity provided by Broward County Transit (BCT), may call 954-357-8481 to file a Title VI discrimination complaint or write to Broward County Transit Division, Compliance Manager, 1 N . University Drive, Suite 3100A, Plantation, FL 33324.

## TRANSFER POLICY 7/10/11

## TRANSFERS BETWEEN REGULAR BUS ROUTE SERVICE AND PREMIUM EXPRESS BUS SERVICE

A BCT 31-Day Premium Express Bus Pass is acceptable on all BCT regular bus service. Passengers transferring from regular route bus service to express bus service with an All Day, 7-Day or 31-Day bus pass, must pay a premium upgrade fee of $\$ 1.00$. Passengers with a regular 10 -Ride bus pass or paying by cash on regular service will not be able to transfer between bus services and must pay the full premium fare when boarding the Express bus.
TRANSFERS FROM BCT TO OTHER SOUTH FLORIDA TRANSIT SYSTEMS
When boarding a BCT bus, passenger pays the appropriate BCT fare and may request a transfer from the bus operator if transferring to Miami-Dade Transit (MDT), Palm Tran or Tri-Rail.

TRANSFERS TO BCT FROM OTHER SOUTH FLORIDA TRANSIT SYSTEMS When transferring from MDT, Palm Tran and Tri-Rail to BCT regular fixedroute bus service, passenger pays $\$ .50$ with a transfer issued by MDT or Palm Tran and proof of fare payment such as Easy Card and receipt issued by TriRail. Tri-Rail passengers boarding BCT at any locations other than at a Tri-Rail station will be required to pay the full fare.
TRANSFERS BETWEEN OTHER SOUTH FLORIDA TRANSIT SYSTEMS AND PREMIUM EXPRESS BUS SERVICE
Transfers to MDT or Tri-Rail from Express, a transfer is issued and passenger must pay appropriate MDT or Tri-Rail fare.
Transfer from MDT or Tri-Rail to Express, a \$ . 50 transfer fee is required with the appropriate transfer from MDT or Tri-Rail.
The Express does not connect with Palm Tran.
The Easy Card issued by MDT and Tri-Rail is not accepted as payment on any BCT bus.

Route 22
ute 22


| $\stackrel{0}{⿺}$ |
| :--- |
| $\stackrel{10}{2}$ |
| $\stackrel{1}{2}$ |



North
Miami
Beach


## © <br> 95 EXPRESS GOLDEN GLADES



MDT TRACKER / MDT TRANSIT WATCH

## COUNTY

## Route E





MDT TRACKER / MDT TRANSIT WATCH

## Appendix C:

TAZ Employment Maps

Appendix C
2010 Employment by TAZ


Appendix C
2040 Employment by TAZ


## Appendix D:

Time Chart

## Appendix D

Weekday departures per hour


## Appendix E:

Customer Growth Projections

## Appendix E

Customer Growth Projections

|  | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 4}$ | $\mathbf{2 0 2 5}$ | $\mathbf{2 0 2 6}$ | $\mathbf{2 0 2 7}$ | $\mathbf{2 0 2 8}$ | $\mathbf{2 0 2 9}$ | $\mathbf{2 0 3 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{2 0 3 1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Parking Demand | $6.7 \%$ | $6.7 \%$ | $6.7 \%$ | $6.7 \%$ | $3.4 \%$ | $3.4 \%$ | $3.4 \%$ | $3.4 \%$ | $3.4 \%$ | $\mathbf{2 . 8 \%}$ | $\mathbf{2 . 8 \%}$ | $\mathbf{2 . 8 \%}$ | $\mathbf{2 . 8 \%}$ | $\mathbf{2 . 8 \%}$ |
| $\mathbf{2 . 6 \%}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Broward Ridership | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ |
| $1.8 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Miami-Dade Ridership | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ |
| $1.3 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TriRail Growth | $4.0 \%$ | $4.0 \%$ | $5.0 \%$ | $5.0 \%$ | $5.0 \%$ | $5.0 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ |
| Uber Growth | $5.0 \%$ | $5.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $4.0 \%$ | $4.0 \%$ | $4.0 \%$ | $4.0 \%$ | $4.0 \%$ | $4.0 \%$ | $2.8 \%$ |
| $2.8 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Drop Off/Other Growth | $1.1 \%$ | $1.1 \%$ | $0.7 \%$ | $0.7 \%$ | $0.7 \%$ | $0.7 \%$ | $0.7 \%$ | $0.9 \%$ | $0.9 \%$ | $0.9 \%$ | $0.9 \%$ | $0.9 \%$ | $0.9 \%$ | $1.1 \%$ |


|  | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parking Demand | 2.6\% | 2.6\% | 2.6\% | 2.6\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% | 2.4\% |
| Broward Ridership | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% | 1.8\% |
| Miami-Dade Ridership | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% |
| TriRail Growth | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% |
| Uber Growth | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% | 2.8\% |
| Drop Off/Other Growth | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% |

## Appendix F:

BCT Restaurant and Retail Goods and Services Market Potential

| Demographic Summary |  | 2016 | 2021 |
| :---: | :---: | :---: | :---: |
| Population |  | 79,572 | 84,719 |
| Population 18+ |  | 60,468 | 64,676 |
| Households |  | 26,653 | 28,315 |
| Median Household Income |  | \$45,285 | \$52,601 |
|  | Expected Number of |  |  |
| Product/Consumer Behavior | Adults | Percent | MPI |
| Went to family restaurant/steak house in last 6 mo | 44,934 | 74.3\% | 100 |
| Went to family restaurant/steak house 4+ times/mo | 16,401 | 27.1\% | 99 |
| Spent at family rest/steak hse last 6 months: <\$31 | 3,300 | 5.5\% | 77 |
| Spent at family rest/steak hse last 6 months: \$31-50 | 4,884 | 8.1\% | 98 |
| Spent at family rest/steak hse last 6 months: \$51-100 | 9,469 | 15.7\% | 104 |
| Spent at family rest/steak hse last 6 months: \$101-200 | 6,563 | 10.9\% | 91 |
| Spent at family rest/steak hse last 6 months: \$201-300 | 2,692 | 4.5\% | 82 |
| Spent at family rest/steak hse last 6 months: \$301+ | 3,004 | 5.0\% | 68 |
| Family restaurant/steak house last 6 months: breakfast | 7,061 | 11.7\% | 93 |
| Family restaurant/steak house last 6 months: lunch | 10,027 | 16.6\% | 88 |
| Family restaurant/steak house last 6 months: dinner | 25,961 | 42.9\% | 92 |
| Family restaurant/steak house last 6 months: snack | 1,133 | 1.9\% | 98 |
| Family restaurant/steak house last 6 months: weekday | 14,939 | 24.7\% | 81 |
| Family restaurant/steak house last 6 months: weekend | 23,705 | 39.2\% | 95 |
| Fam rest/steak hse/6 months: Applebee`s & 15,583 & 25.8\% & 109 \\ \hline Fam rest/steak hse/6 months: Bob Evans Farms & 1,326 & 2.2\% & 60 \\ \hline Fam rest/steak hse/6 months: Buffalo Wild Wings & 5,783 & 9.6\% & 112 \\ \hline Fam rest/steak hse/6 months: California Pizza Kitchen & 1,535 & 2.5\% & 76 \\ \hline Fam rest/steak hse/6 months: Carrabba`s Italian Grill | 1,679 | 2.8\% | 89 |
| Fam rest/steak hse/6 months: The Cheesecake Factory | 4,151 | 6.9\% | 105 |
| Fam rest/steak hse/6 months: Chili`s Grill \& Bar & 7,418 & 12.3\% & 101 \\ \hline Fam rest/steak hse/6 months: CiCi` s Pizza | 3,437 | 5.7\% | 146 |
| Fam rest/steak hse/6 months: Cracker Barrel | 4,929 | 8.2\% | 81 |
| Fam rest/steak hse/6 months: Denny`s & 7,503 & 12.4\% & 134 \\ \hline Fam rest/steak hse/6 months: Golden Corral & 6,441 & 10.7\% & 132 \\ \hline Fam rest/steak hse/6 months: IHOP & 8,191 & 13.5\% & 121 \\ \hline Fam rest/steak hse/6 months: Logan`s Roadhouse | 1,778 | 2.9\% | 86 |
| Fam rest/steak hse/6 months: LongHorn Steakhouse | 3,244 | 5.4\% | 113 |
| Fam rest/steak hse/6 months: Old Country Buffet | 1,449 | 2.4\% | 139 |
| Fam rest/steak hse/6 months: Olive Garden | 9,916 | 16.4\% | 95 |
| Fam rest/steak hse/6 months: Outback Steakhouse | 5,059 | 8.4\% | 88 |
| Fam rest/steak hse/6 months: Red Lobster | 9,397 | 15.5\% | 129 |
| Fam rest/steak hse/6 months: Red Robin | 3,218 | 5.3\% | 87 |
| Fam rest/steak hse/6 months: Ruby Tuesday | 3,185 | 5.3\% | 87 |
| Fam rest/steak hse/6 months: Texas Roadhouse | 4,024 | 6.7\% | 88 |
| Fam rest/steak hse/6 months: T.G.I. Friday`s | 6,690 | 11.1\% | 147 |
| Fam rest/steak hse/6 months: Waffle House | 4,355 | 7.2\% | 136 |
| Went to fast food/drive-in restaurant in last 6 mo | 54,223 | 89.7\% | 100 |
| Went to fast food/drive-in restaurant 9+ times/mo | 25,902 | 42.8\% | 109 |
| Spent at fast food/drive-in last 6 months: <\$11 | 1,984 | 3.3\% | 77 |
| Spent at fast food/drive-in last 6 months: $\$ 11-\$ 20$ | 3,951 | 6.5\% | 88 |
| Spent at fast food/drive-in last 6 months: $\$ 21-\$ 40$ | 7,271 | 12.0\% | 102 |
| Spent at fast food/drive-in last 6 months: \$41-\$50 | 3,958 | 6.5\% | 87 |
| Spent at fast food/drive-in last 6 months: \$51-\$100 | 10,456 | 17.3\% | 104 |
| Spent at fast food/drive-in last 6 months: \$101-\$200 | 6,441 | 10.7\% | 88 |
| Spent at fast food/drive-in last 6 months: \$201+ | 6,301 | 10.4\% | 86 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2016 and 2021.

| Product/Consumer Behavior | Expected Number of |  |  |
| :---: | :---: | :---: | :---: |
|  | Adults | Percent | MPI |
| Fast food/drive-in last 6 months: eat in | 20,711 | 34.3\% | 94 |
| Fast food/drive-in last 6 months: home delivery | 5,270 | 8.7\% | 114 |
| Fast food/drive-in last 6 months: take-out/drive-thru | 27,045 | 44.7\% | 97 |
| Fast food/drive-in last 6 months: take-out/walk-in | 12,854 | 21.3\% | 109 |
| Fast food/drive-in last 6 months: breakfast | 20,052 | 33.2\% | 102 |
| Fast food/drive-in last 6 months: lunch | 28,223 | 46.7\% | 93 |
| Fast food/drive-in last 6 months: dinner | 25,623 | 42.4\% | 96 |
| Fast food/drive-in last 6 months: snack | 7,668 | 12.7\% | 105 |
| Fast food/drive-in last 6 months: weekday | 32,088 | 53.1\% | 91 |
| Fast food/drive-in last 6 months: weekend | 28,317 | 46.8\% | 103 |
| Fast food/drive-in last 6 months: A \& W | 1,237 | 2.0\% | 74 |
| Fast food/drive-in last 6 months: Arby`s & 7,434 & 12.3\% & 77 \\ \hline Fast food/drive-in last 6 months: Baskin-Robbins & 2,504 & 4.1\% & 125 \\ \hline Fast food/drive-in last 6 months: Boston Market & 2,993 & 4.9\% & 145 \\ \hline Fast food/drive-in last 6 months: Burger King & 19,876 & 32.9\% & 108 \\ \hline Fast food/drive-in last 6 months: Captain D`s | 3,363 | 5.6\% | 163 |
| Fast food/drive-in last 6 months: Carl` s Jr. & 3,891 & 6.4\% & 116 \\ \hline Fast food/drive-in last 6 months: Checkers & 3,456 & 5.7\% & 200 \\ \hline Fast food/drive-in last 6 months: Chick-fil-A & 11,404 & 18.9\% & 106 \\ \hline Fast food/drive-in last 6 months: Chipotle Mex. Grill & 6,921 & 11.4\% & 110 \\ \hline Fast food/drive-in last 6 months: Chuck E. Cheese`s | 3,232 | 5.3\% | 159 |
| Fast food/drive-in last 6 months: Church`s Fr. Chicken & 4,230 & 7.0\% & 213 \\ \hline Fast food/drive-in last 6 months: Cold Stone Creamery & 1,596 & 2.6\% & 87 \\ \hline Fast food/drive-in last 6 months: Dairy Queen & 6,915 & 11.4\% & 81 \\ \hline Fast food/drive-in last 6 months: Del Taco & 2,417 & 4.0\% & 111 \\ \hline Fast food/drive-in last 6 months: Domino`s Pizza | 8,205 | 13.6\% | 115 |
| Fast food/drive-in last 6 months: Dunkin` Donuts & 6,822 & 11.3\% & 95 \\ \hline Fast food/drive-in last 6 months: Hardee`s | 2,723 | 4.5\% | 78 |
| Fast food/drive-in last 6 months: Jack in the Box | 7,044 | 11.6\% | 141 |
| Fast food/drive-in last 6 months: KFC | 14,733 | 24.4\% | 115 |
| Fast food/drive-in last 6 months: Krispy Kreme | 3,780 | 6.3\% | 135 |
| Fast food/drive-in last 6 months: Little Caesars | 8,164 | 13.5\% | 119 |
| Fast food/drive-in last 6 months: Long John Silver`s & 3,121 & 5.2\% & 101 \\ \hline Fast food/drive-in last 6 months: McDonald`s | 33,926 | 56.1\% | 102 |
| Went to Panda Express in last 6 months | 5,381 | 8.9\% | 116 |
| Fast food/drive-in last 6 months: Panera Bread | 5,857 | 9.7\% | 85 |
| Fast food/drive-in last 6 months: Papa John`s & 7,075 & 11.7\% & 131 \\ \hline Fast food/drive-in last 6 months: Papa Murphy`s | 1,985 | 3.3\% | 78 |
| Fast food/drive-in last 6 months: Pizza Hut | 12,950 | 21.4\% | 107 |
| Fast food/drive-in last 6 months: Popeyes Chicken | 9,399 | 15.5\% | 200 |
| Fast food/drive-in last 6 months: Quiznos | 2,349 | 3.9\% | 121 |
| Fast food/drive-in last 6 months: Sonic Drive-In | 6,593 | 10.9\% | 106 |
| Fast food/drive-in last 6 months: Starbucks | 8,245 | 13.6\% | 93 |
| Fast food/drive-in last 6 months: Steak `n Shake & 3,787 & 6.3\% & 124 \\ \hline Fast food/drive-in last 6 months: Subway & 19,517 & 32.3\% & 100 \\ \hline Fast food/drive-in last 6 months: Taco Bell & 20,464 & 33.8\% & 109 \\ \hline Fast food/drive-in last 6 months: Wendy`s | 17,298 | 28.6\% | 103 |
| Fast food/drive-in last 6 months: Whataburger | 3,111 | 5.1\% | 122 |
| Fast food/drive-in last 6 months: White Castle | 2,801 | 4.6\% | 160 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2016 and 2021.

