

EXHIBIT "C"  
**PRICE PROPOSAL INSTRUCTIONS – ADDENDUM THREE**  
FOR  
FLORIDA DEPARTMENT OF TRANSPORTATION  
DISTRICT FOUR  
DISTRICTWIDE TRANSPORTATION SYSTEM MANAGEMENT & OPERATIONS (TSMO) DEVICE  
MAINTENANCE SERVICES CONTRACT

The VENDOR's Unit Rates shall contain all costs to include labor, overhead, general, and administrative, operating margin and subcontractor costs.

The Estimated Quantities are for evaluation purposes only and are not necessarily a representation of the actual quantities that will be authorized under this Agreement.

If a "0" (zero) is entered, then that is the fee that the Proposer will receive if awarded this contract.

If a space is left blank, or a space is marked N/A, or the DEPARTMENT's Exhibit "C", Price Proposal form is not utilized by the Proposer, the proposal may be considered non-responsive.

- Do Not Re-Create, Modify or Replace the DEPARTMENT's Exhibit "C" Price Proposal form with your own version.
- Do Not Change the DEPARTMENT's Estimated Quantities.
- The Proposer MUST propose prices on ALL items.

NOTE: In submitting a response, the proposer acknowledges they have read and agree to the solicitation terms and conditions and their submission is made in conformance with those terms and conditions.

ACKNOWLEDGEMENT: I certify that I have read and agree to abide by all terms and conditions of this solicitation and that I am authorized to sign for the proposer. I certify that the response submitted is made in conformance with all requirements of the solicitation.

**The job classifications included in Exhibit C Section 11 - Optional Services Staffing Rates must be, at a minimum, the same job classifications listed in the VENDOR's Technical Proposal.** The loaded billing rates for the job classifications shall include the VENDOR's staff salaries, overhead, fringe benefits, expenses, sub-consultant costs and operating margin.