

STEVE KASPER

Port Richey, FL. Cell: (727) 836-0404, Skasper357@aol.com

Professional Experience

Over 35 years of professional experience in Heavy Highway Construction.

Professional Affiliations: Dispute Review Board "DRB" training & Florida Transportation Builders Association "FTBA":

Dane Construction and Company INC., Tampa, FL

2012-Current

Director of Business Development

- Estimated costs for DOT projects for Heavy Highway Civil regarding MSE walls, ensuring compliance with all regulations and procedures.
- Implemented cost-saving measures throughout the project lifecycle, minimizing expenses and maximizing profitability.
- Advocated for company interests while maintaining strong relationships with clients.
- Negotiated competitive pricing with vendors and suppliers.

PAW Materials and Demolition, Hudson, FL

2007-2012

Director of Business Development

- Analyzed project complexities, project costs, labor requirements, and equipment needs.
- Created detailed plans outlining the demolition process, sequencing, safety protocols and provided contractors with MOT plan.
- Regularly attended or hosted preconstruction and progress meetings with owners and prime contractors

Florida Environmental Resource Corporation, Tampa, FL

2005-2007

General Manager

- Brought the landfill back into full compliance with state and federal regulations.
- Monitored landfill operations for potential environmental concerns and implemented corrective actions promptly.
- Addressed community concerns and provided regular updates on landfill operations and environmental impact.

Hot In Place Recycling Inc., Safety Harbor, FL

2002-2005

General Manager/ Vice President of Construction

- Negotiated and secured contracts for hot in-place recycling projects across the U.S. and Canada, maximizing profitability and expanding the company's reach.
- Developed strong relationships with clients, ensuring satisfaction and repeat business.
- Developed and managed detailed cost budgets for projects, adhering to financial targets and identifying areas for optimization.
- Handled all aspects of project logistics, including equipment transportation, material procurement, and subcontractor coordination to ensure on-time project completion.
- Secured and managed all necessary insurance policies for the company and its operations.

Wasilewski Enterprises Inc., Clearwater, FL

2000-2002

Project Manager

- Negotiated and managed contracts with subcontractors, ensuring their work aligned with project specifications and timelines.
- Developed and maintained detailed project schedules, allocating resources efficiently and ensuring adherence to deadlines.

Cone Constructors Inc., Tampa, FL

1989-2000

Vice President of Operations

- Directed and coordinated comprehensive recovery efforts following hurricanes, floods, and other natural disasters.
- Built and maintained strong relationships with multiple government agencies during the building process of heavy highways, buildings, and marinas.
- Oversaw construction, cleanup, and reconstruction projects from start to final completion.
- Managed the bidding process, solicited proposals, and evaluated bids to secure qualified subcontractors.

Kasper Corporation, New Port Richey, FL

1985-1989

Vice President/General Manager

- Participated in all phases of road construction projects, including excavation, pipe laying, drainage installation, paving, and bridge work.
- Estimated for heavy highway construction projects.

Gradall Services, St. Pete & New Port Richey, FL

1980-1985

Rental Equipment Manager/Co-owner

- Identified and qualified leads, developed proposals, negotiated contracts for heavy highway way use around Florida.
- Oversaw fleet maintenance and logistics, ensuring timely equipment delivery.

Skills: Project Estimation; Cost Control; Contract Negotiation; Equipment Procurement; Relationship Building; Client Management; Team Leadership; Communication; Problem-Solving; Time Management; Microsoft Office Suite