Restaurant Market Potential
BCT- University
Area: 6.53 square miles

| Went to fine dining restaurant last month | 5,048 | $8.3 \%$ | 74 |
| :--- | :--- | :--- | :--- |
| Went to fine dining restaurant $3+$ times last month | 1,449 | $2.4 \%$ | $1.8 \%$ |
| Spent at fine dining rest in last 6 months: $<\$ 51$ | 1,073 | $3.4 \%$ | 87 |
| Spent at fine dining rest in last 6 months: $\$ 51-\$ 100$ | 2,038 | 9.571 | $2.6 \%$ |
| Spent at fine dining rest in last 6 months: $\$ 101-\$ 200$ | 1,293 | $2.1 \%$ | 54 |
| Spent at fine dining rest in last 6 months: $\$ 201+$ |  |  |  |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2016 and 2021.


Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Value of Stocks/Bonds/Mutual Funds | 72 | \$5,396.70 | \$143,838,277 |
| Value of Retirement Plans | 66 | \$17,416.31 | \$464,196,813 |
| Value of Other Financial Assets | 76 | \$855.52 | \$22,802,235 |
| Vehicle Loan Amount excluding Interest | 81 | \$1,981.86 | \$52,822,462 |
| Value of Credit Card Debt | 77 | \$438.74 | \$11,693,610 |
| Health |  |  |  |
| Nonprescription Drugs | 76 | \$94.32 | \$2,513,790 |
| Prescription Drugs | 73 | \$307.88 | \$8,205,867 |
| Eyeglasses and Contact Lenses | 74 | \$66.00 | \$1,758,975 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 73 | \$6,296.10 | \$167,809,996 |
| Maintenance and Remodeling Services | 69 | \$1,205.22 | \$32,122,842 |
| Maintenance and Remodeling Materials (12) | 67 | \$242.48 | \$6,462,772 |
| Utilities, Fuel, and Public Services | 79 | \$3,852.81 | \$102,688,839 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 78 | \$67.97 | \$1,811,490 |
| Furniture | 81 | \$399.89 | \$10,658,195 |
| Rugs | 74 | \$18.04 | \$480,875 |
| Major Appliances (14) | 74 | \$209.69 | \$5,588,951 |
| Housewares (15) | 80 | \$66.50 | \$1,772,483 |
| Small Appliances | 79 | \$37.08 | \$988,410 |
| Luggage | 79 | \$7.34 | \$195,591 |
| Telephones and Accessories | 82 | \$58.01 | \$1,546,055 |
| Household Operations |  |  |  |
| Child Care | 82 | \$348.61 | \$9,291,397 |
| Lawn and Garden (16) | 69 | \$279.16 | \$7,440,386 |
| Moving/Storage/Freight Express | 84 | \$53.36 | \$1,422,168 |
| Housekeeping Supplies (17) | 78 | \$550.82 | \$14,681,017 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 71 | \$326.72 | \$8,708,076 |
| Vehicle Insurance | 80 | \$895.65 | \$23,871,884 |
| Life/Other Insurance | 71 | \$294.86 | \$7,858,961 |
| Health Insurance | 75 | \$2,541.41 | \$67,736,197 |
| Personal Care Products (18) | 80 | \$348.55 | \$9,289,915 |
| School Books and Supplies (19) | 80 | \$132.23 | \$3,524,358 |
| Smoking Products | 77 | \$316.52 | \$8,436,217 |
| Transportation |  |  |  |
| Payments on Vehicles excluding Leases | 79 | \$1,647.47 | \$43,909,969 |
| Gasoline and Motor Oil | 80 | \$2,448.35 | \$65,255,948 |
| Vehicle Maintenance and Repairs | 78 | \$804.42 | \$21,440,183 |
| Travel |  |  |  |
| Airline Fares | 76 | \$346.02 | \$9,222,472 |
| Lodging on Trips | 73 | \$339.55 | \$9,050,127 |
| Auto/Truck Rental on Trips | 76 | \$18.36 | \$489,426 |
| Food and Drink on Trips | 75 | \$326.82 | \$8,710,844 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.
July 26, 2016
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers..
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

## Appendix G:

## MCT Restaurant and Retail Goods and Services Market Potential

| Top Tapestry Segments Percent | Demographic Summary | 2016 | 2021 |
| :---: | :---: | :---: | :---: |
| Modest Income Homes (12D) 25.9\% | Population | 53,578 | 55,979 |
| Family Foundations (12A) 20.2\% | Households | 16,080 | 16,733 |
| City Commons (11E) 14.0\% | Families | 11,637 | 12,108 |
| Southwestern Families (7F) 13.2\% | Median Age | 35.0 | 36.7 |
| Urban Villages (7B) 10.9\% | Median Household Income | \$30,329 | \$30,466 |
|  | Spending Potential Index | Average Amount Spent | Total |
| Apparel and Services | 59 | \$1,192.15 | \$19,169,733 |
| Men's | 58 | \$233.21 | \$3,750,038 |
| Women's | 58 | \$398.10 | \$6,401,374 |
| Children's | 63 | \$202.24 | \$3,252,057 |
| Footwear | 60 | \$257.92 | \$4,147,360 |
| Watches \& Jewelry | 55 | \$56.76 | \$912,653 |
| Apparel Products and Services (1) | 61 | \$43.92 | \$706,251 |
| Computer |  |  |  |
| Computers and Hardware for Home Use | 59 | \$101.46 | \$1,631,490 |
| Portable Memory | 58 | \$2.73 | \$43,855 |
| Computer Software | 62 | \$8.03 | \$129,103 |
| Computer Accessories | 56 | \$10.02 | \$161,158 |
| Entertainment \& Recreation | 57 | \$1,653.85 | \$26,593,851 |
| Fees and Admissions | 53 | \$307.74 | \$4,948,394 |
| Membership Fees for Clubs (2) | 53 | \$101.77 | \$1,636,476 |
| Fees for Participant Sports, excl. Trips | 54 | \$48.46 | \$779,309 |
| Tickets to Theatre/Operas/Concerts | 53 | \$27.81 | \$447,234 |
| Tickets to Movies/Museums/Parks | 57 | \$38.00 | \$610,964 |
| Admission to Sporting Events, excl. Trips | 54 | \$28.52 | \$458,678 |
| Fees for Recreational Lessons | 51 | \$62.63 | \$1,007,124 |
| Dating Services | 78 | \$0.54 | \$8,610 |
| TV/Video/Audio | 62 | \$748.31 | \$12,032,879 |
| Cable and Satellite Television Services | 63 | \$566.32 | \$9,106,489 |
| Televisions | 62 | \$68.31 | \$1,098,431 |
| Satellite Dishes | 58 | \$0.85 | \$13,648 |
| VCRs, Video Cameras, and DVD Players | 59 | \$4.76 | \$76,598 |
| Miscellaneous Video Equipment | 61 | \$4.73 | \$76,026 |
| Video Cassettes and DVDs | 59 | \$10.95 | \$176,063 |
| Video Game Hardware/Accessories | 62 | \$15.82 | \$254,358 |
| Video Game Software | 62 | \$8.51 | \$136,849 |
| Streaming/Downloaded Video | 55 | \$10.08 | \$162,118 |
| Rental of Video Cassettes and DVDs | 59 | \$9.58 | \$153,967 |
| Installation of Televisions | 60 | \$0.55 | \$8,784 |
| Audio (3) | 55 | \$45.28 | \$728,040 |
| Rental and Repair of TV/Radio/Sound Equipment | 66 | \$2.58 | \$41,507 |
| Pets | 54 | \$287.24 | \$4,618,858 |
| Toys/Games/Crafts/Hobbies (4) | 57 | \$65.05 | \$1,046,027 |
| Recreational Vehicles and Fees (5) | 48 | \$51.87 | \$833,995 |
| Sports/Recreation/Exercise Equipment (6) | 48 | \$79.08 | \$1,271,610 |
| Photo Equipment and Supplies (7) | 54 | \$29.93 | \$481,235 |
| Reading (8) | 54 | \$71.33 | \$1,146,994 |
| Catered Affairs (9) | 51 | \$13.30 | \$213,858 |
| Food | 60 | \$4,854.15 | \$78,054,694 |
| Food at Home | 61 | \$3,037.25 | \$48,838,979 |
| Bakery and Cereal Products | 61 | \$411.49 | \$6,616,811 |
| Meats, Poultry, Fish, and Eggs | 63 | \$698.67 | \$11,234,629 |
| Dairy Products | 59 | \$315.36 | \$5,071,053 |
| Fruits and Vegetables | 60 | \$577.78 | \$9,290,684 |
| Snacks and Other Food at Home (10) | 60 | \$1,033.94 | \$16,625,802 |
| Food Away from Home | 59 | \$1,816.90 | \$29,215,715 |
| Alcoholic Beverages | 57 | \$290.29 | \$4,667,874 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Value of Stocks/Bonds/Mutual Funds | 54 | \$4,065.18 | \$65,368,036 |
| Value of Retirement Plans | 50 | \$13,012.54 | \$209,241,722 |
| Value of Other Financial Assets | 57 | \$641.13 | \$10,309,342 |
| Vehicle Loan Amount excluding Interest | 59 | \$1,439.27 | \$23,143,523 |
| Value of Credit Card Debt | 57 | \$328.58 | \$5,283,632 |
| Health |  |  |  |
| Nonprescription Drugs | 58 | \$72.21 | \$1,161,091 |
| Prescription Drugs | 59 | \$246.34 | \$3,961,088 |
| Eyeglasses and Contact Lenses | 55 | \$49.49 | \$795,812 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 52 | \$4,480.18 | \$72,041,288 |
| Maintenance and Remodeling Services | 51 | \$891.49 | \$14,335,190 |
| Maintenance and Remodeling Materials (12) | 51 | \$186.40 | \$2,997,261 |
| Utilities, Fuel, and Public Services | 62 | \$3,017.17 | \$48,516,015 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 58 | \$50.61 | \$813,851 |
| Furniture | 60 | \$292.72 | \$4,706,989 |
| Rugs | 54 | \$13.08 | \$210,355 |
| Major Appliances (14) | 54 | \$151.58 | \$2,437,342 |
| Housewares (15) | 57 | \$47.31 | \$760,756 |
| Small Appliances | 58 | \$27.30 | \$438,930 |
| Luggage | 56 | \$5.21 | \$83,846 |
| Telephones and Accessories | 62 | \$44.10 | \$709,138 |
| Household Operations |  |  |  |
| Child Care | 57 | \$240.25 | \$3,863,297 |
| Lawn and Garden (16) | 50 | \$203.78 | \$3,276,852 |
| Moving/Storage/Freight Express | 58 | \$36.61 | \$588,636 |
| Housekeeping Supplies (17) | 59 | \$416.24 | \$6,693,194 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 55 | \$255.76 | \$4,112,681 |
| Vehicle Insurance | 60 | \$676.51 | \$10,878,298 |
| Life/Other Insurance | 53 | \$220.94 | \$3,552,742 |
| Health Insurance | 57 | \$1,940.68 | \$31,206,077 |
| Personal Care Products (18) | 59 | \$254.58 | \$4,093,581 |
| School Books and Supplies (19) | 56 | \$92.42 | \$1,486,093 |
| Smoking Products | 65 | \$265.99 | \$4,277,152 |
| Transportation |  |  |  |
| Payments on Vehicles excluding Leases | 58 | \$1,203.98 | \$19,360,012 |
| Gasoline and Motor Oil | 60 | \$1,849.31 | \$29,736,968 |
| Vehicle Maintenance and Repairs | 57 | \$593.52 | \$9,543,813 |
| Travel |  |  |  |
| Airline Fares | 52 | \$238.42 | \$3,833,759 |
| Lodging on Trips | 52 | \$241.17 | \$3,877,988 |
| Auto/Truck Rental on Trips | 53 | \$12.64 | \$203,173 |
| Food and Drink on Trips | 53 | \$231.32 | \$3,719,563 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
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(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers..
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

