

NICK SERIANNI

Transportation Consulting and Government Relations

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EDUCATION AND MANAGEMENT TRAINING

B.A. Geography/Urban-Regional Planning
Indiana University of Pennsylvania

Engineer-In-Training Program
Pennsylvania State University

Strategic Leadership for State Executives
Duke University

Transportation Management Institute
University of Mississippi

TQM Training
Florida International University

American Management Associations
Dispute Resolution Board Foundation

SIGNIFICANT PROFESSIONAL EXPERIENCE

Transportation Consulting and Government Relations, Self- Employed

Miami Intermodal Center (MIC) – currently serving as client's (FDOT) manager for all business and financial planning matters; coordinated the development of an initial-phase, five-year work program; facilitated the award of \$433M in federal aid to permit initial-phase program implementation; led contract negotiations between the client and Miami-Dade County on MIC program obligations and financial responsibilities; lead the development of a procurement process to enable the client to undertake program components using the construction manager at risk (CM@Risk) project delivery system; leading the effort to procure the services of a master developer to accomplish commercial joint development in conjunction with the MIC transportation facilities.

General Consulting Services – currently serving on a general consulting team (lead by EarthTech Consulting) to assist the client (FDOT) in addressing policy and technical issues relating to public transportation.

***Pennsylvania Maglev Project** – currently serving on a Peer Review Panel charged with assessing ridership estimates prepared by the project team (MAGLEV, Inc.).*

***Private Company Representation** – assisted private contractors in obtaining business with public agencies involved in transportation.*

***Downtown Orlando Intermodal Center** – advised the client (Lynx) on potential public sector funding and joint development opportunities.*

***Lynx Light Rail Program** – served on client (Lynx) negotiating team for the acquisition and use of railroad (CSXT) property for the proposed regional light rail system.*

***Florida Intercity Rail Initiative** – served on client's (FDOT) consulting team (led by AMTRAK) to develop a strategy and Vision Plan for the introduction of higher quality intercity rail service in Florida.*

***St. Augustine Multi-Modal Transportation Center** -- served on client (St. Augustine-St. Johns County Airport Authority) consulting team as advisor on funding opportunities; developed Transportation Outreach Program application to secure state funding for the project.*

Assistant Secretary for District Operations, Florida Department of Transportation

Management oversight for eight Department district offices, Production Management Office, and Motor Carrier Compliance Office. Registered Department lobbyist.

State Public Transportation Administrator, Florida Department of Transportation

Management oversight and program development responsibilities for Transit, Aviation and Rail Offices, and public transportation programs (transit, aviation, rail, intermodal development, seaports and high speed ground transportation).

Federal Programs Director, Florida Department of Transportation

Policy development, federal legislative responsibilities, and liaison activities with the Florida Washington Office, members of Congress, and transportation organizations of national significance.

Manager, Performance Reporting Division, Pennsylvania Department of Transportation

Management oversight and program development responsibilities for transportation statistics and surveillance programs, and data quality control over highway and bridge

inventory data base systems.