

ANN RACKAS PATE, Esq.

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Multifaceted executive with demonstrated leadership in high-profile project/program management and cost containment through collaborative and communicative management style.

Broad-based success spans aviation, transportation, commercial/ industrial/ institutional/ residential construction, transactions, contracts, and business in the public and private sectors.

PROFESSIONAL EXPERIENCE

- RACKAS PATE LAW, PLLC, **Attorney at Law** (Alexandria, VA 11/02-Present)
- Private practice emphasizing construction business law, risk management, dispute resolution, wills and estate planning.
 - Adjunct Assistant Professor for Construction Business Law at Northern Virginia Community College.
- THE AMERICAN INSTITUTE OF ARCHITECTS, **Managing Director & Counsel, AIA Contract Documents** (Washington, DC 1/01-6/02)
- Provided leadership and direction to the \$10 million AIA Contract Documents program, expanded business opportunities and revenues, and developed expertise in construction contracts and risk management.
 - Increased market visibility and formed strong relationships within the building industry and legal community by representing and promoting the AIA during conferences, public speaking appearances, and in print.
 - Represented the AIA on the National Construction Dispute Resolution Committee of the American Arbitration Association.
- HOWARD UNIVERSITY, **Project Manager, LeDroit Park Initiative** (Washington, DC 3/00-1/01)
- Managed the 42-site, \$9 million Community Revitalization Initiative of residential and commercial development in the 150 block historic district surrounding Howard University, subsequently honored for excellence by The Congress for the New Urbanism.
 - Liaised with financial partners Fannie Mae and Riggs Bank to negotiate \$2.5 million construction loan and line of credit.
- METROPOLITAN WASHINGTON AIRPORTS AUTHORITY, **Capital Development Program Project Engineer** (Washington, DC 1/93-8/97)
- Represented the Authority in dealings and negotiations with developers, consultants, tenants, and user groups on the design, construction, commissioning, and leasing of the \$1 billion Reagan Washington National Airport project.
 - Project scope included the new terminal (1 million sq.ft.; 450,000 sq.ft. tenant space), existing historic terminal (200,000 sq.ft.; 80,000 sq.ft. tenant space), office buildings, heating/cooling plant, warehouse, cargo, support facilities, and road improvements.
- US AIRWAYS, INC., **Corporate Real Estate Manager** (Arlington, VA 5/90-12/92)
- Recruited to manage diverse \$130 million real estate portfolio of owned and leased properties in 30 cities, with 150 concurrent facilities projects totaling \$50 million and \$1.4 million corporate image upgrade in a post-merger environment.
 - Played key role in long-range master planning and financing of \$300 million projects.
 - Evaluated proposals, negotiated contracts, hired consultants and contractors, and resolved claims and disputes.
- ILLINOIS DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS, **Civil Engineer** (Chicago, IL 12/83-4/90)
- Managed large public works construction projects totaling \$26 million in the six-county Chicago metropolitan area.
 - Development program included rotations through Bureaus of Planning and Programming, Design, Materials, and Construction.
- ANN RACKAS DESIGN ASSOCIATES, **President** (Chicago, IL 8/85-12/89)
- Launched successful consultancy focused on strategic planning, organizational vision, and policy development for museum projects up to \$1 million, including feasibility studies, due diligence, marketing, and revenue generation.
 - Led organization through planning, development, and acquisition associated with 10-fold increase in facilities.
- ILLINOIS INSTITUTE OF TECHNOLOGY, **Teaching Assistant and Adjunct Assistant Professor** (Chicago, IL 8/82-5/83 and 8/86-12/89)
- Taught Construction Estimating, Construction Planning and Scheduling, and Construction Methods and Site Operations.
- A. EPSTEIN AND SONS, INC., **Structural Engineer** (Chicago, IL 9/80-8/81)
- Instrumental in success of \$25-\$80 million high-rise, commercial, industrial, and institutional projects.

EDUCATION, TRAINING, AFFILIATIONS

- GEORGE MASON UNIVERSITY SCHOOL OF LAW, **Juris Doctor**, 1999, emphasis on Business, Commercial Real Estate, and Economics
- Law clerk at the firm of Redmon, Peyton & Braswell, L.L.P.
- ILLINOIS INSTITUTE OF TECHNOLOGY, **Master of Science in Civil Engineering**, 1983, Construction Management major
- *Commercially Available Software for Planning and Scheduling*, M.S. thesis cited in Engineering News-Record, 1986.
- UNIVERSITY OF ILLINOIS, **Architecture**, Structural Engineering
- Additional studies at the University of Paris in architectural history, urban planning, and historic preservation.

DISPUTE RESOLUTION BOARD FOUNDATION, Administration & Practice Workshop, Chair Workshop, 2003
BOCA, General Building Code Training, 1993
Virginia State Bar: Construction Law and Public Contracts Section; ADR Joint Committee
American Bar Association: Forum on the Construction Industry; Section of Dispute Resolution