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Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

| Demographic Summary |  | 2016 | 2021 |
| :---: | :---: | :---: | :---: |
| Population |  | 53,578 | 55,979 |
| Population 18+ |  | 40,241 | 42,329 |
| Households |  | 16,080 | 16,733 |
| Median Household Income |  | \$30,329 | \$30,466 |
|  | Expected Number of |  |  |
| Product/Consumer Behavior | Adults | Percent | MPI |
| Went to family restaurant/steak house in last 6 mo | 26,774 | 66.5\% | 89 |
| Went to family restaurant/steak house 4+ times/mo | 10,145 | 25.2\% | 92 |
| Spent at family rest/steak hse last 6 months: <\$31 | 2,947 | 7.3\% | 103 |
| Spent at family rest/steak hse last 6 months: \$31-50 | 2,748 | 6.8\% | 83 |
| Spent at family rest/steak hse last 6 months: \$51-100 | 4,978 | 12.4\% | 82 |
| Spent at family rest/steak hse last 6 months: \$101-200 | 3,298 | 8.2\% | 69 |
| Spent at family rest/steak hse last 6 months: \$201-300 | 1,492 | 3.7\% | 68 |
| Spent at family rest/steak hse last 6 months: \$301+ | 1,649 | 4.1\% | 56 |
| Family restaurant/steak house last 6 months: breakfast | 4,482 | 11.1\% | 89 |
| Family restaurant/steak house last 6 months: lunch | 6,120 | 15.2\% | 81 |
| Family restaurant/steak house last 6 months: dinner | 13,260 | 33.0\% | 71 |
| Family restaurant/steak house last 6 months: snack | 709 | 1.8\% | 93 |
| Family restaurant/steak house last 6 months: weekday | 7,464 | 18.5\% | 61 |
| Family restaurant/steak house last 6 months: weekend | 13,288 | 33.0\% | 80 |
| Fam rest/steak hse/6 months: Applebee`s & 10,146 & 25.2\% & 107 \\ \hline Fam rest/steak hse/6 months: Bob Evans Farms & 824 & 2.0\% & 56 \\ \hline Fam rest/steak hse/6 months: Buffalo Wild Wings & 3,164 & 7.9\% & 92 \\ \hline Fam rest/steak hse/6 months: California Pizza Kitchen & 972 & 2.4\% & 72 \\ \hline Fam rest/steak hse/6 months: Carrabba`s Italian Grill | 800 | 2.0\% | 64 |
| Fam rest/steak hse/6 months: The Cheesecake Factory | 2,320 | 5.8\% | 88 |
| Fam rest/steak hse/6 months: Chili`s Grill \& Bar & 3,914 & 9.7\% & 80 \\ \hline Fam rest/steak hse/6 months: CiCi`s Pizza | 2,322 | 5.8\% | 148 |
| Fam rest/steak hse/6 months: Cracker Barrel | 2,266 | 5.6\% | 56 |
| Fam rest/steak hse/6 months: Denny`s & 4,824 & 12.0\% & 130 \\ \hline Fam rest/steak hse/6 months: Golden Corral & 4,342 & 10.8\% & 134 \\ \hline Fam rest/steak hse/6 months: IHOP & 4,843 & 12.0\% & 108 \\ \hline Fam rest/steak hse/6 months: Logan`s Roadhouse | 1,241 | 3.1\% | 90 |
| Fam rest/steak hse/6 months: LongHorn Steakhouse | 1,630 | 4.1\% | 85 |
| Fam rest/steak hse/6 months: Old Country Buffet | 1,119 | 2.8\% | 161 |
| Fam rest/steak hse/6 months: Olive Garden | 4,812 | 12.0\% | 69 |
| Fam rest/steak hse/6 months: Outback Steakhouse | 2,522 | 6.3\% | 66 |
| Fam rest/steak hse/6 months: Red Lobster | 5,931 | 14.7\% | 122 |
| Fam rest/steak hse/6 months: Red Robin | 1,744 | 4.3\% | 71 |
| Fam rest/steak hse/6 months: Ruby Tuesday | 1,919 | 4.8\% | 78 |
| Fam rest/steak hse/6 months: Texas Roadhouse | 1,912 | 4.8\% | 63 |
| Fam rest/steak hse/6 months: T.G.I. Friday`s | 4,035 | 10.0\% | 133 |
| Fam rest/steak hse/6 months: Waffle House | 2,804 | 7.0\% | 132 |
| Went to fast food/drive-in restaurant in last 6 mo | 35,028 | 87.0\% | 97 |
| Went to fast food/drive-in restaurant 9+ times/mo | 15,983 | 39.7\% | 101 |
| Spent at fast food/drive-in last 6 months: <\$11 | 1,303 | 3.2\% | 76 |
| Spent at fast food/drive-in last 6 months: $\$ 11-\$ 20$ | 2,916 | 7.2\% | 98 |
| Spent at fast food/drive-in last 6 months: $\$ 21-\$ 40$ | 5,121 | 12.7\% | 108 |
| Spent at fast food/drive-in last 6 months: \$41-\$50 | 2,589 | 6.4\% | 85 |
| Spent at fast food/drive-in last 6 months: \$51-\$100 | 5,795 | 14.4\% | 86 |
| Spent at fast food/drive-in last 6 months: \$101-\$200 | 3,450 | 8.6\% | 71 |
| Spent at fast food/drive-in last 6 months: \$201+ | 3,450 | 8.6\% | 71 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2016 and 2021.

| Product/Consumer Behavior | Expected Number of Adults | Percent | MPI |
| :---: | :---: | :---: | :---: |
| Fast food/drive-in last 6 months: eat in | 11,796 | 29.3\% | 81 |
| Fast food/drive-in last 6 months: home delivery | 2,940 | 7.3\% | 95 |
| Fast food/drive-in last 6 months: take-out/drive-thru | 15,582 | 38.7\% | 84 |
| Fast food/drive-in last 6 months: take-out/walk-in | 7,383 | 18.3\% | 94 |
| Fast food/drive-in last 6 months: breakfast | 12,406 | 30.8\% | 95 |
| Fast food/drive-in last 6 months: lunch | 15,747 | 39.1\% | 78 |
| Fast food/drive-in last 6 months: dinner | 13,914 | 34.6\% | 78 |
| Fast food/drive-in last 6 months: snack | 4,451 | 11.1\% | 92 |
| Fast food/drive-in last 6 months: weekday | 18,086 | 44.9\% | 77 |
| Fast food/drive-in last 6 months: weekend | 16,250 | 40.4\% | 88 |
| Fast food/drive-in last 6 months: A \& W | 926 | 2.3\% | 83 |
| Fast food/drive-in last 6 months: Arby`s & 3,994 & 9.9\% & 63 \\ \hline Fast food/drive-in last 6 months: Baskin-Robbins & 1,486 & 3.7\% & 112 \\ \hline Fast food/drive-in last 6 months: Boston Market & 1,812 & 4.5\% & 132 \\ \hline Fast food/drive-in last 6 months: Burger King & 13,427 & 33.4\% & 110 \\ \hline Fast food/drive-in last 6 months: Captain D`s | 2,602 | 6.5\% | 190 |
| Fast food/drive-in last 6 months: Carl` s Jr. & 2,466 & 6.1\% & 110 \\ \hline Fast food/drive-in last 6 months: Checkers & 2,738 & 6.8\% & 238 \\ \hline Fast food/drive-in last 6 months: Chick-fil-A & 5,218 & 13.0\% & 73 \\ \hline Fast food/drive-in last 6 months: Chipotle Mex. Grill & 3,249 & 8.1\% & 78 \\ \hline Fast food/drive-in last 6 months: Chuck E. Cheese`s | 2,423 | 6.0\% | 180 |
| Fast food/drive-in last 6 months: Church`s Fr. Chicken & 4,353 & 10.8\% & 330 \\ \hline Fast food/drive-in last 6 months: Cold Stone Creamery & 979 & 2.4\% & 80 \\ \hline Fast food/drive-in last 6 months: Dairy Queen & 3,775 & 9.4\% & 66 \\ \hline Fast food/drive-in last 6 months: Del Taco & 1,719 & 4.3\% & 118 \\ \hline Fast food/drive-in last 6 months: Domino`s Pizza | 5,230 | 13.0\% | 110 |
| Fast food/drive-in last 6 months: Dunkin` Donuts & 3,771 & 9.4\% & 79 \\ \hline Fast food/drive-in last 6 months: Hardee`s | 1,768 | 4.4\% | 76 |
| Fast food/drive-in last 6 months: Jack in the Box | 3,954 | 9.8\% | 119 |
| Fast food/drive-in last 6 months: KFC | 10,091 | 25.1\% | 118 |
| Fast food/drive-in last 6 months: Krispy Kreme | 2,496 | 6.2\% | 134 |
| Fast food/drive-in last 6 months: Little Caesars | 5,432 | 13.5\% | 119 |
| Fast food/drive-in last 6 months: Long John Silver`s & 2,018 & 5.0\% & 98 \\ \hline Fast food/drive-in last 6 months: McDonald \({ }^{\text {s }}\) & 22,424 & 55.7\% & 101 \\ \hline Went to Panda Express in last 6 months & 2,884 & 7.2\% & 94 \\ \hline Fast food/drive-in last 6 months: Panera Bread & 2,309 & 5.7\% & 51 \\ \hline Fast food/drive-in last 6 months: Papa John`s | 3,792 | 9.4\% | 106 |
| Fast food/drive-in last 6 months: Papa Murphy`s & 1,026 & 2.5\% & 60 \\ \hline Fast food/drive-in last 6 months: Pizza Hut & 7,982 & 19.8\% & 99 \\ \hline Fast food/drive-in last 6 months: Popeyes Chicken & 7,174 & 17.8\% & 229 \\ \hline Fast food/drive-in last 6 months: Quiznos & 1,234 & 3.1\% & 96 \\ \hline Fast food/drive-in last 6 months: Sonic Drive-In & 3,267 & 8.1\% & 79 \\ \hline Fast food/drive-in last 6 months: Starbucks & 3,608 & 9.0\% & 61 \\ \hline Fast food/drive-in last 6 months: Steak `n Shake | 1,978 | 4.9\% | 97 |
| Fast food/drive-in last 6 months: Subway | 10,803 | 26.8\% | 83 |
| Fast food/drive-in last 6 months: Taco Bell | 12,251 | 30.4\% | 98 |
| Fast food/drive-in last 6 months: Wendy`s | 10,123 | 25.2\% | 91 |
| Fast food/drive-in last 6 months: Whataburger | 2,152 | 5.3\% | 127 |
| Fast food/drive-in last 6 months: White Castle | 2,021 | 5.0\% | 174 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2016 and 2021.

Area: 1.07 square miles

| Went to fine dining restaurant last month | 2,436 | $6.1 \%$ | 54 |
| :--- | ---: | ---: | ---: |
| Went to fine dining restaurant $3+$ times last month | 689 | $1.7 \%$ | $1.6 \%$ |
| Spent at fine dining rest in last 6 months: $<\$ 51$ | 637 | $2.5 \%$ |  |
| Spent at fine dining rest in last 6 months: $\$ 51-\$ 100$ | 1,008 | 78 |  |
| Spent at fine dining rest in last 6 months: $\$ 101-\$ 200$ | 869 | 68 |  |
| Spent at fine dining rest in last 6 months: $\$ 201+$ | 641 | 58 |  |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2016 and 2021.

