

ERROL KALAYCI, ESQ

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Mr. Kalayci is a seasoned attorney experienced in engineering consulting and construction related matters. His experience includes working with private industry, municipalities, Department of Transportation and various other governmental entities. He has a good grasp of the technical aspects associated with design and construction, as well as business needs and considerations, making him extremely effective in dispute resolution. His ability to quickly review contracts and provisions while sorting through issues to focus on the essence of the dispute separates him from his peers as does the unique combination of engineering consulting, construction technical knowledge coupled with tremendous experience in construction & engineering law. Finally, having chaired innumerable meetings for various Boards, along with long experience as client and as lawyer in mediations and litigation, and skilled report writing and effective articulation of findings and decisions makes him ideal to serve as Chair for any DRB

Mr. Kalayci is experienced in acquisitions, contract drafting, editing and reviewing on various matters that range from typical construction or engineering contracts, to purchase of innovative technology, leases, and acquisitions of other firms. In addition to his efficiency in negotiating and drafting documents, he excels at managing outside counsel and setting strategy to resolve claims, or potential claims, as quickly and inexpensively as possible. With Mr. Kalayci, you can be assured your claims are being aggressively managed in your best interest, as he can cut to the heart of the matter and dictate strategy, as well as where to focus efforts and where to not go to expense. Otherwise, the claim in managing you. The resulting savings is typical that his annual salary is paid for through the management of a single claim. He is proactive in preventing claims through experienced contract review and negotiation, as well as instructing the client what to do when something happens to best position the firm for the potential claim. Mr. Kalayci has worked with CNA Professional Liability Insurance for more than two decades. He also has six years of experience working with Captive Insurance, and his most recent experience has been with AXA XL Design Insurance.

After taking the helm as CEO of Keith and Schnars, Mr. Kalayci successfully turned around the well-known engineering firm and led its sale to an ENR Top 50 company, KCI Technologies, Inc. Whereupon, he joined KCI as Corporate Counsel in charge of all their legal affairs.

EDUCATION

1994

JURIS DOCTORATE, NOVA SOUTHEASTERN UNIVERSITY, SHEPARD BROAD COLLEGE OF LAW

1991

BS – CONSTRUCTION MANAGEMENT, UNIVERSITY OF FLORIDA

VARIOUS POST GRAD COURSES, HARVARD LAW – ADVANCED NEGOTIATIONS;
MIT; CENTER FOR CREATIVE LEADERSHIP; DRBF ADMINISTRATION & PRACTICE
CHAIRING WORKSHOP

RELEVANT EXPERIENCE

01/02/2019 – 04/01/2020

CORPORATE COUNSEL, KCI TECHNOLOGIES, INC.

Returning to his roots as corporate counsel, Mr. Kalayci led all the legal matters of the almost 2,000-employee nationwide engineering firm. He successfully managed several claims to conclusion with the best possible outcome for his firm, handled a \$15million acquisition of a Texas firm, and acquisition of innovative cutting edge technology inclusive of the IP rights, all while drafting, editing and reviewing approximately 500 contracts per annum spanning all contractual matters ranging from DOT, contractor and private clients to those including leases, employment agreements and all corporate documents.

04/2016 – 01/2019

PRESIDENT/CHIEF EXECUTIVE OFFICER, KEITH & SCHNARS

With several decades of experience in the engineering consulting industry, Mr. Kalayci is intimately familiar with the multi-faceted nature of the firm. He was thrilled to lead the firm into a period of rapid growth by focusing on its core values and ambitious goals, while maintaining the firm's longtime commitment to "Surveying the Past, Engineering the Present, Planning the Future." This culminated in the successful sale of the company to a nation-wide engineering consulting firm, KCI Technologies.

2004 - 2016

CHIEF OPERATING OFFICER/GENERAL COUNSEL, KEITH & SCHNARS

Mr. Kalayci coordinated and managed all litigation matters for the firm. He reviewed all contracts, provided legal advice on various matters, and performed risk management. As COO, he oversaw all administrative areas of the firm, including the marketing, finance, fleet, property, human resources and information technology departments. Mr. Kalayci was a member of the Executive Council and Board of Directors, as well as an Owner of the family business.

2002 - 2004

ATTORNEY, BROAD AND CASSEL

Mr. Kalayci practiced real estate, construction and engineering law at one of Florida's most prominent law firms.

1994 - 2004

EXECUTIVE DIRECTOR OF OPERATIONS/HOUSE COUNSEL, SCHEDULING SYSTEM ANALYST, AND PROJECT MANAGEMENT, KEITH & SCHNARS

Mr. Kalayci coordinated and managed litigation matters for the firm. He reviewed contracts, provided legal advice on various matters and handled discovery. He presented and implemented a company-wide, computerized scheduling program and the balanced scorecard report. Mr. Kalayci conducted seminars for directors, and provided hands-on training for employees. He created and analyzed schedules and estimates utilizing various software. As project manager, Mr.

Kalayci successfully managed all contract administration and construction aspects for a multitude of projects. These projects included several multi-million dollar design/build projects, one of which was fast tracked and completed within three months.

PROFESSIONAL EXPERIENCE

- Corporate Counsel, KCI Technologies (ENR Top 50)
- President/CEO, Keith & Schnars (Former ENR Top 250), acquired by KCI Technologies
- Attorney, Broad and Cassel, 2002 to 2004
- Executive Director of Operations/General Counsel
- Certified Legal Intern, Broward County Attorney's Office, Fort Lauderdale, 1994
- Legal Intern, WR Grace and Company, Boca Raton, FL 1993
- Assistant Project Manager – Anchor Tenants - Sawgrass Mills Mall – Western Development Corporation

ACTIVITIES

Since his teen years, Mr. Kalayci has worked his way up through the ranks in engineering and construction businesses from serving as a Field Surveyor, Geotechnical Lab Technician and Driller, to Draftsman, CEI Inspector, CPM Scheduler & Estimator, Construction Project Manager, General Counsel, Chief Operating Officer and finally Chief Executive Officer.

LICENSES AND CERTIFICATIONS

- Florida Bar 37966
- Florida Building Contractor
- Florida Real Estate Broker
- Dispute Resolution Board Foundation Member – Florida
- Pending – Mediation and Arbitration Training and Certification expected May 2020 – delayed due to coronavirus.