
DANIEL CADENHEAD

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Profile

Business Executive with 39 years of heavy civil construction experience. Seeks the opportunity to put the skills gained into service for a forward thinking organization.

Related Work Experience

In addition to the specific company experiences described below, I have worked for over 20 years with various Structural Support and Ground Improvement trade organizations, as well as Owners and Design professionals. This has included industry associations such as the ADSC (International Association of Foundation Contractors), the DFI (Deep Foundation Institute), the ACI (American Concrete Institute), the FHWA (Federal Highway Administration), as well as several DOT's (Department of Transportation's) and independent designers. I have served as an ADSC Board member ... including serving as the President of the organization in 2006 and 2007, as well as Committee Chair and liaison positions to various DOT's and designers. I also assisted with specification review, education, and training for all of them. Most recently, I served as one of the founding members of the Industry Executive Committee between the ADSC and the California Department of Transportation, who's mission was to minimize claims and advance the dispute resolution process.

Work Experience (most recent)

Disaster Case Manager, St Vincent de Paul, Sarasota, FL - July 2019 - March 2020

Managed cases for under privileged individuals that had incurred damage related to hurricane Irma. Performed intake interviews, assessed damages, coordinated with construction cost personnel, sought funding resources, assisted in the procurement of estimates, and helped oversee construction repairs and payments. Also assisted management with the procurement of funds and final close-out for other Disaster Case Managers cases when FEMA funding was terminated.

Sr. Vice President Western Region, Hayward Baker San Diego County, CA — 2011 - July 2017

Assumed the management responsibility of Hayward Baker's Western Region, while at the same time overseeing the integration of Anderson Drilling into Hayward Baker (both then owned by Keller, LLC). This ultimately concluded with the meshing of two distinct and varied business cultures that operated in seven different offices throughout the western US and Canada. In addition to performing all of the specific responsibilities outlined below, I oversaw in excess of 450 employees and \$150M in annual revenues. Prior to the merge, Anderson Drilling was primarily a "bid-build" contractor working off the plans and specifications developed by others, while Hayward Baker was primarily a "design-build" contractor who in-house designed individual project solutions, plans, and specifications. Both procured and built heavy civil ground engineering construction projects with staff and business cultures that possessed very different skill sets, policies, and procedures. All were transformed into a single business unit with varied skill sets that offered many products solutions to our clients.

President, Anderson Drilling, Lakeside, CA — 1998 - 2011

Assumed overall management of Anderson Drilling for an absentee owner. Including overseeing of all banking, bonding, and insurance relationships, as well as the development and implementation of the company business strategy. This responsibility began in 1998 with company annual revenues at approximately \$18MM, and culminated with a facilitated purchase of Anderson Drilling by Keller, LLC in 2006 with annual revenues at the time of just under \$80MM. Continued to oversee Anderson Drilling as a subsidiary of Keller until 2011.

Specific accomplishments during this time;

- Oversaw the development and implementation of a world class health and safety program. This included the receipt of numerous industry achievement awards for it's safety record and the sharing of program details.
 - Developed and installed a detailed estimating software program to capture costs, durations, and resources needed for both small and major construction projects.
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- Developed a comprehensive risk management bid review policy for use within 5 different offices and various skill levels of Project Managers and Estimators.
 - Negotiated contract terms and conditions, and lead all dispute resolutions matters.
 - Oversaw the Human Resources Department, including the development of policies and procedures that were implemented for over 175 employees at the time.
 - Developed and oversaw the business development strategy to; win bids, service project needs, and satisfy customers.

Vice President, Anderson Drilling, Lakeside, CA — 1991 - 1998

Oversaw all operations for this fast-growing specialty subcontractor. This included a OEM manufacturing facility that built most of the tooling and many of the drill units utilized, procurement and management of individual projects, procurement and maintenance of heavy equipment, as well as recruiting and management of all field personnel.

Oiler, Operator, Dispatcher, Project Manager, Anderson Drilling, Lakeside, CA — 1978 - 1991

Dispatched to Anderson Drilling through the Apprentice program of the Operating Engineers trade union. At the time, Anderson Drilling was a Southern California based Drilled Shaft Contractor with annual revenues of just over \$1MM. Started as ground support (**Oiler**) for drilling rigs and progressed into **Operator** of heavy equipment and drills. Became **Dispatcher** and along with one other person in the office, learned various other business functions including; Payroll, Accounts Receivable, Accounts Payable, Insurance, Bonding, etc. This evolved into performing Estimating and **Project Management** functions, including approximately 10 years spent performing on-site Project Management at various locations throughout the Southwestern United States. This included interfacing with all project stakeholders, including; owners, inspection agencies, general contractors, subcontractors, engineers, vendors, and trade labor.

Education

High School - El Cajon Valley 1975, Grossmont Community College

Skills

History of strong team building experience, excellent communication skills, and advocate of accountability. Computer literate and well versed with Word and Excel.

References

Eric Drooff, COO Keller, USA, John Rubright, Bob Rubright. Contact information available upon request.