## Appendix H:

Financial Assessment Stand-Alone with Drive-Thru

## Appendix H

Development Profile-5K SF Stand Alone Commercial Building with Drive Thru

| Gross Building Area |  | 5,000 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Footprint |  | 10,000 |  |  |  |  |  |  |  |  |  |
| Number of Floors |  | 1 |  |  |  |  |  |  |  |  |  |
| Soft Costs | \$ | 110,061 | \$ | 22.01 | Per SF | Financing |  |  |  |  |  |
| A\&E | \$ | 42,396 |  | 6.0\% |  | Amount Financed | \$ | 695,556 |  | 70\% |  |
| Professional Services | \$ | 17,500 |  |  |  | Equity Contribution | \$ | 298,095 |  | 30\% |  |
| Permits | \$ | 17,665 |  |  |  |  |  |  |  |  |  |
| Marketing | \$ | 10,000 |  |  |  | Closing Costs | \$ | 121,289 |  |  |  |
| Project Management | \$ | 12,500 | \$ | 2.50 | Per SF | Interest Reserve | \$ | 34,778 |  | 5\% |  |
| Contingency | \$ | 10,000 |  |  |  | Loan Fees | \$ | 6,956 |  | 1\% |  |
|  |  |  |  |  |  | Inspections | \$ | 69,556 |  | 7\% |  |
| Site Preparation | \$ | 26,000 | \$ | 5.20 | Per SF | Title/Legal Fees | \$ | 10,000 |  |  |  |
| Environmental | \$ | 2,500 |  |  |  |  |  |  |  |  |  |
| Soil Test | \$ | 2,000 |  |  |  | Total Cash Due | \$ | 419,384 |  |  |  |
| Eng Off-Site | \$ | 6,000 |  |  |  |  |  |  |  |  |  |
| Zoning | \$ | 4,000 |  |  |  | Total Investment | \$ | 1,114,940 | \$ | 222.99 | Per SF |
| Legal | \$ | 10,000 |  |  |  |  |  |  |  |  |  |
| Title work | \$ | 1,500 |  |  |  |  |  |  |  |  |  |
| Developer Fee | \$ | 105,990 |  | 15\% |  |  |  |  |  |  |  |
| Hard Costs | \$ | 706,600 | \$ | 141.32 | per SF |  |  |  |  |  |  |
| Contingency | \$ | 45,000 | \$ | 9.00 | Per SF |  |  |  |  |  |  |
| Hard and Soft Costs | \$ | 993,651 | \$ | 198.73 | Per SF |  |  |  |  |  |  |

## Appendix H

## Capital Finance Plan-5K SF Stand Alone Commercial Building with Drive Thru



| Initial Replacement contribution | $2.5 \%$ |
| :--- | ---: |
| Replacement cost growth factor | $3.0 \%$ |
| Replacement Fund Five-Year Reinvestment | $90 \%$ |
| Financing Interest Rate | $5.5 \%$ |

## Appendix H

Operating Finance Plan-5K SF Stand Alone Commercial Building with Drive Thru - Optimistic Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 |  | Year 5 | Year 6 |  | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | Year 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | \$ | 23.10 | \$ | 165,500 | \$ | 115,965 | \$ | 116,444 | \$ | 116,937 | \$ | 117,445 | \$ | 127,969 | \$ | 199,331 | \$ | 157,248 | \$ | 240,530 | \$ | 193,505 | \$ | 197,578 |
| FDOT Ground Lease | \$ | 10.00 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 110,000 | \$ | 121,000 | \$ | 133,100 | \$ | 146,410 | \$ | 161,051 | \$ | 161,051 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 5,300 | \$ | 5,459 | \$ | 5,623 | \$ | 5,791 | \$ | 5,965 | \$ | 6,144 | \$ | 7,123 | \$ | 8,257 | \$ | 9,572 | \$ | 11,097 | \$ | 12,490 |
| Advertising and Promotion | \$ | 0.20 | \$ | 1,000 | \$ | 1,030 | \$ | 1,061 | \$ | 1,093 | \$ | 1,126 | \$ | 1,159 | \$ | 1,344 | \$ | 1,558 | \$ | 1,806 | \$ | 2,094 | \$ | 2,357 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Rent Concessions \& Tenant Imp | \$ | 10.00 | \$ | 50,000 | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ | 57,500 | \$ |  | \$ | 66,125 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 5,600 | \$ | 5,768 | \$ | 5,941 | \$ | 6,119 | \$ | 6,303 | \$ | 6,492 | \$ | 7,526 | \$ | 8,725 | \$ | 10,114 | \$ | 11,725 | \$ | 13,197 |
| General and Adminstrative | \$ | 0.72 | \$ | 3,600 | \$ | 3,708 | \$ | 3,819 | \$ | 3,934 | \$ | 4,052 | \$ | 4,173 | \$ | 4,838 | \$ | 5,609 | \$ | 6,502 | \$ | 7,538 | \$ | 8,484 |
| Total Operating Receipts | \$ | 228.34 | \$ | 379,220 | \$ | 380,169 | \$ | 381,128 | \$ | 382,338 | \$ | 431,157 | \$ | 432,533 | \$ | 409,351 | \$ | 412,747 | \$ | 467,286 | \$ | 529,942 | \$ | 600,861 |
| Total Rent | \$ | 73.46 | \$ | 367,320 | \$ | 367,912 | \$ | 368,503 | \$ | 369,334 | \$ | 417,764 | \$ | 418,738 | \$ | 393,359 | \$ | 394,207 | \$ | 445,794 | \$ | 505,026 | \$ | 572,818 |
| Fast Food Operator | \$ | 51.00 | \$ | 147,900 | \$ | 147,900 | \$ | 147,900 | \$ | 147,900 | \$ | 170,085 | \$ | 170,085 | \$ | 159,075 | \$ | 159,075 | \$ | 182,937 | \$ | 210,377 | \$ | 241,934 |
| C-Store | \$ | 78.50 | \$ | 157,000 | \$ | 157,000 | \$ | 157,000 | \$ | 157,000 | \$ | 180,550 | \$ | 180,550 | \$ | 164,945 | \$ | 164,945 | \$ | 189,687 | \$ | 218,140 | \$ | 250,861 |
| Vending |  | n/a | \$ | 50,000 | \$ | 50,592 | \$ | 51,183 | \$ | 52,014 | \$ | 52,846 | \$ | 53,820 | \$ | 55,399 | \$ | 56,247 | \$ | 57,139 | \$ | 58,074 | \$ | 58,823 |
| Car Wash | \$ | 23.00 | \$ | 12,420 | \$ | 12,420 | \$ | 12,420 | \$ | 12,420 | \$ | 14,283 | \$ | 14,283 | \$ | 13,939 | \$ | 13,939 | \$ | 16,030 | \$ | 18,435 | \$ | 21,200 |
| Total Common Area Charges | \$ | 2.38 | \$ | 11,900 | \$ | 12,257 | \$ | 12,625 | \$ | 13,003 | \$ | 13,394 | \$ | 13,795 | \$ | 15,993 | \$ | 18,540 | \$ | 21,493 | \$ | 24,916 | \$ | 28,043 |
| Total Receipts Per Square Foot |  |  | \$ | 75.84 | \$ | 76.03 | \$ | 76.23 | \$ | 76.47 | \$ | 86.23 | \$ | 86.51 | \$ | 81.87 | \$ | 82.55 | \$ | 93.46 | \$ | 105.99 | \$ | 120.17 |
| Capital Fund Transfer | \$ | 4.97 | \$ | 24,841 | \$ | 25,587 | \$ | 26,354 | \$ | 27,145 | \$ | 27,959 | \$ | 28,798 | \$ | 33,385 | \$ | 38,702 | \$ | 44,866 | \$ | 52,012 | \$ | 58,540 |
| Net Operating Balance | \$ | 37.78 | \$ | 188,879 | \$ | 238,618 | \$ | 238,330 | \$ | 238,256 | \$ | 285,753 | \$ | 275,767 | \$ | 176,636 | \$ | 216,797 | \$ | 181,890 | \$ | 284,425 | \$ | 344,743 |
| Debt Service | \$ | 9.57 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  |  | \$15,582 |  | \$0 |  | \$3,788 |  | \$0 |  | \$17,313 |  | \$29,377 |
| Net Revenue | \$ | 28.20 | \$ | 141,021 | \$ | 190,760 | \$ | 190,472 | \$ | 190,398 | \$ | 237,895 | \$ | 212,327 | \$ | 128,778 | \$ | 168,939 | \$ | 134,032 | \$ | 236,567 | \$ | 296,885 |
| Cummulative Revenue |  |  | \$ | 141,021 | \$ | 331,780 | \$ | 522,252 | \$ | 712,650 | \$ | 950,545 | \$ | 1,162,872 | \$ | 2,252,603 | \$ | 3,156,520 | \$ | 4,005,069 | \$ | 5,086,553 | \$ | 6,083,328 |
| Total Revenue to FDOT |  |  | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 125,582 | \$ | 121,000 | \$ | 136,888 | \$ | 146,410 | \$ | 178,364 | \$ | 190,428 |
| Cummulative Revenue to FDOT |  |  | \$ | 100,000 | \$ | 200,000 | \$ | 300,000 | \$ | 400,000 | \$ | 500,000 | \$ | 625,582 | \$ | 1,258,772 | \$ | 1,906,656 | \$ | 2,608,369 | \$ | 3,421,357 | \$ | 4,144,916 |


| Expense Growth Factor | $3.0 \%$ |
| :--- | ---: |
| Lease 5-Year Reset | $15.0 \%$ |
| Common Area Growth Factor | $3.0 \%$ |
| Ground Lease 5-Year Reset | $10 \%$ |
| Ground Lease Percentage Rent Base (NOI after debt) | $\mathbf{1 5 0 , 0 0 0}$ |
| Ground Lease Percentage Rent | $20 \%$ |


| RETAIL TENANT TYPES |  |  |  |
| :--- | ---: | :--- | ---: |
|  |  |  |  |
| Total Square Feet | 5,000 | RETAIL RENT AS A PERCENTAGE OF SALES |  |
| Fast Food Operator | 2,900 | Fast Food Operator | $15 \%$ |
| C-Store | 2,000 | C-Store | $10 \%$ |
| Vending | 100 | Vending | $50 \%$ |
| Car Wash | 540 | Car Wash | $10 \%$ |

## RETAIL TENANT REVENUE PROJECTIONS

Retail Revenue Projections Sales/FT

Year 1 $\quad$ Year 2 Fast Food Operator
C-Store
Vending
Sales/FI
$\$$

Car Wash
\$ 785.00 \$
986,000 \$ 995,118 \$ 1,004,487 \$ 1,014,112
Year $5 \quad$ Year
Year 6
Year 11
Year 16
Year 21
Year 26
Year 30

Market Annual Growth Rates
Fast Food Operator
C-Store
Vending
Car Wash

## Appendix H

Operating Finance Plan - 5K SF Stand Alone Commercial Building with Drive Thru - Conservative Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 |  | Year 5 |  | Year 6 | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | Year 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | \$ | 23.10 | \$ | 165,500 | \$ | 115,965 | \$ | 116,444 | \$ | 116,937 | \$ | 117,445 | \$ | 127,969 | \$ | 199,331 | \$ | 157,248 | \$ | 240,530 | \$ | 193,505 | \$ | 197,578 |
| FDOT Ground Lease | \$ | 10.00 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 110,000 | \$ | 121,000 | \$ | 133,100 | \$ | 146,410 | \$ | 161,051 | \$ | 161,051 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 5,300 | \$ | 5,459 | \$ | 5,623 | \$ | 5,791 | \$ | 5,965 | \$ | 6,144 | \$ | 7,123 | \$ | 8,257 | \$ | 9,572 | \$ | 11,097 | \$ | 12,490 |
| Advertising and Promotion | \$ | 0.20 | \$ | 1,000 | \$ | 1,030 | \$ | 1,061 | \$ | 1,093 | \$ | 1,126 | \$ | 1,159 | \$ | 1,344 | \$ | 1,558 | \$ | 1,806 | \$ | 2,094 | \$ | 2,357 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  | \$ |  | \$ | - | \$ |  | \$ |  | \$ | - | \$ | - | \$ | - |
| Rent Concessions \& Tenant Imp | \$ | 10.00 | \$ | 50,000 | \$ | - | \$ | - | \$ |  | \$ | - | \$ |  | \$ | 57,500 | \$ |  | \$ | 66,125 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 5,600 | \$ | 5,768 | \$ | 5,941 | \$ | 6,119 | \$ | 6,303 | \$ | 6,492 | \$ | 7,526 | \$ | 8,725 | \$ | 10,114 | \$ | 11,725 | \$ | 13,197 |
| General and Adminstrative | \$ | 0.72 | \$ | 3,600 | \$ | 3,708 | \$ | 3,819 | \$ | 3,934 | \$ | 4,052 | \$ | 4,173 | \$ | 4,838 | \$ | 5,609 | \$ | 6,502 | \$ | 7,538 | \$ | 8,484 |
| Total Operating Receipts | \$ | 168.34 | \$ | 288,193 | \$ | 289,024 | \$ | 289,864 | \$ | 290,908 | \$ | 327,407 | \$ | 328,588 | \$ | 312,094 | \$ | 315,320 | \$ | 356,754 | \$ | 404,358 | \$ | 458,031 |
| Total Rent | \$ | 55.26 | \$ | 276,293 | \$ | 276,767 | \$ | 277,239 | \$ | 277,904 | \$ | 314,014 | \$ | 314,793 | \$ | 296,102 | \$ | 296,781 | \$ | 335,262 | \$ | 379,442 | \$ | 429,988 |
| Fast Food Operator | \$ | 40.80 | \$ | 118,320 | \$ | 118,320 | \$ | 118,320 | \$ | 118,320 | \$ | 136,068 | \$ | 136,068 | \$ | 127,260 | \$ | 127,260 | \$ | 146,349 | \$ | 168,302 | \$ | 193,547 |
| C-Store | \$ | 54.95 | \$ | 109,900 | \$ | 109,900 | \$ | 109,900 | \$ | 109,900 | \$ | 126,385 | \$ | 126,385 | \$ | 115,462 | \$ | 115,462 | \$ | 132,781 | \$ | 152,698 | \$ | 175,603 |
| Vending |  | n/a | \$ | 40,000 | \$ | 40,474 | \$ | 40,946 | \$ | 41,611 | \$ | 42,277 | \$ | 43,056 | \$ | 44,319 | \$ | 44,998 | \$ | 45,712 | \$ | 46,459 | \$ | 47,058 |
| Car Wash | \$ | 14.95 | \$ | 8,073 | \$ | 8,073 | \$ | 8,073 | \$ | 8,073 | \$ | 9,284 | \$ | 9,284 | \$ | 9,061 | \$ | 9,061 | \$ | 10,420 | \$ | 11,983 | \$ | 13,780 |
| Total Common Area Charges | \$ | 2.38 | \$ | 11,900 | \$ | 12,257 | \$ | 12,625 | \$ | 13,003 | \$ | 13,394 | \$ | 13,795 | \$ | 15,993 | \$ | 18,540 | \$ | 21,493 | \$ | 24,916 | \$ | 28,043 |
| Total Receipts Per Square Foot |  |  | \$ | 57.64 | \$ | 57.80 | \$ | 57.97 | \$ | 58.18 | \$ | 65.48 | \$ | 65.72 | \$ | 62.42 | \$ | 63.06 | \$ | 71.35 | \$ | 80.87 | \$ | 91.61 |
| Capital Fund Transfer | \$ | 4.97 | \$ | 24,841 | \$ | 25,587 | \$ | 26,354 | \$ | 27,145 | \$ | 27,959 | \$ | 28,798 | \$ | 33,385 | \$ | 38,702 | \$ | 44,866 | \$ | 52,012 | \$ | 58,540 |
| Net Operating Balance | \$ | 19.57 | \$ | 97,852 | \$ | 147,472 | \$ | 147,066 | \$ | 146,826 | \$ | 182,003 | \$ | 171,822 | \$ | 79,379 | \$ | 119,370 | \$ | 71,358 | \$ | 158,841 | \$ | 201,913 |
| Debt Service | \$ | 9.57 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |  | \$47,858 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$811 |
| Net Revenue | \$ | 10.00 | \$ | 49,994 | \$ | 99,614 | \$ | 99,208 | \$ | 98,968 | \$ | 134,145 | \$ | 123,964 | \$ | 31,521 | \$ | 71,512 | \$ | 23,500 | \$ | 110,983 | \$ | 154,055 |
| Cummulative Revenue |  |  | \$ | 49,994 | \$ | 149,608 | \$ | 248,816 | \$ | 347,784 | \$ | 481,929 | \$ | 605,892 | \$ | 1,167,654 | \$ | 1,584,780 | \$ | 1,919,809 | \$ | 2,418,341 | \$ | 2,895,308 |
| Total Revenue to FDOT |  |  | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 110,000 | \$ | 121,000 | \$ | 133,100 | \$ | 146,410 | \$ | 161,051 | \$ | 161,862 |
| Cummulative Revenue to FDOT |  |  | \$ | 100,000 | \$ | 200,000 | \$ | 300,000 | \$ | 400,000 | \$ | 500,000 | \$ | 610,000 | \$ | 1,173,343 | \$ | 1,790,443 | \$ | 2,469,253 | \$ | 3,215,944 | \$ | 3,860,959 |


| Expense Growth Factor | $3.0 \%$ |  |
| :--- | ---: | ---: |
| Lease 5-Year Reset | $15.0 \%$ |  |
| Common Area Growth Factor | $3.0 \%$ |  |
| Ground Lease 5-Year Reset | $10 \%$ |  |
| Ground Lease Percentage Rent Base (NOI after debt) | $\$$ | 150,000 |
| Ground Lease Percentage Rent | $20 \%$ |  |

Net Present Value of 30-Year Revenue to FDOT @3.5\% \$2,257,540


## Appendix I:

Financial Assessment Stand-Alone with NO Drive-Thru

Development Profile - 5K SF Stand Alone Commercial Building NO Drive Thru

| Gross Building Area |  | 5,000 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Footprint |  | 6,000 |  |  |  |  |  |  |  |  |  |
| Number of Floors |  |  |  |  |  |  |  |  |  |  |  |
| Soft Costs | \$ | 104,617 | \$ | 20.92 | Per SF | Financing |  |  |  |  |  |
| A\&E | \$ | 38,553 |  | 6.0\% |  | Amount Financed | \$ | 640,184 |  | 70\% |  |
| Professional Services | \$ | 17,500 |  |  |  | Equity Contribution | \$ | 274,365 |  | 30\% |  |
| Permits | \$ | 16,064 |  |  |  |  |  |  |  |  |  |
| Marketing | \$ | 10,000 |  |  |  | Closing Costs | \$ | 112,430 |  |  |  |
| Project Management | \$ | 12,500 | \$ | 2.50 | Per SF | Interest Reserve | \$ | 32,009 |  | 5\% |  |
| Contingency | \$ | 10,000 |  |  |  | Loan Fees | \$ | 6,402 |  | 1\% |  |
|  |  |  |  |  |  | Inspections | \$ | 64,018 |  | 7\% |  |
| Site Preparation | \$ | 26,000 | \$ | 5.20 | Per SF | Title/Legal Fees | \$ | 10,000 |  |  |  |
| Environmental | \$ | 2,500 |  |  |  |  |  |  |  |  |  |
| Soil Test | \$ | 2,000 |  |  |  | Total Cash Due | \$ | 386,794 |  |  |  |
| Eng Off-Site | \$ | 6,000 |  |  |  |  |  |  |  |  |  |
| Zoning | \$ | 4,000 |  |  |  | Total Investment | \$ | 1,026,979 | \$ | 205.40 | Per SF |
| Legal | \$ | 10,000 |  |  |  |  |  |  |  |  |  |
| Title work | \$ | 1,500 |  |  |  |  |  |  |  |  |  |
| Developer Fee | \$ | 96,383 |  | 15\% |  |  |  |  |  |  |  |
| Hard Costs | \$ | 642,550 | \$ | 128.51 | per SF |  |  |  |  |  |  |
| Contingency | \$ | 45,000 | \$ | 9.00 | Per SF |  |  |  |  |  |  |
| Hard and Soft Costs | \$ | 914,549 | \$ | 182.91 | Per SF |  |  |  |  |  |  |

## Appendix I

## Capital Finance Plan - 5K SF Stand Alone Commercial Building NO Drive Thru



| Initial Replacement contribution | $2.5 \%$ |
| :--- | ---: |
| Replacement cost growth factor | $3.0 \%$ |
| Replacement Fund Five-Year Reinvestment | $90 \%$ |
| Financing Interest Rate | $5.5 \%$ |

## Appendix I

Operating Finance Plan - 5K SF Stand Alone Commercial Building NO Drive Thru - Optimistic Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 | Year 5 |  |  | Year 6 | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | Year 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | \$ | 23.10 | \$ | 125,500 | \$ | 75,965 | \$ | 76,444 | \$ | 76,937 | \$ | 77,445 | \$ | 83,969 | \$ | 150,931 | \$ | 104,008 | \$ | 181,966 | \$ | 129,084 | \$ | 133,157 |
| FDOT Ground Lease | \$ | 10.00 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 66,000 | \$ | 72,600 | \$ | 79,860 | \$ | 87,846 | \$ | 96,631 | \$ | 96,631 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 5,300 | \$ | 5,459 | \$ | 5,623 | \$ | 5,791 | \$ | 5,965 | \$ | 6,144 | \$ | 7,123 | \$ | 8,257 | \$ | 9,572 | \$ | 11,097 | \$ | 12,490 |
| Advertising and Promotion | \$ | 0.20 | \$ | 1,000 | \$ | 1,030 | \$ | 1,061 | \$ | 1,093 | \$ | 1,126 | \$ | 1,159 | \$ | 1,344 | \$ | 1,558 | \$ | 1,806 | \$ | 2,094 | \$ | 2,357 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ |  | \$ | - | \$ |  | \$ |  | \$ | - | \$ |  | \$ | - |
| Rent Concessions \& Tenant Imp | \$ | 10.00 | \$ | 50,000 | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ | 57,500 | \$ | - | \$ | 66,125 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 5,600 | \$ | 5,768 | \$ | 5,941 | \$ | 6,119 | \$ | 6,303 | \$ | 6,492 | \$ | 7,526 | \$ | 8,725 | \$ | 10,114 | \$ | 11,725 | \$ | 13,197 |
| General and Adminstrative | \$ | 0.72 | \$ | 3,600 | \$ | 3,708 | \$ | 3,819 | \$ | 3,934 | \$ | 4,052 | \$ | 4,173 | \$ | 4,838 | \$ | 5,609 | \$ | 6,502 | \$ | 7,538 | \$ | 8,484 |
| Total Operating Receipts | \$ | 197.48 | \$ | 327,420 | \$ | 328,369 | \$ | 329,328 | \$ | 330,538 | \$ | 371,587 | \$ | 372,963 | \$ | 354,062 | \$ | 357,458 | \$ | 403,703 | \$ | 456,821 | \$ | 516,772 |
| Total Rent | \$ | 63.10 | \$ | 315,520 | \$ | 316,112 | \$ | 316,703 | \$ | 317,534 | \$ | 358,194 | \$ | 359,168 | \$ | 338,069 | \$ | 338,918 | \$ | 382,210 | \$ | 431,905 | \$ | 488,729 |
| Fast Food Operator | \$ | 39.00 | \$ | 113,100 | \$ | 113,100 | \$ | 113,100 | \$ | 113,100 | \$ | 130,065 | \$ | 130,065 | \$ | 121,646 | \$ | 121,646 | \$ | 139,893 | \$ | 160,877 | \$ | 185,008 |
| C-Store | \$ | 70.00 | \$ | 140,000 | \$ | 140,000 | \$ | 140,000 | \$ | 140,000 | \$ | 161,000 | \$ | 161,000 | \$ | 147,085 | \$ | 147,085 | \$ | 169,148 | \$ | 194,520 | \$ | 223,698 |
| Vending |  | n/a | \$ | 50,000 | \$ | 50,592 | \$ | 51,183 | \$ | 52,014 | \$ | 52,846 | \$ | 53,820 | \$ | 55,399 | \$ | 56,247 | \$ | 57,139 | \$ | 58,074 | \$ | 58,823 |
| Car Wash | \$ | 23.00 | \$ | 12,420 | \$ | 12,420 | \$ | 12,420 | \$ | 12,420 | \$ | 14,283 | \$ | 14,283 | \$ | 13,939 | \$ | 13,939 | \$ | 16,030 | \$ | 18,435 | \$ | 21,200 |
| Total Common Area Charges | \$ | 2.38 | \$ | 11,900 | \$ | 12,257 | \$ | 12,625 | \$ | 13,003 | \$ | 13,394 | \$ | 13,795 | \$ | 15,993 | \$ | 18,540 | \$ | 21,493 | \$ | 24,916 | \$ | 28,043 |
| Total Receipts Per Square Foot |  |  | \$ | 65.48 | \$ | 65.67 | \$ | 65.87 | \$ | 66.11 | \$ | 74.32 | \$ | 74.59 | \$ | 70.81 | \$ | 71.49 | \$ | 80.74 | \$ | 91.36 | \$ | 103.35 |
| Capital Fund Transfer | \$ | 4.57 | \$ | 22,864 | \$ | 23,550 | \$ | 24,256 | \$ | 24,984 | \$ | 25,733 | \$ | 26,505 | \$ | 30,727 | \$ | 35,621 | \$ | 41,294 | \$ | 47,872 | \$ | 53,880 |
| Net Operating Balance | \$ | 35.81 | \$ | 179,056 | \$ | 228,855 | \$ | 228,628 | \$ | 228,617 | \$ | 268,409 | \$ | 262,489 | \$ | 172,404 | \$ | 217,828 | \$ | 180,443 | \$ | 279,866 | \$ | 329,735 |
| Debt Service | \$ | 8.81 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$13,688 |  | \$0 |  | \$4,756 |  | \$0 |  | \$17,163 |  | \$27,137 |
| Net Revenue | \$ | 27.00 | \$ | 135,008 | \$ | 184,806 | \$ | 184,580 | \$ | 184,568 | \$ | 224,361 | \$ | 204,753 | \$ | 128,356 | \$ | 173,780 | \$ | 136,395 | \$ | 235,817 | \$ | 285,686 |
| Cummulative Revenue |  |  | \$ | 135,008 | \$ | 319,815 | \$ | 504,394 | \$ | 688,962 | \$ | 913,323 | \$ | 1,118,076 | \$ | 2,161,287 | \$ | 3,069,178 | \$ | 3,932,112 | \$ | 5,013,861 | \$ | 5,997,948 |
| Total Revenue to FDOT |  |  | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 79,688 | \$ | 72,600 | \$ | 84,616 | \$ | 87,846 | \$ | 113,794 | \$ | 123,768 |
| Cummulative Revenue to FDOT |  |  | \$ | 60,000 | \$ | 120,000 | \$ | 180,000 | \$ | 240,000 | \$ | 300,000 | \$ | 379,688 | \$ | 779,259 | \$ | 1,181,098 | \$ | 1,613,691 | \$ | 2,128,056 | \$ | 2,591,396 |


| Expense Growth Factor | $3.0 \%$ |
| :--- | ---: |
| Lease 5-Year Reset | $15.0 \%$ |
| Common Area Growth Factor | $3.0 \%$ |
| Ground Lease 5-Year Reset | $10 \%$ |
| Ground Lease Percentage Rent Base (NOI after debt) | $\$$ |
| Ground Lease Percentage Rent | 150,000 |


| RETAIL TENANT TYPES |  |  |  |
| :---: | :---: | :---: | :---: |
| Total Square Feet | 5,000 | RETAIL RENT AS A PERCENTAGE OF SALES |  |
| Fast Food Operator | 2,900 | Fast Food Operator | 15\% |
| C-Store | 2,000 | C-Store | 10\% |
| Vending | 100 | Vending | 50\% |
| Car Wash | 540 | Car Wash | 10\% |

RETAIL TENANT REVENUE PROJECTIONS

| Retail Revenue Projections |  | /FT |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 |  | Year 5 |  | Year 6 |  | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fast Food Operator | \$ | 260.00 | \$ | 754,000 | \$ | 760,973 | \$ | 768,137 | \$ | 775,497 | \$ | 783,058 | \$ | 787,694 | \$ | 810,972 | \$ | 832,528 | \$ | 853,750 | \$ | 874,729 | \$ | 891,98 |
| C-Store | \$ | 700.00 | \$ | 1,400,000 | \$ | 1,407,846 | \$ | 1,415,868 | \$ | 1,424,073 | \$ | 1,432,468 | \$ | 1,438,810 | \$ | 1,470,850 | \$ | 1,502,020 | \$ | 1,533,300 | \$ | 1,564,745 | \$ | 1,590,51 |
| Vending | \$ | 1,000.00 | \$ | 100,000 | \$ | $101,184$ | \$ | 102,366 | \$ | 104,028 | \$ | 105,692 | \$ | 107,640 | \$ | 110,798 | \$ | 112,495 | \$ | 114,279 | \$ | $116,148$ | \$ |  |


| Fast Food Operator | 3.7\% | 3.8\% | 3.8\% | 3.9\% | 2.4\% | 2.4\% | 2.1\% | 2.0\% | 1.9\% | 2.0\% | 2.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C-Store | 2.2\% | 2.3\% | 2.3\% | 2.4\% | 1.8\% | 1.8\% | 1.7\% | 1.7\% | 1.6\% | 1.6\% | 1.6\% |
| Vending | 4.7\% | 4.7\% | 6.5\% | 6.4\% | 7.4\% | 7.2\% | 1.2\% | 1.3\% | 1.3\% | 1.3\% | 1.3\% |
| Car Wash | 6.7\% | 6.7\% | 6.7\% | 6.7\% | 3.4\% | 3.4\% | 2.8\% | 2.6\% | 2.4\% | 2.4\% | 2.4\% |

## Appendix I

Operating Finance Plan - 5K SF Stand Alone Commercial Building NO Drive Thru - Conservative Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 | Year 5 |  |  | Year 6 | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | Year 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | \$ | 23.10 | \$ | 125,500 | \$ | 75,965 | \$ | 76,444 | \$ | 76,937 | \$ | 77,445 | \$ | 83,969 | \$ | 150,931 | \$ | 104,008 | \$ | 181,966 | \$ | 129,084 | \$ | 133,157 |
| FDOT Ground Lease | \$ | 10.00 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 66,000 | \$ | 72,600 | \$ | 79,860 | \$ | 87,846 | \$ | 96,631 | \$ | 96,631 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 5,300 | \$ | 5,459 | \$ | 5,623 | \$ | 5,791 | \$ | 5,965 | \$ | 6,144 | \$ | 7,123 | \$ | 8,257 | \$ | 9,572 | \$ | 11,097 | \$ | 12,490 |
| Advertising and Promotion | \$ | 0.20 | \$ | 1,000 | \$ | 1,030 | \$ | 1,061 | \$ | 1,093 | \$ | 1,126 | \$ | 1,159 | \$ | 1,344 | \$ | 1,558 | \$ | 1,806 | \$ | 2,094 | \$ | 2,357 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Rent Concessions \& Tenant Imp | \$ | 10.00 | \$ | 50,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 57,500 | \$ |  | \$ | 66,125 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 5,600 | \$ | 5,768 | \$ | 5,941 | \$ | 6,119 | \$ | 6,303 | \$ | 6,492 | \$ | 7,526 | \$ | 8,725 | \$ | 10,114 | \$ | 11,725 | \$ | 13,197 |
| General and Adminstrative | \$ | 0.72 | \$ | 3,600 | \$ | 3,708 | \$ | 3,819 | \$ | 3,934 | \$ | 4,052 | \$ | 4,173 | \$ | 4,838 | \$ | 5,609 | \$ | 6,502 | \$ | 7,538 | \$ | 8,484 |
| Total Operating Receipts | \$ | 144.84 | \$ | 248,453 | \$ | 249,284 | \$ | 250,124 | \$ | 251,168 | \$ | 281,706 | \$ | 282,887 | \$ | 269,648 | \$ | 272,875 | \$ | 307,942 | \$ | 348,223 | \$ | 393,476 |
| Total Rent | \$ | 47.31 | \$ | 236,553 | \$ | 237,027 | \$ | 237,499 | \$ | 238,164 | \$ | 268,313 | \$ | 269,092 | \$ | 253,656 | \$ | 254,335 | \$ | 286,449 | \$ | 323,307 | \$ | 365,433 |
| Fast Food Operator | \$ | 31.20 | \$ | 90,480 | \$ | 90,480 | \$ | 90,480 | \$ | 90,480 | \$ | 104,052 | \$ | 104,052 | \$ | 97,317 | \$ | 97,317 | \$ | 111,914 | \$ | 128,701 | \$ | 148,006 |
| C-Store | \$ | 49.00 | \$ | 98,000 | \$ | 98,000 | \$ | 98,000 | \$ | 98,000 | \$ | 112,700 | \$ | 112,700 | \$ | 102,959 | \$ | 102,959 | \$ | 118,403 | \$ | 136,164 | \$ | 156,589 |
| Vending |  | n/a | \$ | 40,000 | \$ | 40,474 | \$ | 40,946 | \$ | 41,611 | \$ | 42,277 | \$ | 43,056 | \$ | 44,319 | \$ | 44,998 | \$ | 45,712 | \$ | 46,459 | \$ | 47,058 |
| Car Wash | \$ | 14.95 | \$ | 8,073 | \$ | 8,073 | \$ | 8,073 | \$ | 8,073 | \$ | 9,284 | \$ | 9,284 | \$ | 9,061 | \$ | 9,061 | \$ | 10,420 | \$ | 11,983 | \$ | 13,780 |
| Total Common Area Charges | \$ | 2.38 | \$ | 11,900 | \$ | 12,257 | \$ | 12,625 | \$ | 13,003 | \$ | 13,394 | \$ | 13,795 | \$ | 15,993 | \$ | 18,540 | \$ | 21,493 | \$ | 24,916 | \$ | 28,043 |
| Total Receipts Per Square Foot |  |  | \$ | 49.69 | \$ | 49.86 | \$ | 50.02 | \$ | 50.23 | \$ | 56.34 | \$ | 56.58 | \$ | 53.93 | \$ | 54.57 | \$ | 61.59 | \$ | 69.64 | \$ | 78.70 |
| Capital Fund Transfer | \$ | 4.57 | \$ | 22,864 | \$ | 23,550 | \$ | 24,256 | \$ | 24,984 | \$ | 25,733 | \$ | 26,505 | \$ | 30,727 | \$ | 35,621 | \$ | 41,294 | \$ | 47,872 | \$ | 53,880 |
| Net Operating Balance | \$ | 20.02 | \$ | 100,089 | \$ | 149,769 | \$ | 149,424 | \$ | 149,247 | \$ | 178,527 | \$ | 172,413 | \$ | 87,991 | \$ | 133,245 | \$ | 84,681 | \$ | 171,267 | \$ | 206,439 |
| Debt Service | \$ | 8.81 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |  | \$44,048 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$2,478 |
| Net Revenue | \$ | 11.21 | \$ | 56,041 | \$ | 105,721 | \$ | 105,376 | \$ | 105,199 | \$ | 134,479 | \$ | 128,365 | \$ | 43,943 | \$ | 89,197 | \$ | 40,633 | \$ | 127,219 | \$ | 162,391 |
| Cummulative Revenue |  |  | \$ | 56,041 | \$ | 161,762 | \$ | 267,138 | \$ | 372,337 | \$ | 506,816 | \$ | 635,181 | \$ | 1,220,824 | \$ | 1,706,142 | \$ | 2,123,630 | \$ | 2,700,712 | \$ | 3,235,483 |
| Total Revenue to FDOT |  |  | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 66,000 | \$ | 72,600 | \$ | 79,860 | \$ | 87,846 | \$ | 96,631 | \$ | 99,109 |
| Cummulative Revenue to FDOT |  |  | \$ | 60,000 | \$ | 120,000 | \$ | 180,000 | \$ | 240,000 | \$ | 300,000 | \$ | 366,000 | \$ | 704,510 | \$ | 1,074,770 | \$ | 1,482,056 | \$ | 1,930,070 | \$ | 2,319,071 |


| Expense Growth Factor | $3.0 \%$ |
| :--- | ---: |
| Lease 5-Year Reset | $15.0 \%$ |
| Common Area Growth Factor | $3.0 \%$ |
| Ground Lease 5-Year Reset | $10 \%$ |
| Ground Lease Percentage Rent Base (NOI after debt) | $\$$ |
| Ground Lease Percentage Rent | 150,000 |


| RETAIL TENANT TYPES |  |  |  |
| :---: | :---: | :---: | :---: |
| Total Square Feet | 5,000 | RETAIL RENT AS A PERCENTAGE OF SALES |  |
| Fast Food Operator | 2,900 | Fast Food Operator | 15\% |
| C-Store | 2,000 | C-Store | 10\% |
| Vending | 100 | Vending | 50\% |
| Car Wash | 540 | Car Wash | 10\% |

## Retail Revenue Projections

Retail Revenue Projections Sales/FT

C-Store
Vending
Sales/FT
ending
\$ 490.00 \$ $\quad$ Y03,200
603,200 $\$$ Year 2 Year 3 Year 4 608,778 \$ 614,510 \$ $\begin{array}{rrrr}980,000 & \$ & 985,492 & \$ \\ 80,000 & \$ & 80,948 & \$\end{array}$

Market Annual Growth Rates
Fast Food Operator
C-Store
$3.7 \%$
Vending
Car Wash

## Appendix J:

Financial Assessment Stand-Alone in Garage

| Gross Building Area |  | 5,000 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Footprint |  | 5,000 |  |  |  |  |  |  |  |  |  |
| Number of Floors |  |  |  |  |  |  |  |  |  |  |  |
| Soft Costs | \$ | 94,278 | \$ | 18.86 | Per SF | Financing |  |  |  |  |  |
| A\&E | \$ | 31,608 |  | 6.0\% |  | Amount Financed | \$ | 539,769 |  | 70\% |  |
| Professional Services | \$ | 15,000 |  |  |  | Equity Contribution | \$ | 231,329 |  | 30\% |  |
| Permits | \$ | 13,170 |  |  |  |  |  |  |  |  |  |
| Marketing | \$ | 12,000 |  |  |  | Closing Costs | \$ | 96,363 |  |  |  |
| Project Management | \$ | 12,500 | \$ | 2.50 | Per SF | Interest Reserve | \$ | 26,988 |  | 5\% |  |
| Contingency | \$ | 10,000 |  |  |  | Loan Fees | \$ | 5,398 |  | 1\% |  |
|  |  |  |  |  |  | Inspections | \$ | 53,977 |  | 7\% |  |
| Site Preparation | \$ | 26,000 | \$ | 5.20 | Per SF | Title/Legal Fees | \$ | 10,000 |  |  |  |
| Environmental | \$ | 2,500 |  |  |  |  |  |  |  |  |  |
| Soil Test | \$ | 2,000 |  |  |  | Total Cash Due | \$ | 327,692 |  |  |  |
| Eng Off-Site | \$ | 6,000 |  |  |  |  |  |  |  |  |  |
| Zoning | \$ | 4,000 |  |  |  | Total Investment | \$ | 867,461 | \$ | 173.49 | Per SF |
| Legal | \$ | 10,000 |  |  |  |  |  |  |  |  |  |
| Title work | \$ | 1,500 |  |  |  |  |  |  |  |  |  |
| Developer Fee | \$ | 79,020 |  | 15\% |  |  |  |  |  |  |  |
| Hard Costs | \$ | 526,800 | \$ | 105.36 | per SF |  |  |  |  |  |  |
| Contingency | \$ | 45,000 | \$ | 9.00 | Per SF |  |  |  |  |  |  |
| Hard and Soft Costs | \$ | 771,098 | \$ | 154.22 | Per SF |  |  |  |  |  |  |

## Appendix J

## Development Profile - 5K SF Commercial Included in MMF Parking Garage



## Appendix J

Development Profile - 5K SF Commercial Included in MMF Parking Garage - Optimistic Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 |  | Year 5 |  | Year 6 | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | Year 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | \$ | 23.10 | \$ | 115,500 | \$ | 65,965 | \$ | 66,444 | \$ | 66,937 | \$ | 67,445 | \$ | 72,969 | \$ | 138,831 | \$ | 90,698 | \$ | 167,325 | \$ | 112,979 | \$ | 117,052 |
| FDOT Ground Lease | \$ | 10.00 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 55,000 | \$ | 60,500 | \$ | 66,550 | \$ | 73,205 | \$ | 80,526 | \$ | 80,526 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 5,300 | \$ | 5,459 | \$ | 5,623 | \$ | 5,791 | \$ | 5,965 | \$ | 6,144 | \$ | 7,123 | \$ | 8,257 | \$ | 9,572 | \$ | 11,097 | \$ | 12,490 |
| Advertising and Promotion | \$ | 0.20 | \$ | 1,000 | \$ | 1,030 | \$ | 1,061 | \$ | 1,093 | \$ | 1,126 | \$ | 1,159 | \$ | 1,344 | \$ | 1,558 | \$ | 1,806 | \$ | 2,094 | \$ | 2,357 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ |  | \$ |  | \$ | - |
| Rent Concessions \& Tenant Imp | \$ | 10.00 | \$ | 50,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  | \$ | 57,500 | \$ |  | \$ | 66,125 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 5,600 | \$ | 5,768 | \$ | 5,941 | \$ | 6,119 | \$ | 6,303 | \$ | 6,492 | \$ | 7,526 | \$ | 8,725 | \$ | 10,114 | \$ | 11,725 | \$ | 13,197 |
| General and Adminstrative | \$ | 0.72 | \$ | 3,600 | \$ | 3,708 | \$ | 3,819 | \$ | 3,934 | \$ | 4,052 | \$ | 4,173 | \$ | 4,838 | \$ | 5,609 | \$ | 6,502 | \$ | 7,538 | \$ | 8,484 |
| Total Operating Receipts | \$ | 171.68 | \$ | 277,125 | \$ | 277,985 | \$ | 278,855 | \$ | 279,940 | \$ | 314,446 | \$ | 315,676 | \$ | 300,586 | \$ | 303,854 | \$ | 343,191 | \$ | 388,378 | \$ | 439,256 |
| Total Rent | \$ | 53.05 | \$ | 265,225 | \$ | 265,728 | \$ | 266,231 | \$ | 266,937 | \$ | 301,053 | \$ | 301,881 | \$ | 284,593 | \$ | 285,314 | \$ | 321,698 | \$ | 363,462 | \$ | 411,213 |
| Fast Food Operator | \$ | 33.75 | \$ | 97,875 | \$ | 97,875 | \$ | 97,875 | \$ | 97,875 | \$ | 112,556 | \$ | 112,556 | \$ | 105,270 | \$ | 105,270 | \$ | 121,061 | \$ | 139,220 | \$ | 160,103 |
| C-Store | \$ | 55.00 | \$ | 110,000 | \$ | 110,000 | \$ | 110,000 | \$ | 110,000 | \$ | 126,500 | \$ | 126,500 | \$ | 115,567 | \$ | 115,567 | \$ | 132,902 | \$ | 152,837 | \$ | 175,763 |
| Vending |  | n/a | \$ | 42,500 | \$ | 43,003 | \$ | 43,506 | \$ | 44,212 | \$ | 44,919 | \$ | 45,747 | \$ | 47,089 | \$ | 47,810 | \$ | 48,569 | \$ | 49,363 | \$ | 49,999 |
| Car Wash | \$ | 27.50 | \$ | 14,850 | \$ | 14,850 | \$ | 14,850 | \$ | 14,850 | \$ | 17,078 | \$ | 17,078 | \$ | 16,667 | \$ | 16,667 | \$ | 19,167 | \$ | 22,042 | \$ | 25,348 |
| Total Common Area Charges | \$ | 2.38 | \$ | 11,900 | \$ | 12,257 | \$ | 12,625 | \$ | 13,003 | \$ | 13,394 | \$ | 13,795 | \$ | 15,993 | \$ | 18,540 | \$ | 21,493 | \$ | 24,916 | \$ | 28,043 |
| Total Receipts Per Square Foot |  |  | \$ | 55.43 | \$ | 55.60 | \$ | 55.77 | \$ | 55.99 | \$ | 62.89 | \$ | 63.14 | \$ | 60.12 | \$ | 60.77 | \$ | 68.64 | \$ | 77.68 | \$ | 87.85 |
| Capital Fund Transfer | \$ | 3.86 | \$ | 19,277 | \$ | 19,856 | \$ | 20,451 | \$ | 21,065 | \$ | 21,697 | \$ | 22,348 | \$ | 25,907 | \$ | 30,034 | \$ | 34,817 | \$ | 40,363 | \$ | 45,429 |
| Net Operating Balance | \$ | 28.47 | \$ | 142,348 | \$ | 192,165 | \$ | 191,960 | \$ | 191,938 | \$ | 225,304 | \$ | 220,359 | \$ | 135,848 | \$ | 183,122 | \$ | 141,049 | \$ | 235,036 | \$ | 276,775 |
| Debt Service | \$ | 7.43 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$6,644 |  | \$0 |  | \$0 |  | \$0 |  | \$9,579 |  | \$17,927 |
| Net Revenue | \$ | 21.04 | \$ | 105,209 | \$ | 155,026 | \$ | 154,821 | \$ | 154,799 | \$ | 188,165 | \$ | 176,576 | \$ | 98,709 | \$ | 145,983 | \$ | 103,910 | \$ | 197,897 | \$ | 239,636 |
| Cummulative Revenue |  |  | \$ | 105,209 | \$ | 260,234 | \$ | 415,055 | \$ | 569,854 | \$ | 758,019 | \$ | 934,596 | \$ | 1,800,465 | \$ | 2,563,207 | \$ | 3,277,155 | \$ | 4,184,976 | \$ | 5,010,461 |
| Total Revenue to FDOT |  |  | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 61,644 | \$ | 60,500 | \$ | 66,550 | \$ | 73,205 | \$ | 90,105 | \$ | 98,453 |
| Cummulative Revenue to FDOT |  |  | \$ | 50,000 | \$ | 100,000 | \$ | 150,000 | \$ | 200,000 | \$ | 250,000 | \$ | 311,644 | \$ | 625,576 | \$ | 937,478 | \$ | 1,282,430 | \$ | 1,687,340 | \$ | 2,054,539 |


| Expense Growth Factor | $3.0 \%$ |
| :--- | ---: |
| Lease 5-Year Reset | $15.0 \%$ |
| Common Area Growth Factor | $3.0 \%$ |
| Ground Lease 5-Year Reset | $10 \%$ |
| Ground Lease Percentage Rent Base (NOI after debt) | $\$ 150,000$ |
| Ground Lease Percentage Rent | $20 \%$ |


| RETAIL TENANT TYPES |  |  |  |
| :---: | :---: | :---: | :---: |
| Total Square Feet | 5,000 | RETAIL RENT AS A PERCENTAGE OF SALES |  |
| Fast Food Operator | 2,900 | Fast Food Operator | 15\% |
| C-Store | 2,000 | C-Store | 10\% |
| Vending | 100 | Vending | 50\% |
| Car Wash | 540 | Car Wash | 10\% |

RETAIL TENANT REVENUE PROJECTIONS
Retail Revenue Projections Sales/FT
Fast Food Operator
C-Store
Vending
Car Wash
$\frac{\text { Market Annual Growth Rates }}{\text { Fast }}$
Fast Food Operator
C-Store
Vending
Car Wash \$ 275.00

Sales/FT
$\$ \quad 225$
$\begin{array}{llll} & & \text { Year } \\ \$ & 225.00 & \$ & 652,500\end{array}$ 250.00 $\$$ 652,500 $\$ \quad 658,53$ 550.00 \$ $1,100,500$ \$ 658,534 $\$ 664,734$ \$ 671,103

85,000 \$ Year 5
\& 677,646

Year 6
Year 11
Year 16 Year 26
7565977

Year 30

 $\begin{array}{rlrrrrrrrrrrrrrrr}150,975 & \$ & 153,491 & \$ & 156,049 & \$ & 158,650 & \$ & 159,999 & \$ & 166,667 & \$ & 172,497 & \$ & 178,088 & \$ & 183,495 \\ \$ & 187,939\end{array}$

|  |  | $3.8 \%$ | $3.9 \%$ | $2.4 \%$ | $2.4 \%$ | $2.1 \%$ | $2.0 \%$ | $1.9 \%$ | $2.0 \%$ | $2.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $3.7 \%$ | $3.8 \%$ | $3.8 \%$ | $2.3 \%$ | $1.8 \%$ | $1.8 \%$ | $1.7 \%$ | $1.7 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ |
| $2.2 \%$ | $2.3 \%$ | $2.3 \%$ | $2.4 \%$ | $7.4 \%$ | $7.2 \%$ | $1.2 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ |
| $4.7 \%$ | $4.7 \%$ | $6.5 \%$ | $6.4 \%$ | $7.4 \%$ | $2.4 \%$ | $2.4 \%$ | $2.4 \%$ | $2.4 \%$ | $2.4 \%$ |  |
| $6.7 \%$ | $6.7 \%$ | $6.7 \%$ | $6.7 \%$ | $3.4 \%$ | $3.4 \%$ | $2.8 \%$ |  |  |  |  |

## Appendix J

Development Profile - 5K SF Commercial Included in MMF Parking Garage - Conservative Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 |  | Year 5 |  | Year 6 | Year 11 |  |  | Year 16 | Year 21 |  | Year 26 |  |  | Year 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | \$ | 23.10 | \$ | 115,500 | \$ | 65,965 | \$ | 66,444 | \$ | 66,937 | \$ | 67,445 | \$ | 72,969 | \$ | 138,831 | \$ | 90,698 | \$ | 167,325 | \$ | 112,979 | \$ | $117,052$ |
| FDOT Ground Lease | \$ | 10.00 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 55,000 | \$ | 60,500 | \$ | 66,550 | \$ | 73,205 | \$ | 80,526 | \$ | 80,526 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 5,300 | \$ | 5,459 | \$ | 5,623 | \$ | 5,791 | \$ | 5,965 | \$ | 6,144 | \$ | 7,123 | \$ | 8,257 | \$ | 9,572 | \$ | 11,097 | \$ | 12,490 |
| Advertising and Promotion | \$ | 0.20 | \$ | 1,000 | \$ | 1,030 | \$ | 1,061 | \$ | 1,093 | \$ | 1,126 | \$ | 1,159 | \$ | 1,344 | \$ | 1,558 | \$ | 1,806 | \$ | 2,094 | \$ | 2,357 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Rent Concessions \& Tenant Imp | \$ | 10.00 | \$ | 50,000 | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ | 57,500 | \$ |  | \$ | 66,125 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 5,600 | \$ | 5,768 | \$ | 5,941 | \$ | 6,119 | \$ | 6,303 | \$ | 6,492 | \$ | 7,526 | \$ | 8,725 | \$ | 10,114 | \$ | 11,725 | \$ | 13,197 |
| General and Adminstrative | \$ | 0.72 | \$ | 3,600 | \$ | 3,708 | \$ | 3,819 | \$ | 3,934 | \$ | 4,052 | \$ | 4,173 | \$ | 4,838 | \$ | 5,609 | \$ | 6,502 | \$ | 7,538 | \$ | 8,484 |
| Total Operating Receipts | \$ | 125.55 | \$ | 210,853 | \$ | 211,612 | \$ | 212,382 | \$ | 213,326 | \$ | 239,024 | \$ | 240,088 | \$ | 229,610 | \$ | 232,735 | \$ | 262,686 | \$ | 297,095 | \$ | 335,635 |
| Total Rent | \$ | 39.79 | \$ | 198,953 | \$ | 199,355 | \$ | 199,757 | \$ | 200,322 | \$ | 225,631 | \$ | 226,293 | \$ | 213,618 | \$ | 214,195 | \$ | 241,193 | \$ | 272,179 | \$ | 307,592 |
| Fast Food Operator | \$ | 27.00 | \$ | 78,300 | \$ | 78,300 | \$ | 78,300 | \$ | 78,300 | \$ | 90,045 | \$ | 90,045 | \$ | 84,216 | \$ | 84,216 | \$ | 96,849 | \$ | 111,376 | \$ | 128,083 |
| C-Store | \$ | 38.50 | \$ | 77,000 | \$ | 77,000 | \$ | 77,000 | \$ | 77,000 | \$ | 88,550 | \$ | 88,550 | \$ | 80,897 | \$ | 80,897 | \$ | 93,031 | \$ | 106,986 | \$ | 123,034 |
| Vending |  | n/a | \$ | 34,000 | \$ | 34,403 | \$ | 34,804 | \$ | 35,370 | \$ | 35,935 | \$ | 36,597 | \$ | 37,671 | \$ | 38,248 | \$ | 38,855 | \$ | 39,490 | \$ | 39,999 |
| Car Wash | \$ | 17.88 | \$ | 9,653 | \$ | 9,653 | \$ | 9,653 | \$ | 9,653 | \$ | 11,100 | \$ | 11,100 | \$ | 10,833 | \$ | 10,833 | \$ | 12,458 | \$ | 14,327 | \$ | 16,476 |
| Total Common Area Charges | \$ | 2.38 | \$ | 11,900 | \$ | 12,257 | \$ | 12,625 | \$ | 13,003 | \$ | 13,394 | \$ | 13,795 | \$ | 15,993 | \$ | 18,540 | \$ | 21,493 | \$ | 24,916 | \$ | 28,043 |
| Total Receipts Per Square Foot |  |  | \$ | 42.17 | \$ | 42.32 | \$ | 42.48 | \$ | 42.67 | \$ | 47.80 | \$ | 48.02 | \$ | 45.92 | \$ | 46.55 | \$ | 52.54 | \$ | 59.42 | \$ | 67.13 |
| Capital Fund Transfer | \$ | 3.86 | \$ | 19,277 | \$ | 19,856 | \$ | 20,451 | \$ | 21,065 | \$ | 21,697 | \$ | 22,348 | \$ | 25,907 | \$ | 30,034 | \$ | 34,817 | \$ | 40,363 | \$ | 45,429 |
| Net Operating Balance | \$ | 15.22 | \$ | 76,075 | \$ | 125,791 | \$ | 125,486 | \$ | 125,323 | \$ | 149,882 | \$ | 144,772 | \$ | 64,872 | \$ | 112,002 | \$ | 60,544 | \$ | 143,754 | \$ | 173,154 |
| Debt Service | \$ | 7.43 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |  | \$37,139 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$0 |
| Net Revenue | \$ | 7.79 | \$ | 38,936 | \$ | 88,652 | \$ | 88,347 | \$ | 88,184 | \$ | 112,743 | \$ | 107,633 | \$ | 27,733 | \$ | 74,863 | \$ | 23,405 | \$ | 106,615 | \$ | 136,015 |
| Cummulative Revenue |  |  | \$ | 38,936 | \$ | 127,589 | \$ | 215,936 | \$ | 304,120 | \$ | 416,863 | \$ | 524,496 | \$ | 1,006,261 | \$ | 1,413,697 | \$ | 1,753,129 | \$ | 2,236,711 | \$ | 2,684,538 |
| Total Revenue to FDOT |  |  | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 50,000 | \$ | 55,000 | \$ | 60,500 | \$ | 66,550 | \$ | 73,205 | \$ | 80,526 | \$ | 80,526 |
| Cummulative Revenue to FDOT |  |  | \$ | 50,000 | \$ | 100,000 | \$ | 150,000 | \$ | 200,000 | \$ | 250,000 | \$ | 305,000 | \$ | 585,500 | \$ | 894,050 | \$ | 1,233,455 | \$ | 1,606,801 | \$ | 1,928,903 |


| Expense Growth Factor | $3.0 \%$ |
| :--- | ---: |
| Lease 5-Year Reset | $15.0 \%$ |
| Common Area Growth Factor | $3.0 \%$ |
| Ground Lease 5-Year Reset | $10 \%$ |
| Ground Lease Percentage Rent Base (NOI after debt) | $\mathbf{1 5 0 , 0 0 0}$ |
| Ground Lease Percentage Rent | $20 \%$ |


| RETAIL TENANT TYPES |  |  |  |
| :--- | ---: | :--- | ---: |
|  |  |  | RETAIL RENT AS A PERCENTAGE OF SALES |
| Fast Food Operator |  | 5,000 | $15 \%$ |
| C-Store | 2,900 | Fast Food Operator | $10 \%$ |
| Vending | 2,000 | C-Store | $50 \%$ |
| Car Wash | 100 | Vending | $10 \%$ |

## Retail Revenue Projections

| Retail Revenue Projections | Sales/FT |
| :--- | :--- |

C-Store
Vending
Sales/FT

| Year 1 |  | Year 2 |  | Year 3 |  | Ye |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 522,000 | \$ | 526,827 | \$ | 531,787 | \$ | 536,88 |
| 770,000 | \$ | 774,315 | \$ | 778,727 | \$ | 783,240 |
| 68,000 | \$ | 68,805 | \$ | 69,609 | \$ | 70,7 |

ear 4

|  |  |  |  |
| :--- | :---: | :---: | :---: |
|  | Year 5 | Year 6 | Year 11 |

Market Annual Growth Rates
Fast Food Operator
C-Store
Vending
Car Wash

| $3.7 \%$ | $3.8 \%$ | $3.8 \%$ | $3.9 \%$ | $2.4 \%$ | $2.4 \%$ | $2.1 \%$ | $2.0 \%$ | $1.9 \%$ | $2.0 \%$ | $2.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $2.2 \%$ | $2.3 \%$ | $2.3 \%$ | $2.4 \%$ | $1.8 \%$ | $1.8 \%$ | $1.7 \%$ | $1.7 \%$ | $1.6 \%$ | $1.6 \%$ | $1.6 \%$ |
| $4.7 \%$ | $4.7 \%$ | $6.5 \%$ | $6.4 \%$ | $7.4 \%$ | $7.2 \%$ | $1.2 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ | $1.3 \%$ |
| $6.7 \%$ | $6.7 \%$ | $6.7 \%$ | $6.7 \%$ | $3.4 \%$ | $3.4 \%$ | $2.8 \%$ | $2.6 \%$ | $2.4 \%$ | $2.4 \%$ | $2.4 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |

## Appendix K:

Financial Assessment 10K

## Appendix K

Development Profile - 10K SF Commercial Included in MMF Parking Garage


## Appendix K

## Development Profile - 10K SF Commercial Included in MMF Parking Garage



| Initial Replacement contribution | $2.5 \%$ |
| :--- | ---: |
| Replacement cost growth factor | $3.0 \%$ |
| Replacement Fund Five-Year Reinvestment | $90 \%$ |
| Financing Interest Rate | $5.5 \%$ |

## Appendix K

Development Profile - 10K SF Commercial Included in MMF Parking Garage - Optimistic Projections


## Appendix K

## Development Profile - 10K SF Commercial Included in MMF Parking Garage - Optimistic Projections

|  | Yr 1 Per SF |  |  | Year 1 |  | Year 2 |  | Year 3 |  | Year 4 |  | Year 5 |  | Year 6 |  | Year 11 | Year 16 |  | Year 21 |  | Year 26 |  | Year 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Operating Expenses | + | 23.10 | \$ | 231,000 | \$ | 131,930 | \$ | 132,888 | \$ | 133,875 | \$ | 134,891 | \$ | 145,937 | \$ | 277,661 | \$ | 181,397 | \$ | 334,649 | \$ | 225,958 | \$ | 234,105 |
| FDOT Ground Lease | \$ | 10.00 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 110,000 | \$ | 121,000 | \$ | 133,100 | \$ | 146,410 | \$ | 161,051 | \$ | 161,051 |
| Maintenance and Housekeeping | \$ | 1.06 | \$ | 10,600 | \$ | 10,918 | \$ | 11,246 | \$ | 11,583 | \$ | 11,930 | \$ | 12,288 | \$ | 14,246 | \$ | 16,514 | \$ | 19,145 | \$ | 22,194 | \$ | 24,980 |
| Advertising and Promotion | \$ | 0.20 | \$ | 2,000 | \$ | 2,060 | \$ | 2,122 | \$ | 2,185 | \$ | 2,251 | \$ | 2,319 | \$ | 2,688 | \$ | 3,116 | \$ | 3,612 | \$ | 4,188 | \$ | 4,713 |
| Real Estate Taxes | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  | \$ |  | \$ |  | \$ | - | \$ | - |
| Rent Concessions \& Tenant Imp Utilities | \$ | 10.00 | \$ | 100,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 115,000 | \$ | - | \$ | 132,250 | \$ | - | \$ | - |
| Insurance | \$ | 1.12 | \$ | 11,200 | \$ | 11,536 | \$ | 11,882 | \$ | 12,239 | \$ | 12,606 | \$ | 12,984 | \$ | 15,052 | \$ | 17,449 | \$ | 20,228 | \$ | 23,450 | \$ | 26,394 |
| General and Adminstrative | \$ | 0.72 | \$ | 7,200 | \$ | 7,416 | \$ | 7,638 | \$ | 7,868 | \$ | 8,104 | \$ | 8,347 | \$ | 9,676 | \$ | 11,217 | \$ | 13,004 | \$ | 15,075 | \$ | 16,967 |
| Total Operating Receipts | \$ | 138.49 | \$ | 222,400 | \$ | 223,114 | \$ | 223,849 | \$ | 224,607 | \$ | 255,177 | \$ | 255,981 | \$ | 284,097 | \$ | 327,008 | \$ | 346,880 | \$ | 399,311 | \$ | 419,451 |
| Total Retail Rents | \$ | 19.86 | \$ | 198,600 | \$ | 198,600 | \$ | 198,600 | \$ | 198,600 | \$ | 228,390 | \$ | 228,390 | \$ | 252,111 | \$ | 289,928 | \$ | 303,895 | \$ | 349,479 | \$ | 363,365 |
| Total Common Area Charges | \$ | 2.38 | \$ | 23,800 | \$ | 24,514 | \$ | 25,249 | \$ | 26,007 | \$ | 26,787 | \$ | 27,591 | \$ | 31,985 | \$ | 37,080 | \$ | 42,985 | \$ | 49,832 | \$ | 56,086 |
| Total Receipts Per Square Foot |  |  | \$ | 22.24 | \$ | 22.31 | \$ | 22.38 | \$ | 22.46 | \$ | 25.52 | \$ | 25.60 | \$ | 28.41 | \$ | 32.70 | \$ | 34.69 | \$ | 39.93 | \$ | 41.95 |
| Capital Fund Transfer | \$ | 3.70 | \$ | 36,980 | \$ | 38,089 | \$ | 39,232 | \$ | 40,409 | \$ | 41,621 | \$ | 42,870 | \$ | 49,698 | \$ | 57,613 | \$ | 66,790 | \$ | 77,428 | \$ | 87,146 |
| Net Operating Balance | \$ | (4.56) | \$ | $(45,580)$ | \$ | 53,095 | \$ | 51,730 | \$ | 50,323 | \$ | 78,665 | \$ | 67,173 | \$ | $(43,263)$ | \$ | 87,997 | \$ | $(54,559)$ | \$ | 95,925 | \$ | 98,201 |
| Debt Service | \$ | 7.12 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |  | \$71,244 |
| FDOT Percentage Rent |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$0 |  | \$0 |
| Net Revenue | \$ | (11.68) | \$ | $(116,824)$ | \$ | $(18,149)$ | \$ | $(19,514)$ | \$ | $(20,920)$ | \$ | 7,421 | \$ | $(4,070)$ | \$ | $(114,506)$ | \$ | 16,754 | \$ | $(125,803)$ | \$ | 24,681 | \$ | 26,958 |
| Cummulative Revenue |  |  | \$ | $(116,824)$ | \$ | $(134,973)$ | \$ | $(154,487)$ | \$ | $(175,407)$ | \$ | $(167,985)$ | \$ | $(172,056)$ | \$ | $(294,955)$ | \$ | $(256,764)$ | \$ | $(322,864)$ | \$ | $(251,477)$ | \$ | $(167,462)$ |
| Total Revenue to FDOT |  |  | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 110,000 | \$ | 121,000 | \$ | 133,100 | \$ | 146,410 | \$ | 161,051 | \$ | 161,051 |
| Cummulative Revenue to FDOT |  |  | \$ | 100,000 | \$ | 200,000 | \$ | 300,000 | \$ | 400,000 | \$ | 500,000 | \$ | 610,000 | \$ | 1,171,000 | \$ | 1,788,100 | \$ | 2,466,910 | \$ | 3,213,601 | \$ | 3,857,805 |


| Expense Growth Factor | $3.0 \%$ |
| :--- | ---: |
| Lease 5-Year Reset | $15.0 \%$ |
| Common Area Growth Factor | $3.0 \%$ |
| Ground Lease 5-Year Reset | $10 \%$ |
| Ground Lease Percentage Rent Base (NOI after debt) | $\$$ |
| Ground Lease Percentage Rent | 150,000 |


| RETAIL USES |  |  |  |  | RETAIL RENT AS A PERCENTAGE OF SALES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Retail Square Feet |  | 10,000 |  |  | Retail uses |  |  |  | 10\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RETAIL TENANT REVENUE PROJECTIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sales/FT |  | Year 1 |  | Year 2 |  |  | Year 3 | Year 4 |  | Year 5 |  | Year 6 |  | Year 11 |  | Year 16 |  | Year 21 |  | Year 26 |  | \$ | Year 30 |
| Retail Revenues | \$ | 198.60 | \$ | 1,986,000 | \$ | 2,048,723 | \$ | 2,114,556 | \$ | 2,185,447 | \$ | 2,259,993 | \$ | 2,313,586 | \$ | 2,569,098 | \$ | 2,822,920 | \$ | 3,093,408 | \$ | 3,381,950 |  | 3,633,651 |
| Market Annual Growth Rates |  |  |  |  |  | 3.2\% |  | 3.2\% |  | 3.4\% |  | 3.4\% |  | 2.4\% |  | 1.9\% |  | 1.9\% |  | 1.8\% |  | 1.8\% |  | 1.8\% |
| Developer Return on Equity |  |  |  | -26\% |  | -4\% |  | -4\% |  | -5\% |  | 2\% |  | -1\% |  | -26\% |  | 4\% |  | -28\% |  | 6\% |  | 6\% |


[^0]:    PROTECTIONS OF TITLE VI OF THE CIVIL RIGHTS ACT OF 1964 AS AMENDED
    Any person(s) or group(s) who believes that they have been subjected to discrimination because of race, color, or national origin, under any transit program or activity provided by Broward County Transit (BCT), may call 954-357-8481 to file a Title VI discrimination complaint or write to Broward County Transit Division, Compliance Manager, 1 N. University Drive, Suite 3100A, Plantation, FL 33324

